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# PUBLIC OWNERSHIP TRUST OPTIMISTIC FOR OUTCOME OF VOTE Referendum on port's ownership to go ahead

By MARIJKE COX

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A GROUNDBREAKING plan to transfer Dover port into the hands of the community has taken a giant leap forward after the public voted for a referendum.

A meeting at Dover Town Hall on Thursday saw standing room only as residents packed out the building to have a say on the future of the port.

Members of Dover People's Port Trust (DPPT) explained the details of the £200 million purchase bid and the motion as to whether a referendum should go ahead was passed. The vote – which will look at whether the port should be transferred into the community's control – will take place within the next 25 days.

Chairman of DPPT Neil Wiggins said he was thrilled with the outcome, but he urged people to turn out for the next vote.

"The result of the referendum is not binding on Government, but if there is a large turnout and strong vote for transferring the port to the community it will put pressure on," he said.

"Given Government's flagship policy of the Big Society and more power in the community I think they would find it very hard to ignore such a high level of feeling and response to the people's port."

Under plans, DPPT hope to buy the Port of Dover with a £200 million bid.

Dover MP Charlie Elphicke, the originator of the proposals, said residents can become members of the trust for £10.

The remainder of the funds for the purchase would come from City of London institutions.

Rival Dover Harbour Board (DHB), which

CONTINUED ON PAGE TWO



## HOTEL SET TO OPEN AGAIN

For full story see page 3

### Centre for young

A NEW drop-in centre created by youngsters for youngsters has been launched to provide a place for young people to access support services while socialising.

Youth HQ, in the ground floor of Centurion House in Bench Street, aims to provide a safe environment for teenagers with future plans to include a bowling alley or basketball hoops.

**FULL STORY - PAGE 2**

### New jobs in town

DISCOUNT retailer Poundland is to open a store in Dover, creating 25 new jobs for the community.

The arrival of the shop, which will officially open next month, comes as unemployment rates continue to rise in the district, with another 125 people joining the dole queue at the beginning of 2011.

This brings the total number of people claiming unemployment benefits up to 2,275.

**FULL STORY - PAGE 3**

### Help the victims

THE Bishop of Dover has appealed to Kent's Anglican churches to offer spiritual and financial support for the relief effort in New Zealand.

In a letter to churches in the Canterbury Diocese – which includes the Dover and Shepway districts – the Right Reverend Trevor Willmott urged colleagues to pray for victims of the earthquake, which hit the town of Christchurch on February 22.

**FULL STORY - PAGE 3**

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# Youngsters have a new headquarters

A NEW drop-in centre created by youngsters for youngsters has been launched to provide a place for them to access support services while socialising, *writes Marijke Cox*.

Youth HQ, which is located at the ground floor of Centurion House in Bench Street – the old indoor market – was designed to provide a safe environment for teenagers with future plans to include a climbing wall, a single bowling alley or basketball hoops.

Over a 12-week period, a group of unemployed teenagers from Dover helped design, plan and implement the centre for 13-19-year-olds through the Princes Trust Team Programme.

The project looked to equip those involved with the skills needed to help them find employment.

Kent Children's Fund Network (KCFN) and Kent Youth Services teamed up with Dover District Council, Dover Pride, The House Project and Cllr Sue Chandler to develop the project.

A spokesman from KCFN said: "This is going to be a vital service for children and young people."

"Youth HQ will provide a safe environment in which young people can socialise, access support services provided by partnership with local agencies, and take part in targeted youth activities and community work."

"The three keys to success for Youth HQ are partnership working, the participation of young people and the aim of self-sustainability."



FUN: Youth HQ aims to offer a safe, supportive place for young people

The centre will support existing health, education, employment and welfare services with the aim of meeting the five outcomes of the Government-led Every Child Matters programme; be healthy, stay safe, enjoy and achieve, make a positive contribution and achieve economic well being.

Youth HQ will be rolled out in three phases, the first being the Youth Lounge, which opened on Friday and provides a social area for young people to access leisure facilities and support services as well as an IT suite.

Youngsters will also have the opportunity to register with organisations such as the Duke of Edinburgh scheme and get involved with community projects.

Phase two includes the creation of partitioned space for young people

and organisations, and phase three will be the inclusion of additional leisure facilities.

The KCFN spokesman said: "Work is still in progress for the design of these phases, with the young people driving towards the aim of sustainability for their centre."

"We are still on the lookout for additional opportunities in terms of furniture and equipment and welcome any organisation that would like to show their support."

"We would like to thank all of our supporters and sponsors, among those are Meanwhile Space and the Co-operative Community Fund."

Dover District Council provided the location for Youth HQ at the old indoor market, which provides approximately 9,000sq ft of space.

## Research plea to stroke survivors

HEALTH chiefs are calling on stroke survivors to take part in research aimed at helping victims regain independence.

The project is being rolled out in Shepway, Deal, Dover, Thanet and Ashford by Eastern and Coastal Kent Community Health NHS Trust, led by interim medical director Dr David Smithard.

It is one of only 14 study sites in the UK.

Dr Smithard said: "Many stroke patients have problems getting back to normal activities after a stroke."

"This project is a fantastic opportunity for stroke patients to get help and it will also improve the local rehabilitation services."

The project looks to help stroke victims regain mobility and get out of their homes more often.

Volunteers taking part will be visited by a research nurse, who will offer information about travel and transport options in the area, as well as collect information about their stroke experiences.

Some participants will also have unique visits from therapists to

help with their outdoor mobility and confidence.

The information collected will be confidential and used for research purposes.

A report by charity The Stroke Association released in late 2010 revealed stroke survivors were the most vulnerable in society.

It showed that more than half of people employed at the time of their stroke saw a negative impact on their work.

The study also found a third had to endure an increase in expenses, such as adaptations to their home.

Dr Christopher McEvitt, the lead author of the report from King's College London, said: "This is the first time the difficulties stroke survivors face when they get home have been looked at in detail."

Anyone interested in becoming a volunteer in Kent should call research nurse Laura Brockway on 07919 695817 or 01233 667769.

She is based at NHS Eastern and Coastal Kent Community Health Trust, Trinity House, 110-120 Eureka Park, Upper Pemberton, Kennington, Ashford TN25 4AZ.

## People's port goes to vote

CONTINUED FROM FRONT PAGE  
has run the port as a trust since 1606, asked Government for permission to privatisate in January 2010.

But the move sparked fierce opposition and plans were drawn up to create a community-owned port which has received widespread support, including backing from former Labour Dame Vera Lynn.

DHB, however, called the proposals "unrealistic and undeliverable".

A spokeswoman said the board remained convinced its own scheme represented the best and only option for a sustainable and growing port business with both the UK economy and local community at its heart.

"We look forward to a positive decision by the minister as we continue to work towards a new and transformational relationship with stakeholders," she said.

But Mr Wiggins said the strength of feeling towards the people's port was such he hoped Government would be unable to ignore their proposals.

"The turnout at Thursday's meeting gave a good indication as to the level of interest," he said.

"We've a lot of hard work to do though. We need to ensure as many people turn out to vote in the referendum as possible."

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# Spiritual boost for earthquake victims

By MARIJKE COX

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THE Bishop of Dover has appealed to Kent's Anglican churches to offer spiritual and financial support for the relief effort in New Zealand.

In a letter to churches in the Canterbury Diocese – which includes the Dover and Shepway districts – the Right Reverend Trevor Willmott urged colleagues to pray for victims of the earthquake, which hit the town of Christchurch on February 22, killing almost 150 people, injuring thousands and leaving widespread disruption.

Bishop Trevor said: "Canterbury Diocese has deep historic associations with Christchurch and so it is particularly painful to hear of the tragic loss of life, the damage and the anxiety affecting thousands of people.

"Please remember in your prayers those who have lost loved ones, those desperate for news and those who are responding and coping with the challenges facing the people of Christchurch and the Canterbury region of New Zealand."

Bishop Trevor is also encouraging churches in the region to organise collections to help fund the relief effort in Christchurch, led by church workers in New Zealand.

The devastated city has strong links with Kent where in 1848 an association was set up to establish what is now the Canterbury region of the South Island.

The president of the associations' committee of management was the Archbishop of Canterbury.

The occupants of four ships – some 792 pioneers – which sailed from



**SPIRITUAL AID:** Leader of the New Zealand support effort Bishop Trevor Willmott with Archbishop of Canterbury Dr Rowan Williams

Gravesend founded Christchurch.

Gravesend founded Christchurch.

Gravesend Borough Council Mayor William Lambert sent a message of support to mayor of Christchurch Bob Parker.

The loss of lives and homes must have had a devastating effect and the thoughts of us all are with you."

• See [www.yourdover.co.uk](http://www.yourdover.co.uk) for more Dover news.

pathy for those who have lost loved ones in the earthquake," he said.

"The loss of lives and homes must have had a devastating effect and the thoughts of us all are with you."

• See [www.yourdover.co.uk](http://www.yourdover.co.uk) for more Dover news.

## New jobs and a new store

DISCOUNT retailer Poundland is to open a store in Dover creating 25 new jobs for the community.

The arrival of the shop, which will officially open next month, comes as unemployment rates continue to rise in the district, with another 125 people joining the dole queue at the beginning of 2011.

This brings the total number of people claiming unemployment benefits up to 2,275.

As well as creating jobs for the community, the new Poundland will offer shoppers a huge selection of products, including top name brands, for just £1 each.

Poundland's trading director David Coxon said it was fantastic to see Dover included in the retail giant's expansion.

"We have been looking for a suitable site in Dover for some time and are pleased to find a store that will not only create a great shopping experience but also provide jobs for the community," he said.

"We have been satisfying shoppers for 20 years so we're confident the



savvy shoppers in this area will be delighted by the amazing value that Poundland offers."

Poundland has 326 stores nationwide with Folkestone currently the nearest one to the Dover district.

Interviews for jobs at the Dover store took place in January.

See [www.poundland.co.uk](http://www.poundland.co.uk) for more information.

Details will be announced in the

coming weeks.



## Marina Hotel set to reopen

AN ICONIC hotel once favoured by royalty to open its doors once again following a multi-million pound refurbishment looking to bring elegance back to the once-thriving seafront.

The 81-bedroom Best Western Dover Marina Hotel and Spa will form the centrepiece of the regeneration of Dover waterfront.

The elegant property, which will officially open on Thursday, March 24, occupies part of a five-storey Grade II-listed regency crescent terrace and has been fitted out by one of the UK's top interior designers Nicholas Hollinshead Interiors.

As well as creating 60 new jobs, the regency hotel – a firm favourite with royalty and celebrities throughout its history – will offer a seafront coffee shop and ice cream parlour, three conference and function rooms, a stylish restaurant and bar, and a fitness and spa centre.

The upmarket accommodation will be run by Leaf Hotels, which runs the Ramada Hotel in Dover and the Holiday Inn Express in Canterbury.

The company has spent the past six months restoring the hotel to its original 1930s regency splendour.

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# Villagers take sludge battle to County Hall

By MATHEW BEECH

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A PETITION signed by almost everyone in a village opposing plans for a waste treatment plant on their doorstep has been handed to Kent County Council.

A staggering 96 per cent of those living in Sellindge have put their name to the petition calling for plans for a recycling facility proposed by the Country Style Group.

It includes an anaerobic digestion plant, which breaks waste down into a sludge. The gases can be used for energy, the sludge is then spread on fields as a 'soil improver'.

KCC councillor Susan Carey was presented with the petition against the plant proposed for the Otterpool Quarry site just off the A20 and close to the Airport Café.

Cllr Carey said: "My aim in this is to speak up for the people of Sellindge."

"As the local member I have the opportunity to talk to the planning applications committee at KCC who will make the decision on the planning application and I'm going to do my best to get the right result for everyone here."

"More than anything, I want this matter to be settled because it has been a blight over the village for three years and I blame Country Style for this because they have persisted with this application in the face of strong opposition from the village."

If given planning permission, the waste treatment site would handle up to 95,000 tonnes of commercial waste from Ashford, Dover and Shepway, with more than 160 lorries visiting the site daily.

Chairman of the Sellindge and District Residents' Association said: "More than 96 per

cent of the village has signed the petition and it expresses to everybody just how strongly the village feels about the plant being situated right in the middle of the countryside.

"We say industrial processes should be on industrial parks and rural processes in rural areas."

The three-year dispute has put pressure onto the owners of the Airport Café, which is opposite the proposed site for the waste plant and, if given the go-ahead, it could force them out of business.

Owner Julie Green said: "This has been a café since 1932 and it has been in the family since 1957."

"It's been my life really. I've put everything into it and for that to be taken away would be heartbreaking."

Her husband, Patrick Green said: "It could easily force us out of business because we are in a modern world now where people want al fresco dining and like to sit outside."

"We've invested heavily to extend here to create a nice patio area and the last thing you need is waste disposal lorries queued up, smelling."

The couple also have fears that the lorries entering the site could leak waste material into the road, which would end up in their car park.

Mr Green said: "The lorries backing up in the road don't tend to be water tight."

"We're hoping KCC will look upon it intelligently and decide this is the wrong place."

"It is in the countryside and not suited for a waste park."

The planning application for the site is likely to be heard at County Hall in Maidstone on Tuesday, March 15.

No one from Country Style was available for comment.

• For more Shepway stories see [www.yourshepway.co.uk](http://www.yourshepway.co.uk).

## Superstore goes green with bio-fuel technology

GROUNDBREAKING green technology aimed at reducing the UK's carbon footprint has been switched on at Hythe's new Sainsbury's store.

In what is the first of its kind, a bio-fuel generator, powered by waste oil and fat from the supermarket giant, will reduce power station usage, helping to cut the country's dependency on fossil fuels.

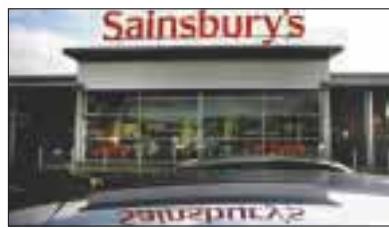
The Smart Grid system, which has been installed at the store on Military Road, works by monitoring the National Grid and activating the bio-fuel generator when there is an increased need for electricity.

At peak times, reserve coal-fired power stations have to be switched on to meet increased demand on the UK's electricity supply.

As well as the Smart Grid, additional technology in the store, which opened two weeks ago creating 150 local jobs, will reduce the strain on the National Grid by de-activating or reducing the heating, ventilation and lighting system at peak times.

Neil Sachdev, Sainsbury's property director, said to ensure that both consumers and businesses have enough electricity at all times, power stations are kept on standby.

"This technology will cut the UK's depend-



ence on fossil fuels, reduce our own energy costs and reduce our carbon emissions."

The Smart Grid system is part of Sainsbury's environmental stores programme. The company is investing in technology to drive energy and carbon efficiency to lessen the impact of climate change.

Mr Sachdev said: "We are committed to introducing experimental carbon-reducing innovations such as this. As a large retailer, we are able to make a tremendous difference by investing in new technology."

Sainsbury's was the first retailer to use anaerobic digestion to dispose of food waste and opened the first store to be heated and cooled using geo-thermal energy at Crayford, near Dartford, last September.



PETITION: Cllr Susan Carey (left) is given the petition by campaigner Margaret Ludlow and Ronald Lello, chairman of the Sellindge and District Residents' Association

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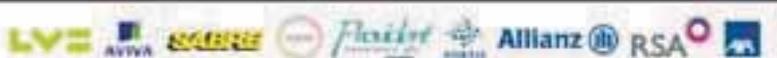
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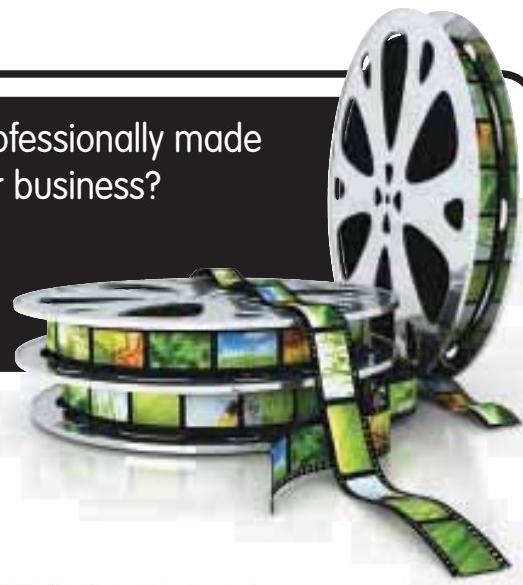
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# EU acts on fish scandal at last

By STEVE KNIGHT

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EUROPE could soon stop forcing fishermen to throw some of their catch back into the sea, even if the fish are dead.

And an end to the discarding of dead fish could be the financial lifeline Kent's fleet of small boats has been looking for.

The European Union imposes strict quotas on how much fish can be caught by member states each year, meaning fishermen who accidentally catch certain species while aiming for another are forced to throw them back.

Celebrity chef Hugh Fearnley-Whittingstall featured the issue last month as part of his Channel 4 series Hugh's Fish Fight, and now decision-makers in Brussels have promised to stop the wasteful practice.

South Thanet Tory MP Laura Sandys, who featured in one Hugh's Fish Fight broadcast, said she was pleased the European Commission was moving towards banning discards by 2013.

"Our fishermen have been at the forefront of the campaigning and I have been proud to stand alongside them," she said. "We believe discarding fish is immoral and look forward to all the catch being landed in the future. It is an absolute scandal that more than 50 per cent of all fish are thrown back into the sea dead."

On Tuesday, Fisheries Commissioner Maria Damanaki discussed alternatives to discarding with delegates from EU states in Brussels.

She proposes to regulate fleets through limits on fishing time and greater use of measures such as CCTV to ensure fishermen are targeting species they are allowed to catch.



**GUTTED:** Cook Hugh Fearnley-Whittingstall took his Channel 4 campaign to Westminster, and above, fishing boats at Whitstable harbour

The plans are due to be finalised later this year. Whitstable's Phil Edwards is one of many Kent fishermen to have been affected by the strict EU quotas and discard policy.

He said: "I caught my month's quota of skate in about two hours last week, but when I moved to a different area to catch cod, I ended up with even more skate."

"I had to dump £200 worth of dead fish to save about £50 of living fish. The effort limitation system would be better for boats our size because it's nigh on impossible to target just one species. That would restrict us to only a few hours at sea a day, but at least we'd be able to keep everything we catch."

Mr Edwards is one of a growing number of fishermen to have voiced their frustration at

the practice of 'armchair fishing', where surplus quota is leased by rich fishing organisations, at great cost, to smaller boats which have not been assigned adequate quota. Some have even taken legal advice due to concerns the process is effectively the privatisation of a national asset.

Last week Kent Lib Dem MEP Sharon Bowles wrote to fisheries minister Richard Benyon asking him to address the situation.

She said: "Coastal fishing towns are important to the local economy and we must look to small businesses to lead economic recovery and growth. Sub-10-metre class fishing boats are assigned a disproportionately small percentage of the fishing quota, and this has a negative impact on inshore fishing."

"The financial burden placed on inshore fishermen in the South East has pushed the price of fish caught by small boats way above that of fish landed by big producer organisations."

However UK Independence Party leader and South East MEP Nigel Farage, who lives in Westerham, near Sevenoaks, described the proposed changes as "a red herring for a British fishing industry almost dead in the water".

He added: "For the British fishing industry, any changes will come too late. When we try to ban discards on a catch quota policy, Hugh Fearnley-Whittingstall will find the British fishing industry is not just 'feeling the pinch' but is already dying on its feet."

• For more Kent stories see [www.kentnews.co.uk](http://www.kentnews.co.uk).

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By STEVE KNIGHT

steve.knight@kosmedia.co.uk

THE current high rate of inflation has been blamed for large water bill increases in Kent.

Water companies have been given the green light to raise charges broadly in line with a 4.7 per cent rate of inflation – based on last November's Retail Price Index – resulting in even further expense for households struggling to cope with the effects of the downturn.

Customers served by South East Water can expect the largest bill increases in the county, due to a 7.8 per cent rise of £14, up to an average bill of £193.

Southern Water, which provides Kent homes with both water and sewerage services, is raising charges by 6.4 per cent (£24) to a total average bill of £397.

The chairwoman of the Consumer Council for Water (CCWater), Dame Yve Buckland, said bill-payers would be rightly surprised by the large increases.

She said: "Many customers are struggling with rising household and other bills, and debt is rising. Already one in six customers tells us that they cannot afford their water bill."

"We want the companies to demonstrate to customers what they are getting for their money, and also to think how they might share the benefits of this unexpected financial gain with their customers."

"Water companies need to make profits and that's fine, but when they have done well financially in the past CCWater has been successful in persuading them to give £135 million back to customers in the form of lower prices and additional investments in the water and sewerage network to benefit customers."

"We will be talking to the companies to see how this can be repeated in this price period."

In 2009, the water regulator Ofwat ruled that bills must remain broadly stable up until 2015. However, inflation is still added to the costs on a year-by-year basis.

# Inflation blamed for big rise in water bills

The new charges will come into effect on April 1, and remain in place until March 31, 2012.

South East Water managing director Paul Butler said its bill increases would help to deliver £390m of service improvements over the next five years.

He added: "We have worked hard over the last year to deliver our largest ever improvement programme, and over the next year we will invest another £80m to continue to improve the service our customers receive."

"While we believe that an average of just 53p per day remains excellent value for money, we do appreciate that some of our customers may be experiencing financial difficulties and so we have measures in place to help those customers facing real hardship."

Southern Water says its bills will contribute to a £1.7 billion service improvement programme, including £15m to find and repair leaking pipes, and £90m upgrading water and wastewater treatment works in 2011-12.

Meanwhile, customers served by the three other companies providing water to Kent households have also been hit by inflation-busting increases.

Thames Water has raised its charges by 4.1 per cent, to a total of £319 for water and sewerage, Veolia Southeast (formerly Folkestone and Dover Water) by 3.1 per cent to £190, and Sutton and East Surrey Water by 5.2 per cent to £174.

• For more Kent stories see [www.kentnews.co.uk](http://www.kentnews.co.uk)



HARD TO SWALLOW: Residents in the county will find their water bills increasing at a time when they can least afford it

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# Archbishop slammed for criticism of budget cuts

A HIGH-ranking Tory MP has hit back at criticism by the Archbishop of Canterbury that government spending cuts are putting vulnerable people at risk.

Dr Rowan Williams told KoS this week that he wished councils had the option to make cuts to services over a longer period of time, and that he was worried some people would continue to be worse off even after the economy has recovered.

But Sevenoaks MP Michael Fallon – the deputy chairman of the Conservative Party and a member of the influential Treasury select committee – denies the Government is failing to protect the most vulnerable members of society.

Dr Williams spoke to KoS during a visit to a new 21-bed sheltered accommodation project in Canterbury, provided by the Kent-wide homeless support charity Porchlight.

He said: "There's not a lot of public funding available and there's going to be less. I think all councils are in a no-win situation.

"I could wish they were a little more forward

By **STEVE KNIGHT**  
and **FLORENCE TENNENT**

steve.knight@kosmedia.co.uk

planning when the cuts come in, because you've got to make sure the vulnerable are protected – that has to be the priority.

"The worst thing that could happen is as we're getting some level of prosperity back for the country, we leave the most vulnerable worse off than they were before."

Councils have little option but to make huge savings over the next financial year due to the front-loading of cuts imposed by the Coalition.

Kent County Council, for example, must save £95m this year, followed by £65m in 2012-13.

Porchlight has reported consistently high numbers of homeless people needing assistance over the last few months and fears numbers will increase as access to benefits and private accommodation is reduced.

But Mr Fallon defended the Government's position, claiming policies were in place to ensure the most vulnerable members of society are not left to suffer.

He said: "We are protecting those at the bottom. We're taking a million low-paid people out of income tax, increasing the rate of child tax credits, and introducing the pupil premium that will provide more funding for schools in disadvantaged areas.

"We are protecting them but taking away some of the benefits from the top.

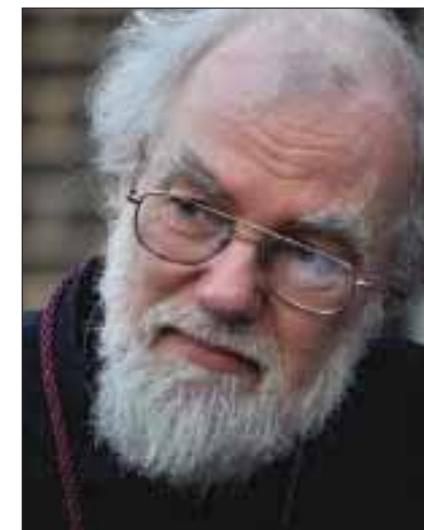
"It's up to the Archbishop to speak exactly as he sees fit, but people should also go and look up what he said in the past about how the previous Labour government plunged us so deep into this debt to begin with."

Mr Fallon was referring to comments made in late 2008 when Dr Williams likened then-Prime Minister Gordon Brown's plans to boost spending in a downturn as like "the addict returning to the drug".

The head of the Church of England visited Craddock House in Canterbury last week to lend his support to a new Porchlight campaign to tackle homelessness in Kent.

The charity is asking members of the public to report evidence of homelessness in the hope it will allow its volunteers to find and help more rough sleepers.

A pilot of the scheme run in Shepway,



**CONCERNED:** Dr Rowan Williams is worried the vulnerable are being put at risk by cuts

Ashford, Sevenoaks and Tunbridge Wells at the end of last year saw the number of calls to Porchlight's free helpline rise from 723 in the previous month to 900 calls a month.

Dr Williams said: "I think issues around homelessness are really serious and they're very often pushed under the carpet."

• **Anyone who suspects someone needs the charity's help should visit [www.porchlight.org.uk/changeafuture](http://www.porchlight.org.uk/changeafuture) or call 0800 567 7699.**

## Visit our travel show and you could win a cruise

THE countdown is on for the return of Archant KOS Media's celebrated Travel and Leisure Show.

Located at Dover Cruise Terminal, the event is making its welcome comeback from 10am-4pm on Sunday, March 13, and promises to be better than ever. And best of all, it's free.

Visitors will be treated to presentations from industry experts as well as information from a French contingent who are taking part in the show for the first time in its four-year history.

Guests will be in with a chance of winning from a selection of almost 100 prizes donated by KOS Media's exhibitors, including a two-week cruise courtesy of Fred. Olsen Cruise Line.

Other prizes include weekend breaks in the UK or France, entry to some of the county's



most popular attractions and dinner at a selection of top French restaurants.

Tickets for Les Misérables, overnight stays at leading hotels and B&Bs and falconry les-

sions at Quex Park in Birchington are also up for grabs.

KOS Media events manager Liz Hare said: "Every year the show goes from strength to strength, with many people every year, saying they wouldn't miss it for the world."

"We have a completely new area this year devoted entirely to France, featuring French companies who have come across the Channel to be represented for the first time."

"Since its launch three years ago this show has been very successful, and with the registrations already pouring in and 97 prizes on offer, I hope this year will exceed all expectations."

The show will run during British Tourism Week, which aims to raise awareness of the importance of Britain's visitor economy.

Organisers behind the national event, which runs from March 12-20, gave KOS Media official accreditation for the annual Travel and Leisure Show.

As well as a host of exhibitors from top travel and ferry companies, there will also be information about attractions in Britain and Kent, for those planning to holiday at home.

Owners of the county's historic sites, gardens, attractions and other hidden gems will also be exhibiting.

Last year's show won the praise of the travel industry, with many putting in early reservations to secure display stands for this year.

There will be hot and cold food and drinks available, as well as children's entertainment, including balloon making.

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# yourcomment

CHRIS BRITCHER says the Lib Dems could pay a hefty price for coalition policies at local elections



# Lib Dems heading for an almighty kick in the polls

IF INDEED it is possible, the upcoming local elections in May could actually emulate the last time we all strolled to our polling station almost exactly a year before, in terms of sheer excitement.

Because come May 5 we are likely to see just how the general public has responded to the coalition government's first year in power.

What's more, the regular swing in support of the opposition this year looks set to make it a fascinating battle. And the chances are, the Tories may ride the wave of cutback complaints while their bedfellows in Westminster, namely the Liberal Democrats, take an almighty tumble.

To continue the surfing metaphor for a moment, it seems they may be flung so far off their surfboard they find themselves onshore and being run over by a runaway bus packed to the rafters

with disillusioned voters.

All of which makes a change from the swing between Labour and the Conservatives which traditionally happens during this in-between General Election voting frenzy.

The Barnsley by-election held last week suggests Nick Clegg and his cohorts are in for something of a drubbing as they found themselves trailing in sixth place.

Of course, the local elections ought to be based on how your local councillor performs on a local level. How influential are they? How much time and effort do they put in? How do they respond to your requests?

The reality, needless to say, is that they pay the price of national politics and national policies.

For the Liberal Dems this will come as something of a shock to the system. After so long being desperate to win power – even if

only a share of it – they are having to face the fact that tradition dictates we kick the ruling party hard for any failings we see in them.

The Lib Dems' traditional role is to benefit from this. To win over the protest vote from irate Tories or Labour voters. This year they seem destined for an almighty kick in the polls. Which given, let us not forget, they actually saw a decrease in their overall vote last May – despite all the pre-election hype – suggests they may well find themselves decimated at a local level come May 6.

What's more, there is perhaps a bigger opportunity than ever before for some of the smaller parties – or the independents. All of which should make for a fascinating outcome.

Even Kent, a county so true blue the hue can be seen from space, could open up in remarkable ways.

Will Labour see their appalling

showing at the last election begin the much heralded rebirth?

Will the Liberal Democrats suffer here as much as they did in Barnsley? And will the Conservatives still emerge as the all-powerful party for the county?

For anyone who believes politics – at any level – to be boring or not worthy of their attention, then this upcoming polling day should be the one where you sit up and take notice. Because in local elections, a swing of just a few dozen votes in each ward could usher in a radical new ruling party in the district.

Whether you believe Labour are responsible for the current round of cuts, or that the coalition is simply going too far and hiding its ideology agenda beneath sweeping changes to public services, now is the time to have your say.

If ever there is a time to make sure you are registered to vote, and that you make the effort to vote, do it on May 5. Because this is your chance to change things – or maintain the status quo. Don't let this opportunity go to waste.

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Photograph By: Kell Grant, Camera Press London



# INCOME FROM OVERSEAS STUDENTS VITAL, SAYS CHANCELLOR Visa hike blow to universities

By STEVE KNIGHT

steve.knight@kosmedia.co.uk

UNIVERSITY leaders have warned that a planned overhaul of the UK immigration system could seriously harm the future prospects of the higher education sector.

The Coalition wants to double the price of student visas as part of its proposals to limit the effect of spending cuts at the UK Border Agency, which faces a 20 per cent budget reduction over the next four years.

Due to be introduced in April, the new fees regime means foreigners will have to pay £140 for a short-term visa as opposed to £70 at present.

The Government also plans to reduce the number of foreign students studying below degree level, raise the students' language requirements, and limit their entitlement to work and bring their families to the UK.

Seymour Roworth-Stokes is pro-vice chancellor for research and development at the University for the Creative Arts, which has campuses in Canterbury, Rochester and Maidstone.

He is one of many university leaders who fear the changes will put legitimate students off coming to the UK.

"Universities, including UCA, are facing tough economic challenges with cuts in funding, a cap on student places and setting new tuition fees," said Mr Roworth-Stokes.



**DETERRENT:** Higher costs could discourage foreign students from study in the county

"Before the Government announced it was going to withdraw nearly all the teaching budget in the sector, we had already begun to develop our 'internationalisation strategy' and, in the process, increase the number of overseas students.

"This is of crucial importance to a specialist university which has a reputation for nurturing creative talent worldwide. It also helps to

diversify income streams while allowing us to grow and become more efficient, helping to keep costs down.

"Any hasty immigration policies affecting student visas could have a serious effect on the survival of many universities, while also passing on extra costs to students in the UK."

According to the Institute for Public Policy Research, universities in the South East bene-

fit from nearly £381 million a year through international revenue.

Foreign students also spend an estimated £205m supporting local businesses.

Announcing the fees increases last Monday, Ashford Tory MP and immigration minister Damian Green admitted the cost of applying to come to Britain would prove a barrier to some students.

He added: "In principle, it is the right time to ask migrants to make a greater contribution to funding the UK Border Agency.

## Borders

"Therefore we should continue to seek a shift in the funding provided by migrants to deliver the border and immigration system.

"It is right that those who benefit from the immigration system should pay to meet the costs of securing the UK's borders."

In addition to the student visa fee increases, the Coalition also plans to increase the costs associated with longer-term applications.

For example, a 10-year visitor's visa is due to go up £52 to £702, while the fee for a joint application for British citizenship will rise from £1,010 to £1,294.

John Slater, director of student recruitment at Canterbury Christ Church University, said: "We have a vibrant and growing international student community, which numbers 1,300.

"Like all other universities who value a culturally diverse student community, we want to encourage genuine overseas students to come to Kent and Medway to study, and we hope this will not be inhibited in the future."

The University of Kent declined to comment to KoS.

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# Bridging conservation gap for rare dormice

By STEVE KNIGHT

steve.knight@kosmedia.co.uk

UNIQUE bridges that enable dormice to cross the road will be among the topics discussed at a conference dedicated to the protected species.

Last year, a council in south Wales spent £190,000 on wire mesh tubes suspended between trees and poles to help the tiny mammals get from one side of a new bypass to the other. Dormice populations have suffered a 70 per cent loss in the last 25 years and there are thought to be only 40,000 left in the UK, including the hazel dormouse most commonly found in Kent.

In an attempt to raise awareness of their plight, the Kent Mammal Group is organising a conference to be held at the University of Greenwich's Medway campus. Group president Ken West said the potential for dormice crossings would be discussed at the event, but stopped short of personally endorsing the idea.

"We know that if the dormice get desperate enough for food, they will attempt to cross roads," he said. "But then they obviously put themselves in great danger; not only because of vehicles but also because of predators."

"The issue of building bridges is contentious because not enough research has been carried out to see if they would even use them. The need has possibly been exaggerated."



**AT RISK:** There are only about 40,000 dormice in the UK, but they are protected by law

More than a decade ago the Kent Mammal Group helped collect about 100 dormice living in the path of the Channel Tunnel rail link before moving them to other parts of the UK where the creatures had vanished.

Mr West said it showed how seriously the issue of conservation is taken by developers.

"To receive planning consent you have to show you are doing everything you can to mitigate the stress protected species may be put under," he said. "It can be very difficult to build a home on a site known to be used by dormice, and it's the same for roads and railways."

"You'll never stop a road being built, but you can delay it so a protected species can be moved first. If we didn't such animals would become extinct very quickly and that's something we want to avoid."

Recognisable by its furred bushy tail and orange-brown colour, the hazel dormouse lives in woodland, scrub and hedgerows. It rarely ventures to ground level, except during the winter when it hibernates under tree roots.

Debbie Bartlett from the University of Greenwich said: "The conference provides an excellent opportunity for students to learn from the experts."

"They will gain in-depth knowledge about this fascinating animal, which is highly valued and protected under European, as well as UK, legislation. We are delighted to work with Kent Mammal Group and support its work."

The conference is from 9am to 4.50pm on Saturday.

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# Review

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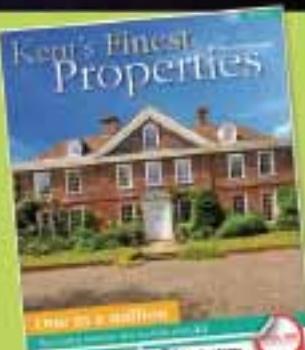
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**NORTHERN TERRITORIES:** An area strikingly rich in Aboriginal history and natural beauty

# Lure of Uluru

By **KIM PILLING**

YOU need a 4x4, a pass and details of petrol stations before you set out on the scenic desert route from Alice Springs to Watarrka National Park, home to the awesome chasm of Kings Canyon.

During the daunting 450km drive, the Mereenie Loop Road takes you through the dusty heart of Aboriginal country. Strict rules permit stops in designated rest areas only, with visitors forbidden to undertake either picnics or walks.

Save for the serene sight of Brumby wild horses roaming loose and free, there are not too many signs of life here.

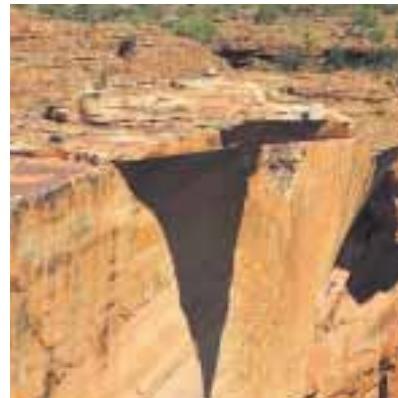
The eeriness is heightened by passing Gosse Bluff, thought to be a giant crater created by a comet impact more than 100 million years ago. However, the Aborigines believe a group of celestial women were dancing as stars and one dropped a baby whose fall to earth shook the rocks upward.

The walls of Kings Canyon are nearly 1,000 feet high, and part of the gorge is a sacred Aboriginal site. But even when you pause to take in the breathtaking views, you sense the place may still be unfairly overshadowed by nearby Uluru.

The three-hour Rim Walk around the canyon in time to catch sunrise above the 450m-high red cliff faces is the highlight.

Along the route are the Lost City, a basin of bare rock that was once a beach 400 million years ago, and the Garden of Eden, a lush green valley that leads to a pool throwing up some amazing reflections from the cliffs.

Soon it's time to get back on the road and drive the 350km stretch to Uluru, or Ayers Rock, which proudly rests in the middle of nowhere. Its strong resistance to erosion is



the geological reason for its existence, but mystical elements are at play, say traditional Aboriginal landowners.

The Anangu people believe Uluru – like the rest of the country – was created by their ancestors in the form of people, plants and animals travelling across the land.

The Kuniya Walk Tour was a good starting point to explore further. An Anangu guide takes you to the base of Uluru to explain how their forebears left their mark on the various ridges and markings on the rock face. Given the spiritual significance of Uluru, it's no surprise to be told it's not cool to climb the rock.

Camera-clickers are well served by the 'Sunset Experience' for that perfect shot in front of the rock.

Four-star, five-star and luxury tent accommodation are available, but more modest lodges and campground are an alternative.

There's plenty of soul, too, just east of Alice Springs at Honeymoon Gap.

I hooked up with Wayoutback Desert Safaris to drop in and meet Aboriginal couple John and Marilyn Cavanagh. They took us on a stroll against the backdrop of a spectacular sandstone mountain range to explain how their Arrernte ancestors survived in the bush using nature for food and healthcare.

A couple of needles from a plant did wonders for a wart on my right thumb, as John explained how a bush cream of plant leaves, beeswax and olive oil, coupled with traditional singing, helped cure his broken back when a horse fell on top of him!

All this mysticism has nourished my mind and spirit, but my body needed a break after all that driving.

A flight to Adelaide presents an attractive second stop in Australia for stays of up to two weeks. It's surprising how much you can cram into a holiday in Oz with a bit of planning.

The bustling capital of South Australia certainly packs a punch. It's known as the 20-minute city, with short drives to the beaches of North Adelaide and the vineyards of the Adelaide Hills and a 20-minute walk to cover the city attractions and its cosmopolitan restaurants.

Both Northern Territory and South Australia confirm what a diverse and vast nation this is. Rather than attempting to 'do Australia' in one trip, it's worth making several journeys to appreciate its wonder.

## Travel facts

- Kim Pilling was a guest of Tourism Australia, which helps with planning of individual holidays
- Enquiries: [www.tourism.australia.com](http://www.tourism.australia.com) or ask your local travel agent.
- A Qantas package, incl flights ex-Heathrow to Alice Springs (via Melbourne), Ayers Rock to Adelaide (via Alice Springs), and Adelaide-London (via either Melbourne or Singapore) starts at £1,038 (incl taxes and surcharges) on early departures April 16-June 20.
- Qantas Holidays package including Ayers Rock, two nights at The Lost Camel, three days/two nights Uluru Red Centre and Goanna Dreaming, two nights Alice Springs and four nights at Crown Plaza Hotel, Adelaide, leads in at £2,199, on departs April 16-June 20.
- Qantas Holidays: 0208 222 9124 and [www.qantasholidays.co.uk](http://www.qantasholidays.co.uk).

# Staring down the barrel

## Derek Hussey talks about filling Ian Dury's shoes



BY ED HILL

**REPLACING** a front man in a band is always difficult.

It's hard to imagine The Rolling Stones without Mick Jagger, for example, so when the Blockheads needed someone to take the place of the legendary Ian Dury they avoided some session man brought in to fulfil a few concert commitments.

Derek Hussey was a close friend of the pub-rock poet who started the band back in the mid 70s.

He met Dury at the beginning of the 90s and they began to hang out together at each others' homes in west London. It was not long before Dury, who had been disabled by polio as a boy, asked Hussey to help him out on tour.

"He had not gigged for a while and the band had to do a show for Madstock," said Hussey. "Mickey Gallagher [the keyboard player] used to look after him, but Ian said he was a musician so he should concentrate on that and not have to deal with him. He said you can drive me to gigs and we can hang out together."

Hussey had been successful running his own business in the special-effects industry. His work can be seen on films such as Alien and Braveheart, where plastic-made costumes and props are given a special coating to make them look realistically metallic.

He said: "I had always been my own boss,



so I was able to make the time to go on tour. Ian said to me 'The only job you have to do is help me up if I fall over – other than that you can do what you like'."

This informal arrangement had other benefits when it came to dealing with Dury's legendary temper.

"It wasn't a paid job – we were mates. I wasn't going to be his dog's body or minder. There were no strings attached and he couldn't go over the top with me because he wasn't paying me anything."

"He had an ability to keep a check on him and the band loved that because up until then one of them would have to cope with him," said Hussey.

If hotel staff got a hard time from Dury, it was always for some legitimate reason, says Hussey, but his anger meant problems got dealt with quickly.

He said: "Ian always had to have the last word about everything. I think being demanding was something that he had learnt growing up and dealing with the polio. A lot of the time people just found it easier to allow him to be like that."

Derek the Draw, as he became known, spent more time with the Blockheads and his role grew. He would help Dury, who was now also dealing with terminal cancer, on and off stage and join in with the percussion.

Dury died in March 2000, but there was still a demand to hear Dury's unique lyrics and music created by one of the most talented bunch of musicians in the business.

Comedian Phil Jupitus stepped in for a few tribute gigs with the rest of the band sharing the songs, but this was never going to be a long-term answer.

Then in rehearsals Hussey was asked to take the microphone and he soon found himself performing live. He was lead vocals on half the band's songs, with guitarist John Turnbull doing the others.

### Joining in

Hussey said: "I was doing the new songs and Johnny was doing the hits. Then he was away for four weeks, so I had to learn the rest.

"When he came back, the band said actually it sounds better when Derek does them. Johnny is a great singer, but he is almost too good. Ian's work wasn't really singing in the traditional sense. It's just important people can hear all the words."

Hussey had also started collaborating with Chaz Jankel, who wrote the music for the Blockheads' biggest hits such as Hit Me

With Your Rhythm Stick and Sex And Drugs And Rock and Roll.

He wrote the words for 10 songs on the group's last album, Staring Down The Barrel, which was released in 2009.

He said: "Working with Chaz is fantastic because he has a lot of patience and a way of coaxing stuff out of you even when you think the tank is empty. He can wrap a tune around almost any lyric that I do."

Many praised the album for sounding like a Blockhead creation, thinking it was made up of previously unheard-of Dury content. However, Hussey knows there is no point trying to imitate his old friend.

He said: "I don't try to copy Ian when it comes to what I write about. He was a character-based writer who would write about what he saw and the people he met.

"My approach is based on the issues that I want to talk about and the things that give me the hump. It is important to keep that humour with the Blockheads because that is our trademark and it makes the writing process more open."

The band continue to tour and write new songs. Hussey says they want to work them into the set before going through the expensive process of releasing a new album.

He said: "It has been a big learning curve, but I have had a seven- or eight-year apprenticeship. It's not a job for the faint-hearted. The Blockheads are such a bunch of individuals, it's every man for himself out there."

- **The Blockheads will be performing at the East Quay in Whitstable on Saturday, April 30. Tickets £15. See [www.whitlive.co.uk](http://www.whitlive.co.uk) for details.**

HIT ME: The Blockheads today; Derek Hussey is pictured centre



## ATTRACTI0NS

# A fair day for your wedding



BRIDES-to-be can plan their dream wedding, pick out their perfect dress and even win £2,000 off their dream honeymoon at this weekend's Quex Park Wedding Fayre near Birchington.

More than 40 exhibits showing off cakes, dresses, jewellery, photography and cars will be available for couples looking to tie the knot.

The Quex Park wedding and function room, The Hannah Dining Suite, will also be available to view, while dedicated wedding consultants will be on hand to assist you in tailoring your most memorable day for you.

But the highlight of the day will be the

Grand Prize Draw offering brides and grooms the opportunity to win a stunning £2,000 off the cost of their chosen dream honeymoon. The prize is sponsored by Quex Park and Trailblazer Travel.

In addition, there will be presentation gift-vouchers worth £200 for everyone who registers on the day. These can be redeemed on the day when you book a wedding at the fayre or make an appointment to book a viewing of the wedding venue on a future date.

Entry is free to the event, on Sunday (March 6) from 11am to 4pm. For details, phone 01843 482004 or visit [www.quexpark.co.uk](http://www.quexpark.co.uk).



## SHOWS

## Top entertainment in Dartford

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# Anniversary marks train's final journey

AN EVENT commemorating the last passenger train journey, on the Kent & East Sussex Railway on June 11, 1961, is taking place this summer.

Volunteers and staff want to know if you were on, or know of someone who was on, the last passenger train that travelled between Robertsbridge and Tenterden on that date.

Passengers from this historic day are invited to contact the Kent & East Sussex Railway to be part of a re-enactment journey taking place on June 11 this year to mark the 50-year anniversary.

Those who remember the railway's historic last journey and want to relive the experience will be able to do so on the 10.40am departure from Tenterden.

To reserve your place on this historic journey, phone the booking office on 01580 785155.

The same locomotives from June 11, 1961, will be used to haul the passenger train for the re-enactment event, with Martello No 32662 and Bodiam No 32670 painted black to



ensure complete authenticity. On this date the railway will also be celebrating the formation of the preservation society, which restored the railway after its closure in 1961 due to lack of passengers.

Today the Kent and East Sussex Railway is a historical landmark that welcomes 100,000 visitors each year

to experience the nostalgic past of steam-train travel when this was the superior form of transport.

More than 400 volunteers give their time to keep the railway alive and help preserve this important legacy in British history.

For more information, phone the railway on 01580 765155.

## SHOWS

## BOOKING NOW FOR SPRING SEASON SHOWS

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### SING-A-LONG-A ABBA

Fri 18th March 7.30pm  
£18

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### PERTENCIA

Weds 23rd March 7.30pm  
£14/£12 Friends £10

# Medium entertainment

IF YOU are thinking of making contact with the other side, then get yourself down to the Central Theatre in Chatham.

There you will find TV medium Colin Fry entertaining audiences.

The best-selling author says he stopped doing personal sessions with clients after his waiting list reached more than two million. Now he concentrates on the lucrative world of performing live for his fans.

He can been seen regularly on television

shows including 6th Sense, Psychic Private Eyes, The Three Mediums and Colin Fry Live! He is also a registered healer and a patron of the World Federation of Healing.

His show will be at the Central Theatre on Friday, March 11, at 7.30pm.



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Tickets for Colin Fry – The People's Medium cost £17.50 and £16 and are available by phoning the box office on 01634 338338 or visiting [www.thecentraltheatre.co.uk](http://www.thecentraltheatre.co.uk).

# A terrifying adventure for a young Gruffalo

CHILDREN'S favourite the Gruffalo will be making an appearance at the Gulbenkian Theatre in Canterbury.

The Gruffalo's Child is the sequel to the Tall Stories Theatre Company's original stage adaptation of the picture book by Julia Donaldson and Axel Scheffler.

One wild and windy night the Gruffalo's child ignores her father's warning and tiptoes out into the snow.

After all, the big bad mouse

doesn't really exist, or does he? As the story says, "no Gruffalo should ever set foot in the deep dark wood."

The performance at the Gulbenkian follows a sell-out run of the musical adaptation in the West End.

The show will be at the Canterbury theatre on Tuesday and Wednesday, March 15-16.

On the Tuesday there will be shows at 1.30pm and 4.30pm. On Wednesday the shows will be at 11am and 4.30pm.

Phone 01227 769075 or visit [www.thegulbenkian.co.uk](http://www.thegulbenkian.co.uk) for tickets or more information.



## Are you game for the outdoors?

LOVERS of the great outdoors will be delighted to hear that the Kent Game & Equine Festival is being held at Detling this month.

The first of the popular regional game fairs will hit the Kent Showground, with more than 10,000 fans expected to attend.

This long-established event is a celebration of countryside life from fishing and shooting to traditional crafts and locally-produced food, with an exciting array of equestrian entertainment and education.

The indoor Supreme Equine Arena will feature international showjumpers Graham and Tina Fletcher, a native stallion parade and a sports and competition stallion parade,

together with a fast-paced Pony Club Horse & Hound showjumping challenge and more.

And if you are a fishing fan, then be prepared for a treat, as Britain's most internationally-renowned fisherman, Charles Jardine, will be demonstrating his skills and offering coaching.

Jardine, who started fishing at the age of three, is regarded as one of the top fishermen of his generation, having competed internationally and representing England at two Commonwealth finals, where he won two team gold medals and an individual bronze.

The show takes place on Saturday and Sunday, March 26-27. For more details, visit [www.contouruk.net](http://www.contouruk.net) or phone 01749 813899.



**GO FISHING:**  
Charles Jardine  
will be at the  
festival

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*Sunday 13th March at 3.00pm*

**SHERLOCK HOLMES - The Last Act**  
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## Calling all young thespians, Camp Rock needs you

WOULD you like to take part in a stage adaptation of Disney's smash hit Camp Rock? Well, now's your chance.

Production company Evolution is auditioning for a cast of young performers for this spectacular, large-scale production.

Evolution is run by Paul Hendy and Emily Wood, who are best known for producing the ever-popular pantomimes at The Marlowe Theatre in Canterbury and The Central Theatre in Chatham.

They are looking for young performers who can sing, dance or act for the stage version of one of Disney's most popular films.

The show will rehearse and perform during the Easter school holidays – there will be week-long intensive rehearsals workshops in both Canterbury and Rochester to enable young people from both areas to participate.

To take part, simply come along to an audition on Saturday (March 5) between 1pm and 3pm at Canterbury College or Sunday (March 6) between 1.30pm and 3.30pm at the Thomas Aveling School in Rochester.

You don't need to prepare anything – you'll be given a short script to read and taught a simple dance routine.

"This is a brilliant opportunity for young performers to take part in an exciting, upbeat musical.

"It's going to be energetic, contemporary and, most of all, lots of fun," said Hendy.

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# There's lots to love about breaking with convention

## RESTAURANT REVIEW

BY ED HILL

THE worst experience you are likely to have eating out is on Valentine's Day.

Restaurants are inevitably packed, staff are stressed and the cooks are throwing food on to the plate just to get it out of the door.

With this in mind, my partner and I decided to avoid February 14 and go out a day early instead.

Unromantic maybe, possibly unlucky, but pragmatic, and as this year's lovers' day fell on a Monday it also seemed a nice way to round off the weekend.

We plumped for Samphire restaurant in Whitstable. This small premises is situated on the high street very close to the Duke Of Cumberland pub.

If you have reserved a table, your name is chalked on its top. For those who want to keep a low profile for an illicit liaison, this might be a bit troublesome, but personally I thought it was a nice touch.

The décor is rustic. The tables have rough surfaces, there is an assortment of chairs and tables, and the floor levels rise and fall, meaning you can end up tipped over your dinner. There's certainly a lack of pretension about the place.

### Delicacies

Samphire describes its food as modern British. As ever these days, ingredients are sourced locally and foraged delicacies usually give each dish a certain flourish. The fare also changes with the seasons.

Indeed, looking at the menu, as much thought goes into the starters as into the main course.

I could have opted for Godmersham pigeon with chestnut and sage sausage and mulled wine syrup, at more than £8 a slightly hefty price for a starter but no doubt worth a try.

However, I am a bit conservative when it comes to starters. I like my entrée to be light just to get the juices going or at least as different from my main course as possible.

On a cold winter's night the soup seemed a good option (OK, I admit it, it was also the cheapest at £4.95). It may have been plain old leek and potato, but there was nothing plain about the taste.

The steaming bowl came with semi-



leavened bread which seemed more like cake rather than a French stick, but it partnered the thick soup well.

Moving on to the main course, there was an attractive, varied selection. It was good to see some interesting vegetarian dishes on the board, too.

My partner is a committed veggie (not the pretend ones who allow themselves fish), so sometimes eating out can be disappointing for her as she is faced with yet another bowl of vegetable risotto.

The chefs at Samphire obviously want to ensure vegetarian customers don't feel like second-class citizens.

She had roast butternut squash and Twineham Grange (English parmesan) pie (£13.50), while I went for steak-and-imperial-oyster pudding, roasted root vegetables and stout gravy (£17).

Not being a fan of kidneys, the oysters made a superb alternative, absorbing the taste of the thick gravy in the suet casing.

The evening was rounded off by a really tasty treacle tart for my partner my vanilla crème brûlée, served out of the dish, which made a nice change.

Samphire is a real find. It has friendly staff and genuinely interesting dishes at prices that are not off the scale.

I can't think of a better way (not) to spend Valentine's night.

The meal at Samphire plus drinks came to a total of £62.40.

**Samphire, 4 High Street, Whitstable CT5 1BQ. Telephone: 01227 770075**

*Review visits and pays for meals anonymously*

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## Women Seeking

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**MARY** 62, 5ft 3ins, medium build, blonde, blue eyes, likes nights in/out, seeks honest male for friendship, maybe more. Tel No: 0906 515 7112 Box No: 359467

**FEMALE** 25, professional, likes nights out, socialising, seeks male. Tel No: 0906 515 7112 Box No: 360961

**FUN** loving country girl, 48, seeks male for friendship/relationship. Tel No: 0906 515 7112 Box No: 384488

**FEMALE** seeks N/S, clean, tidy white male, 42-50 for friendship. Tel No: 0906 515 7112 Box No: 361049

A rare diamond, bright, sparkly and good quality, let me put the sparkle back into your life. Wanted professional, attractive male, 38-58, medium build, 5ft 9ins. Tel No: 0906 515 7112 Box No: 361005

**CARING** young 62 petite blonde, seeks someone to share things with, theatre, dancing and perhaps night in. Tel No: 0906 515 7112 Box No: 359761

**HONEST** caring, genuine female, 44, GSOH, likes meals out, nights in, seeks similar male. Tel No: 0906 515 7112 Box No: 359685

**SUZANNE** 35, beautiful blonde, seeks discreet male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 342527

**ELIZABETH** caring, honest, reliable, likes most things, seeks older gent, late 70's for friendship, maybe more. Tel No: 0906 515 7112 Box No: 359589

**PRETTY** woman, slim, black, widow, 39, energetic, seeks white, solvent male for LTR. Tel No: 0906 515 7112 Box No: 360695

**MAIL GUARDIAN** reader? Arty, vivacious female, 61, happy in own skin, seeks N/S, sociable, warm, loving man. Tel No: 0906 515 7112 Box No: 360655

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**SINGLE** female, 60, sincere, caring, likes most things, seeks male, 60-65, N/S with GSOH for companionship and LTR. Tel No: 0906 515 7112 Box No: 360557

**WARM** well educated 60's female, seeks similar gent to enjoy the simple things of life. Tel No: 0906 515 7112 Box No: 360477

**BETH** young minded widow, 65, 5ft 5ins, happy, size 14, N/S, many interests, seeks sincere, honest gent for friendship who might admit to some aching bones. Tel No: 0906 515 7112 Box No: 344291

**SAM** 37, attractive, size 16, friendly, bubbly, seeks sincere, genuine male, 35-50. Tel No: 0906 515 7112 Box No: 384334

**ATTRACTIVE** lady, seeks kind, solvent male for romance and possibly love. Tel No: 0906 515 7112 Box No: 360159

**ISABELLE** lovely lady, genuine, honest, loving, caring, 68, N/S, non drinker, slightly disabled, WLTM male for love, companionship, maybe more. Tel No: 0906 515 7112 Box No: 347305

**FAYE** N/S, non drinker, lots of love to give, seeks special, genuine, honest male. Tel No: 0906 515 7112 Box No: 349309

**PATRICIA** outgoing, confident, feminine, warm, friendly, smart, good company, attractive, seeks similar male. Tel No: 0906 515 7112 Box No: 347215

**42YR old female**, likes music, dancing, writing, astrology, cats, seeks male with GSOH and similar age. Medway. Tel No: 0906 515 7112 Box No: 351577

**57YR old voluptuous lady**, works, divorced, likes beach, meals out, theatre, travel, weekends away, seeks white male, 56-61 with GSOH for LTR. Tel No: 0906 515 7112 Box No: 359685

**HONEST** caring, genuine female, 44, GSOH, likes meals out, nights in, seeks similar male. Tel No: 0906 515 7112 Box No: 357155

**SUZANNE** 35, beautiful blonde, seeks discreet male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 359059

**ATTRACTIVE** caring, interesting black lady, seeks educated, genuine, white male for LTR. Tel No: 0906 515 7112 Box No: 358937

**ELEGANT** professional, black lady, 5ft 3ins, medium build, likes dancing, meals out, cinema, reading, seeks intelligent, professional guy for relationship. Tel No: 0906 515 7112 Box No: 353840

**PETITE** female, slim, attractive, blonde hair, green eyes, GSOH, romantic, likes sports, nights out, meals, seeks honest, genuine, N/S male. Tel No: 0906 515 7112 Box No: 334613

**TALL** slim blonde, just 21yrs seeking older male who knows what's what, show me the ways of the world. Tel No: 0906 515 7112 Box No: 356969

**SOUTH London Lady**, full figure with long hair, curves in all the right places. WLTM male of any age for fun, friendship and more. Tel No: 0906 515 7112 Box No: 356989

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**BEDFORDSHIRE** female, 39, HIV positive, likes cinema, music, travel, nights in, wine bars, seeks decent, white, professional male, under 45. Tel No: 0906 515 7112 Box No: 358579

**5FT 2ins female**, dark hair, medium build, late 40's, GSOH, likes cinema, walks, family life, seeks male for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350381

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**FEMININE** lady who knows how to treat her man seeks strong minded male to care for, any area London/Surrey/Kent Tel No: 0906 515 7112 Box No: 356985

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**65YR old slim blonde**, caring, loving, many interests, arts, coastal walks, animals, cooking seeks attractive, compatible male. Dog owner in Maidstone perfect. Tel No: 0906 515 7112 Box No: 383676

**FAST CONTACTS CHAT883 55125 JM883 55125**

**CAROLE** petite, slim, long blonde hair, green eyes, attractive, likes sports, nights out, pubs, meals out, cinema, theatre, music, seeks genuine, honest male for friendship, maybe more. Tel No: 0906 515 7112 Box No: 353773

**52YR old female**, likes walks, meals, theatre, cinema, seeks male for companionship/LTR. Tel No: 0906 515 7112 Box No: 357291

**LATE** 20's female seeking older male. Call to hear exactly what I like and looking for. I can meet anywhere in London at any time. Tel No: 0906 515 7112 Box No: 356995

**TALL** slim blonde, just 21yrs seeking older male who knows what's what, show me the ways of the world. Tel No: 0906 515 7112 Box No: 356969

**SOUTH** London Lady, full figure with long hair, curves in all the right places. WLTM male of any age for fun, friendship and more. Tel No: 0906 515 7112 Box No: 356989

**FUN** loving student, 21yrs, seeks male of any age for fun in London, can travel and accommodate, I love a risk and having fun! Tel No: 0906 515 7112 Box No: 356981

**FOREIGN** beauty, long, hair, 20's yrs, seeks older male who can spoil someone like me. London area. Discretion assured. Tel No: 0906 515 7112 Box No: 356979

**BUBBLY** outgoing nurse, (I love my uniform), fancy meeting up North London for some fun loving fun Tel No: 0906 515 7112 Box No: 356983

**ATTRACTIVE** lady, curvy and fun, looking for an uncomplicated fun only discreet relationship, after work etc, any area London. Discretion assured and expected please Tel No: 0906 515 7112 Box No: 384264

**ANDREW** attractive, tanned, young 48, N/S, ex BA crew 7/4/concorde, fitness training instructor, mountain medic, GSOH, no kids/bags/sex, seeks anyone anywhere, genuine. Tel No: 0906 515 7112 Box No: 360965

**BABE** seeks mature white male for discreet fun, you won't be sorry I know how to treat my man. Any area London Tel No: 0906 515 7112 Box No: 356997

**61YR old male**, loving, caring, likes motorsports, seeks female, 60-63 for meals out, maybe more. Tel No: 0906 515 7112 Box No: 360919

**64YR old female**, 5ft 2ins, GSOH,寻求 male with GSOH for friendship, days out, maybe more. Tel No: 0906 515 7112 Box No: 339581

**LONELY** female, petite, attractive, size 8-10, blue eyes, long hair, likes historic places, holidays, meals out, seeks honest, genuine male for friendship initially. Tel No: 0906 515 7112 Box No: 356359

**CRYSTAL** 5ft 6ins, long dark hair, hazel eyes, olive skin, seeks male for LTR. Tel No: 0906 515 7112 Box No: 383374

**SEALIED** with a kiss. 37yr old single mum, 44, seeks similar tall male, 40-50, caring, loving and loyal, are you? Tel No: 0906 515 7112 Box No: 334393

**VICKY** attractive, kind, down to earth, black British, likes travel, writing, reading, cooking, socialising, seeks generous, good man who is family orientated. Essex. Tel No: 0906 515 7112 Box No: 353033

**FIT** lady, 65, thinks she's 40, N/S, loves life, seeks genuine gent, 60-70 N/S for happy loving, exciting times. Gravesend. Tel No: 0906 515 7112 Box No: 353111

**DEBBIE** mid 50's, attractive, likes dancing, music, cinema, theatre, seeks male for companionship. Maidstone. Tel No: 0906 515 7112 Box No: 351419

**LATE** 40's female, likes most things, animals, walks, cinema, seeks male 45-59 for good times. Tel No: 0906 515 7112 Box No: 348941

**ATTRACTIVE** outgoing 64yr old male, seeks genuine, retired, old lady, seeks good things for fun, excitement and maybe more. Tel No: 0906 515 7112 Box No: 359857

**BLACK** male, 43, kind, caring, easygoing, seeks white female, 38-50 for lasting relationship. Tel No: 0906 515 7112 Box No: 360727

**TONY** 51, hardworking, GSOH, young at heart, seeks female, 35-50 for fun, excitement and maybe more. Tel No: 0906 515 7112 Box No: 384328

**HANDSOME** black male, tall, slim, athletic, seeks female, any age for fun times. Tel No: 0906 515 7112 Box No: 380278

**SILVER** fox. Wealthy, attractive 44yr old male, seeks female for pamper for fun times. Tel No: 0906 515 7112 Box No: 357445

**DAVE** 45, 5ft 11ins, slim-medium build, seeks young, caring, kind black lady for friendship, maybe more. Tel No: 0906 515 7112 Box No: 382634

**PAKISTAN** male 50, 6ft, medium build, seeks lady, 50-55. Tel No: 0906 515 7112 Box No: 357711

**ADAM** charming 44, seeks slim, good looking, adventurous lady for daytime fun and frolics. Discretion assured. Tel No: 0906 515 7112 Box No: 384226

**YOUNG** late 60's male, 5ft 9ins, slim, active, likes dancing, coast walks, drama, theatre, seeks cuddly lady for romance and possible LTR. Tel No: 0906 515 7112 Box No: 338001

**LIKE** the Abba song Take a Chance on me, warm, sincere widow, 64, 5ft 9ins, medium build, seeks sophisticated lady for loving relationship. Tel No: 0906 515 7112 Box No: 383474

**MALE** seeks female for private relationship. Tel No: 0906 515 7112 Box No: 360707

**KEITH** 57, tall, likes paranormal, Star Trek, seeks kind, honest loyal female Trekkie for relationship. Tel No: 0906 515 7112 Box No: 360491

**I'M** Smart, looking for someone to take my heart!, gentleman 59, seeking N/S genuine lady for good conversation and romantic dates. Leading to long term relationship. Tel No: 0906 515 7112 Box No: 358069

**HELPFUL** attractive, young 43 male, 5ft 7ins, homely, family type, seeks pretty, petite, slim female for everlasting love. Dartford. Tel No: 0906 515 7112 Box No: 357207

**HANDSOME** male, seeks female for nights out and fun times. Tel No: 0906 515 7112 Box No: 360729

**GOOD** looking straight male, 52, likes CD, seeks understanding lady, any age for fun times. Tel No: 0906 515 7112 Box No: 384436

**MALE** 57, own home, works full time, seeks lady 45-62 for companionship. Tel No: 0906 515 7112 Box No: 360381

**RICHARD** 46, dark hair, 5ft 6ins, medium build, caring, loving, likes walks, cinema, meals out, DWDs, seeking female, 38-57 for loving relationship. Tel No: 0906 515 7112 Box No: 360085

**DANNY** 46, workaholic, seeks female for fun times, maybe more. Tel No: 0906 515 7112 Box No: 355984

**6FT 3ins male**, honest, genuine, seeks likeminded queen, any age/looks. Tel No: 0906 515 7112 Box No: 383796



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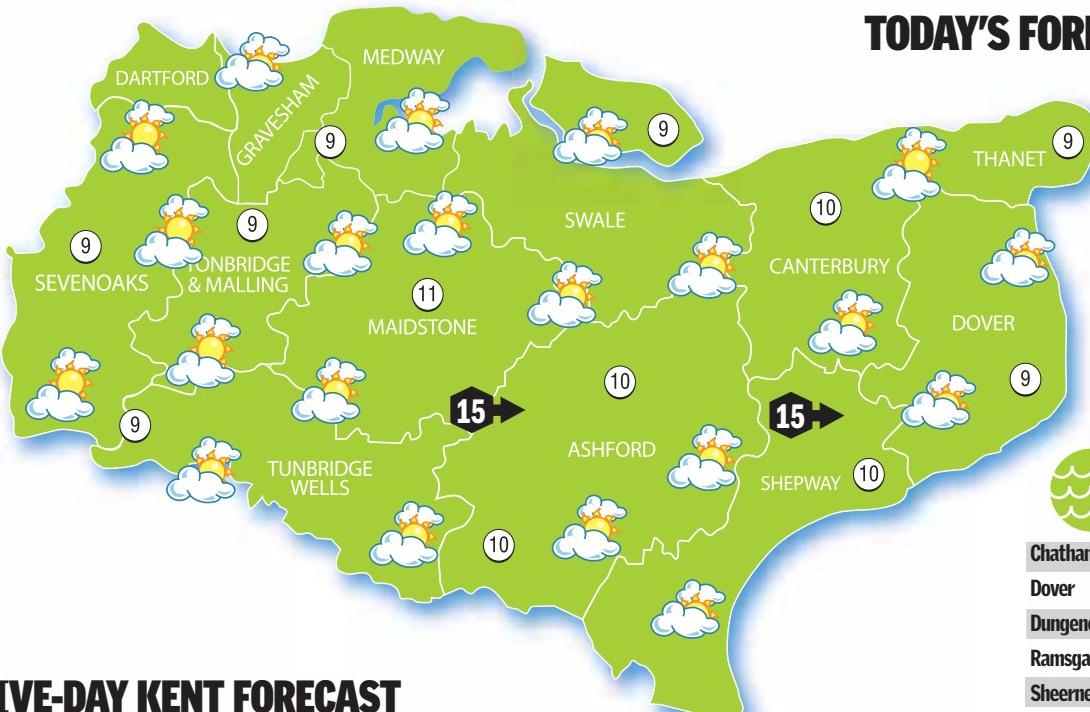
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## TODAY'S FORECAST



### AROUND THE WORLD YESTERDAY

Amsterdam	7°C	Madrid	14°C
Athens	8°C	New York	11°C
Barcelona	15°C	Paris	7°C
Beijing	9°C	Rome	12°C
Bombay	37°C	Sydney	23°C
Cape Town	28°C	Tenerife	21°C
Cardiff	6°C	Tokyo	2°C
Gibraltar	15°C	Vancouver	7°C
Hong Kong	20°C	Warsaw	0°C
Las Palmas	21°C	Wellington	14°C

### KENT'S WEEKEND HIGH TIDES

Chatham	Saturday	5:02pm	5.1m	Sunday	5:58pm	4.8m
Dover	Saturday	3:05pm	5.6m	Sunday	4:17pm	5.3m
Dungeness	Saturday	3:22pm	6.5m	Sunday	4:24pm	6.0m
Ramsgate	Saturday	3:35pm	4.3m	Sunday	4:47pm	4.0m
Sheerness	Saturday	4:51pm	5.0m	Sunday	5:47pm	4.7m
Whitstable	Saturday	4:41pm	4.6m	Sunday	5:41pm	4.5m



SUNRISE

6.24am

SUNSET

5.49pm



MOONRISE

7.27am

MOONSET

11.17pm

### FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon	
Ashford	12°C	11°C	11°C	10°C	10°C	Dover
Canterbury	10°C	10°C	11°C	10°C	11°C	Faversham
Chatham	10°C	9°C	11°C	9°C	8°C	Folkestone
Dartford	12°C	11°C	12°C	11°C	11°C	Gillingham
						Gravesend
						Maidstone
						Ramsgate
						Rochester
						Sevenoaks
						Sittingbourne
						Tonbridge
						Tun Wells

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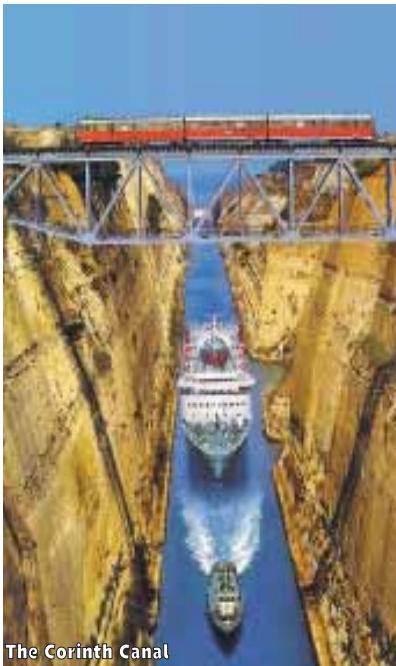


# Reader Holidays

KOS 27/02/11

## Corinth Canal, Greek Islands & Istanbul

Escorted Rail-Cruise - afternoon departure from London



The Corinth Canal



Santorini

12 DAYS  
FROM  
£1149pp  
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Departs: May 5, June 14, September 12 & October 2, 2011

Join us on this rare opportunity to cruise through the amazing Corinth Canal. On our journey to join the cruise in the south of France we experience the thrill of European rail travel at its best. We then cruise to some of the Mediterranean's must-see destinations on board the Louis Coral - one of very few cruise liners able to navigate the incredible Corinth Canal.

The holiday starts with a Champagne check-in at London St Pancras before an escorted afternoon departure on Eurostar to Paris or Lille where we enjoy an overnight stay. The next morning we join the TGV train to Marseilles, then have a short transfer to the Coral to start our 10-night Full Board cruise. At the end of the cruise we disembark in Marseilles and transfer to the TGV train to Lille then Eurostar to London, arriving early-to-mid-evening.

### Louis Coral

The Louis Coral is one of very few commercial cruise liners able to pass through the Corinth Canal.

**Tonnage:** 14,194    **Length:** 148m  
**Breadth:** 22m    **Draught:** 6.15 m  
**Cruising Speed:** 18.5 knots

**Passenger Decks:** 7    **Lifts:** 2  
**Stabilisers:** yes    **Electricity:** 110 or 220V AC

**Crew:** 315 - Mixed nationality - all English speaking

**Staterooms:** Outside 261, Inside 113, Total 374

All staterooms are equipped with shower, WC, wash basin, air-conditioning, telephone and radio.

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## Greece, Italy & Albania

Escorted Rail-Cruise - afternoon departure from London

Departs: October 7, 2011

### PORTS OF CALL:

- Embark France - Marseilles
- Sardinia - Olbia
- Sicily - Messina
- Greece - Katakolon, Zante, Corfu & Corinthos
- Albania - Saranda
- Italy - Genoa
- Disembark Marseilles

### INCLUDED:

- Champagne Check-in at London St Pancras
- Escorted throughout
- Eurostar to Paris or Lille
- 1 night hotel B&B in Paris or Lille
- TGV rail travel to Marseilles
- 8-night Full-Board cruise on the Orient Queen
- Return rail travel to London
- All transfers abroad

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## Tuscany Coast & Country

Escorted Holiday by Rail - afternoon departure from London

Departs May 16 & September 19, 2011

### ITINERARY/INCLUDED:

- Champagne check-in
- Escorted throughout
- Eurostar to Paris or Lille
- 1 night hotel B&B in Paris or Lille
- TGV rail travel to Nice
- Excursions to Lucca, Pisa, Florence, Portovenere & San Gimignano

- 7 nights in Marina di Pietrasanta, Italy
- 7 buffet breakfasts & 7 dinners with free wine & water PLUS Free tea/coffee daily PLUS nightly Free Bar 6pm to 10pm
- Overnight train home from Florence to Paris, in 2-berth cabin, then Eurostar to London
- All transfers abroad

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## Riviera of Flowers, Côte D'Azur & Monaco

Escorted Holiday by Rail - afternoon departure from London

Departs September 17, 2011

### ITINERARY/INCLUDED:

- Champagne Check-in
- Escorted throughout
- Eurostar to Lille or Paris
- 1 night hotel B&B in Lille or Paris
- TGV rail travel to Nice
- 6 buffet breakfasts & 6 dinners with

- wine, water & tea/coffee AND nightly Free bar 6pm to 12 midnight
- 6 nights in Alassio at a 3-star hotel
- 1 evening with live entertainment
- Included visits to Monaco, Portofino, Eze & San Remo
- Return rail travel to London
- All transfers abroad

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## Slovenia, Croatia & Venice

Escorted Holiday by Rail - afternoon departure from London

Departs September 28, 2011

### ITINERARY/INCLUDED:

- Champagne check-in
- Daytime rail travel: London-Marseille-London
- Overnight stay in Lille or Paris outbound
- 10 night Full Board cruise on the Louis Coral
- All transfers abroad

- 5 nights half board at Lake Bled, Slovenia, in a 3-star hotel
- 7 nights half board on the Slovenian coast in a 4-star hotel
- Included visits to Ljubljana, Vintgar Gorge, Piran, Rovinj and Venice
- All transfers abroad

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## Rome, Sorrento & Amalfi Coast

Escorted Holiday by Rail - afternoon departure from London

Departs October 3, 2011

### ITINERARY/INCLUDED:

- Champagne check-in
- Escorted throughout
- Return Eurostar to Paris
- Paris - Rome: 1 night each way in 2-berth cabin on Artesia train with light breakfast

- 4 nights hotel B&B in Rome
- 5 nights half board in Sorrento at a 4-star hotel
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- All transfers abroad

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# Review



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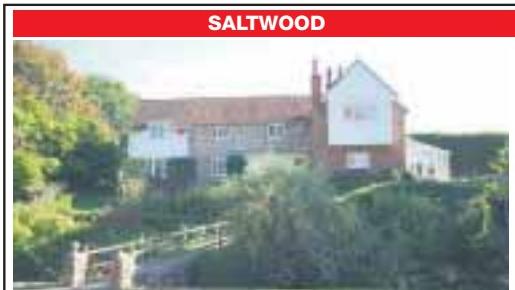
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Splendid modern house in classical Georgian style, 4 receps, master suite with dressing room and bath/shower en-suite, 3 further beds, view to field, gardens approx 0.75 acres.

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**HYTHE**  
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£795,000 Freehold



**SALTWOOD**  
Spacious family house on the edge of Saltwood village, 2 receps, 4 beds, 3 baths, almost 1/2 acre gardens, pp for new garage and Annexe.

£675,000 Freehold



**SANDGATE**  
A stylish and refurbished end terrace period town house, wet room, 3 beds, en-suite wc, bathroom, overlooking sea and beach.

£395,000 Freehold



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**Ramsgate - £147,500**

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**St Peters - £128,000**

Terraced Two Bedroom House  
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**Ramsgate - £135,000 - £145,000**

Semi Detached Two Bedroom Cottage  
Two Reception Rooms  
Character Fireplaces  
Sought After Location

**Palm Bay - £137,995**

Purpose Built Two Bedroom Apartment  
Immaculate Throughout  
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Garage Plus Parking Space

**Ramsgate - £142,500**

Detached Two Bedroom Bungalow  
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**Palm Bay - £249,995**

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**Keep Kent Working!** It's jobs for Kent

# Keep Kent Working!

2011  
Campaign

It's jobs for Kent

MANSTON airport workers have received expert training on how to give their visitors the warmest of welcomes.

Thirty staff completed a City and Guilds course funded by county tourism champion Visit Kent, emphasising the importance of providing good customer service to people of all ages and nationalities.

Issues covered included first impressions, listening skills, problem solving, and meeting and exceeding visitors' expectations.

Chief executive Charles Buchanan said: "Training and developing our staff is a key commitment of Manston airport, as is making sure we provide the best service to all our customers."

"We are delighted to have been working with Visit Kent to ensure all our staff who deal directly with passengers are fully trained in the latest customer service practices."

## Attractions

"We look forward to the next element of this programme – familiarising our customer service team with the huge range of tourist attractions and services Thanet and east Kent have to offer."

All 30 staff successfully completed their City and Guilds Welcome Host Gold training and are now 'quality assured' to meet and greet passengers landing at the airport.

Visit Kent chief executive Sandra Matthews-Marsh said: "Manston is a tremendous asset to our county. When passengers land there we know they will be given the warmest welcome to Kent possible."

"Those first impressions will make a huge difference to people coming to our county on business, for a short break or longer holiday, or to share in the 2012 Olympic celebrations."

WHAT is your business doing to help Keep Kent Working?

Are you running an apprenticeship scheme to attract young workers? Are your employees being sent on training courses to aid their personal development? Or are you funding a university scholarship to help find the businessmen and women of the future?

Send your good news stories to steve.knight@kosmedia.co.uk or call 01303 817136.

# Airport's welcoming presence



QUALITY ASSURED: Manston airport workers have successfully completed a City and Guilds Welcome Host Gold training course

# Confidence is key to breaking the barrier

By STEVE KNIGHT

steve.knight@kosmedia.co.uk

A TRAINING provider dedicated to reducing the number of people on benefits has helped more than 1,600 Kent job-seekers secure employment in the last three years.

The national welfare-to-work organisation TNG – which has offices in Canterbury, Chatham, Gravesend, Sheppen, Ramsgate and Sittingbourne – finds jobs for one-in-three people who walk through its doors in the county.

Part of the Avanta Group, the service specialises in helping people who suffer from particular barriers including a lack of qualifications or work experience, low confidence, health-related issues, childcare problems, a criminal record, and so on.

One success story is Rebecca Youldle, 18, from Chatham, who left school at 16 and was so painfully shy that the thought of an interview terrified her.

"I didn't think I would get any benefit from going to TNG but thought I would give



WORKING: TNG aims to break barriers

it a go anyway," said Rebecca, who is now working in a supermarket thanks to the help of her personal job adviser, Mark Flitter.

"As it turned out, TNG was incredibly helpful. I learned job search skills that actually work, I learned how to compile a CV and how to tailor it to different employers, I learned interview techniques and, importantly, I learned to persevere and not give up."

In addition to helping people into work, TNG also delivers training to employed people wishing to gain vocational qualifications, develop new skills and improve their career prospects.

The organisation specialises in assisting

harder-to-reach groups such as the long-term unemployed, lone parents, people with disabilities, and ethnic minorities.

Kent regional manager Heidi Griffin said: "At TNG we don't just help people work on their CV and give them a pile of job adverts. That doesn't help. We look at addressing the real issues around their unemployment, and almost everyone we see has a confidence issue. When someone becomes unemployed their confidence often takes a real knock."

"Unsuccessful applications, especially in challenging economic times such as these, can be demoralising and lead to a real lack of motivation."

"Rebecca is a good example of the work TNG does across the county. We worked with her to identify her barriers and helped her to take steps to address them."

"We can't solve every problem but we can help and support people as they take steps in the right direction."

"Rebecca wanted to work but she had lost motivation and confidence after being rejected. We helped her address those issues and, alongside our other workshops, she was able to find work and move off benefits."

•Visit [www.tng.uk.com](http://www.tng.uk.com) for more information.



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# Healthy competition for paramedic degree slots

ASPIRING paramedics are competing for a place on a new degree course offered by the University of Greenwich at Medway.

The BSc in paramedic science combines learning in the workplace – as part of an ambulance crew – with academic study, assessments and laboratory exercises.

Delivered in partnership with the South East Coast Ambulance NHS Trust, the degree programme has already attracted more than 230 applicants competing for just 15 available places.

Programme leader Dave Kerr said: "This is a degree that leads directly to a professional job and promising career path, so we're seeing more and more people regarding life as a paramedic as a serious option."

"The role has grown beyond recognition in recent years. Paramedics may once have been perceived merely as ambulance drivers but now they have responsibility for all sorts of areas of pre-hospital patient care.

"They have to make on-the-spot assessments about what care is needed and are

also expected to diagnose heart attacks, for example, or administer some types of drugs."

Greenwich has invested heavily in facilities for the new degree, including two fully-equipped laboratories which have all the medical equipment used by paramedics in practice.

They also contain life-sized mannequins, specially developed to replicate the chest movements and breathing patterns of real-life patients who may be suffering heart attacks or strokes.

Mr Kerr said: "The degree programme will be producing graduates with a tremendous range of skills, which will benefit local health services.

Increasingly, registered paramedics are to be found working for institutions other than ambulance trusts such as out-of-hours GP providers, minor injuries units, walk-in centres and various health providers.

"I also expect to see many of our graduates quickly progressing to senior roles."



**LONG ARM OF THE ARM:** Students made a training film for Kent Police

## It's an even fairer cop

PERFORMING arts students at K College took part in a project designed to promote the Equality Act to Kent Police.

They spent two days filming scenarios at the police training school in Maidstone, which will be used as an e-learning tool for officers and support staff.

A spokesman said: "The project provided an opportunity for community engagement

for the police and a real-life work experience for the actors, giving our students a chance to extend their performance skills in a real workplace situation. The scenarios cover discrimination around gender, age, sexual orientation, race and disability."

The spokesman added that the training tool has a potential audience of 6,000 police personnel across Kent.

## Course's clear career goal

BEXLEY College has teamed up with Charlton Athletic FC to offer a sports coaching qualification for 16 to 18-year-olds.

The 20-week course starts next month, combining a BTEC level one diploma in sport and leisure with an FA level one football coaching qualification.

A spokesman said: "This newly-formed

course will not only enable students to learn in the classrooms but also combine coaching and practical training at one of Charlton Athletic Community Trust's sports facilities.

"Bexley College and Charlton provide highly qualified and experienced trainers, there to help students reach their potential and move closer to their dream career."

## Professional Development Courses

Half Day Awareness Courses  
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### INTRODUCTION TO ADD/ADHD

24 April 2011 or 26 May 2011, 9.00 - 12.30pm

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9 March 2011 or 15 June 2011, 9.00 - 12.30pm

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9 March 2011 or 15 June 2011, 9.00 - 12.30pm

### ANXIETY AND MOOD DISORDERS

29 March 2011 or 21 June 2011, 9.00 - 12.30pm

### INTRODUCTION TO ASD

12 March 2011 or 17 June 2011, 9.00 - 12.30pm

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All courses are delivered at the Training Solutions Business Centre at Manston Park.

For more information, please contact the **Training Solutions Team** on **01843 605032** or email [training.solutions@thanet.ac.uk](mailto:training.solutions@thanet.ac.uk)



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Or email [jason.pyne@kosmedia.co.uk](mailto:jason.pyne@kosmedia.co.uk)

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Please call Karen or Julie - Tel: 01732 822215 or email: [holywellpark@aol.com](mailto:holywellpark@aol.com)

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### Edenbridge Town Council

#### Groundsman

To work in the Council's parks, playing fields, cemetery, open spaces, on Public Rights of Way (under KCC authority), and other contracts entered into by the Council. To assist with the maintenance of the amenities areas including making sure that the parks, recreation grounds and playgrounds are kept clean and litter free. To maintain a high standard of work and to ensure that the Council's name is kept in good standing.

It is a full-time permanent post attracting a salary of **£15,594 per annum**. Application forms can be collected from **Edenbridge Town Council, Doggett's Barn, 72A High St, Edenbridge, Kent, TN8 5AR** or by email from [townclerk@edenbridgetowncouncil.gov.uk](mailto:townclerk@edenbridgetowncouncil.gov.uk)

The closing date for applications is **noon Monday 7 March 2011**  
Interviews to be held on **Monday 14 March**

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## Port Regis Residential Care Home for the Elderly in Broadstairs require Day Carers

Full time or Part time  
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## Westbank Care Home Borough Green

### require

#### Registered Nurses Days/Nights Health Care Assistants/Days

#### Full/Part-Time-Permanent/Bank Hours

To work in a 40 bedded nursing home.  
In-house training provided.

Please ring for information  
**01732 780066**

**London Care**  
Passion for Independence, Respect for Choice

## Care Workers

Rochester, Gillingham, Strood, Walderslade, Twydall, Lordswood

- Evening working hours
- Weekend working hours
- Full training to NVQ Level 2
- 28 days of paid annual leave (pro rata)
- No previous experience necessary
- Must have good written and spoken English

London Care PLC is a leading provider of care support services to vulnerable older people and people with disabilities living in their own homes.

Contact Jill or Jak, Monday to Friday, on 01634 828 928 or email [amirul.ahmed@londoncare.co.uk](mailto:amirul.ahmed@londoncare.co.uk)

London Care PLC is an Equal Opportunities Employer



A more rewarding role

## P/T Finance Assistant

£3,855.26 pa | Chartwell, Westerham

To find out more about this important role, please visit our website and search using reference NTII/06203. Closing date: 17 March 2011. Provisional interview date: 1 April 2011.

[www.nationaltrustjobs.org.uk](http://www.nationaltrustjobs.org.uk)

Committed to equal opportunities.  
Registered charity number 205846.

**Rochester CATHEDRAL**

## Relief Catering Manager/Chef

needed for busy tearooms to cover weekends and other days as required (18 hours per week initially, increasing as additional cover is needed).

The Cathedral Tearooms is open daily from 8.30 am to 4.30 pm and has a reputation for high-quality food which is all cooked on the premises and we are looking for an enthusiastic and experienced chef used to working in a fast-paced retail environment.

Experience of management, including handling money, as well as health and hygiene qualifications are required. For further details and an application form please contact Pamela Epps by email on [deanspa@rochestercathedral.org](mailto:deanspa@rochestercathedral.org) or by telephone 01634 810071. Closing date for applications 18 March 2011

**CROSS ROADS CARE**

## Carer Support Workers (Bank Staff)

We are currently seeking dedicated Carer Support Workers (bank) to join our team to work with clients of all ages providing Carers with that all important Carers Break. We work on a flexible roster and you will be required to work some evenings and some weekends.

Applicants should hold NVQ2/3 in social care. We offer a bespoke quality service for carers of people of all ages at a time when they need it most.

To apply or to find out more: please phone 01634 868885 between 9am and 4pm for your application form or email: [medwaycrossroads@btconnect.com](mailto:medwaycrossroads@btconnect.com)

Due to recently secured workload, GSE Design & Build Ltd has an immediate need to increase its direct labour force. We have a requirement for

## Carpenters, Skilled Labourers and Ground-workers with CSCS / CPCs

Closing date for applications: Friday March 11th 2011

Please contact Victoria Vadie  
T: 01233 501301  
E: [victoria.vadie@gse-group.com](mailto:victoria.vadie@gse-group.com)

**GSE GROUP**

[www.londoncare.co.uk](http://www.londoncare.co.uk)



# The future of local media

Be a part of an exciting and growing team developing our portfolio across Kent

## Sales Manager

We are looking for a highly motivated and experienced sales professional to drive new business and manage existing clients.

The ideal candidate should be comfortable with all stages of client relationship management and should be proficient at sourcing leads, securing new revenue, delivering presentations, writing proposals, negotiating and closing.

The person we are seeking will be an energetic and enthusiastic individual with excellent sales skills, a self starter; tenacious and will have excellent verbal and written communication ability. You will need to demonstrate a proven sales track record, preferably from within media (although this is not essential,) will have a good understanding of the benefits of printed, online and live media. Knowledge of the Kent marketplace would be beneficial.

## Telephone Sales Executive Ashford

You will play a key role in selling advertising across our market leading portfolio of newspapers, websites and mobile products. Candidates should possess a track record in telephone sales, combining excellent communication skills, tenacity and the ability to build relationships. Ideally you will have a media sales background, although this is not essential as full training and support is provided.

## Recruitment Executive Ashford

You will ideally have a recruitment agency background, possess a track record in telephone sales and negotiation, be well organised and combine excellent communication skills, tenacity and the ability to build relationships. Ultimately, we need an articulate and assured recruitment professional.

We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation. All candidates must have own transport.

### Please apply with your CV and covering letter in the first instance to:

Christine Davidson, Commercial Director  
ARCHANT KOS MEDIA,  
Apple Barn, Hythe Road,  
Smeeth, Ashford, Kent TN25 6SS  
Or by email christine.davidson@kosmedia.co.uk

## Senior reporter

Archant KOS Media is looking for an experienced, enthusiastic, self-starter in a rare opportunity to join our senior reporting team. Providing balanced, insightful, engaging copy week in, week out for our award-winning weekend titles Kent on Sunday and Kent on Saturday. As well as our midweek e-editions and websites, the role is demanding but richly rewarding.

You will have worked as a senior reporter within the local or national press or have recently passed your NCE exams and will be prepared to take an integral, responsible, role within a friendly newsroom. You will be capable of bringing in off-diary exclusives and be full of ideas.

Salary is competitive.

## Junior reporter

Archant KOS Media is seeking a junior reporter, in a rare opportunity to join its editorial team. Ideally you will have taken your NCE preliminary exams, but training will be provided.

You must be highly motivated, have a determination to learn quickly and succeed, and be prepared to play a key role in a friendly newsroom. You must not be shy of responsibility and have gained some experience within the local newspaper industry.

Serving our weekend titles, Kent on Sunday and Kent on Saturday, you will also work for our midweek e-editions and our websites. The role will require hard work, bags of energy, enthusiasm, and a real love of local newspapers and serving our loyal readers.

### Send a CV and covering letter to:

Chris Britcher, Editor (News)  
ARCHANT KOS MEDIA,  
Apple Barn, Hythe Road,  
Smeeth, Ashford, Kent TN25 6SS  
Or email: chris.britcher@kosmedia.co.uk

**ARCHANT** KOS MEDIA



# Public Sector

You can also find the latest jobs online: [WWW.jobsforkent.co.uk](http://WWW.jobsforkent.co.uk)

KOSMEDIA

Telephone: 01303 817040

Fax: 01303 817004

Email: [appointments@kosmedia.co.uk](mailto:appointments@kosmedia.co.uk)

Online: [www.jobsforkent.co.uk](http://www.jobsforkent.co.uk)

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GET A FLYING START  
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PAY RATES

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loyalty scheme.

[office@education-sense.com](mailto:office@education-sense.com)  
[www.education-sense.com](http://www.education-sense.com)



EDUCATION SENSE  
The Future of Excellence in Education

## Teachers Needed Primary, Secondary and SEN.

Capita Education Resourcing is the leading provider of educational staff throughout the UK.

Our dedicated and friendly Kent team can provide you with:

- ✓ Daily/weekly/termly supply opportunities
- ✓ Excellent rates of pay – paid weekly
- ✓ Free in-service training and CPD assessment
- ✓ Free use of resource centre
- ✓ An out-of-hours service

Even if you can only spare one day a week we would love to hear from you.

To find out more information  
and to register with us, please call us free on:  
0800 731 6871

or email  
[enquiry.ers@capita.co.uk](mailto:enquiry.ers@capita.co.uk)

**CAPITA**  
EDUCATION RESOURCING  
(Agy)

Committed to equal opportunities



White Cottage Road, Tonbridge, Kent TN10 3PU

## TEACHER OF FRENCH FULL TIME

Required for September 2011

We are seeking to appoint an enthusiastic Teacher of French. The successful candidate will be delivering GCSE French as part of our English Baccalaureate.

Hugh Christie Technology College is a good school with outstanding features.

Located in a total new build, the school has a national and international reputation for the use of technology and curriculum innovation.

For further information contact Jenny Rutherford  
[j.rutherford@hughchristie.kent.sch.uk](mailto:j.rutherford@hughchristie.kent.sch.uk)

Closing date for applications: 18th March 2011

Interviews to be held: week commencing 28th March 2011

We are committed to safeguarding and promoting the welfare of children. As part of this process, all successful candidates will be required to apply for an enhanced CRB disclosure.

To advertise in this section **01303 817040**

## Career opportunities at MidKent College

MidKent College based in the Medway Towns and Maidstone are seeking to appoint an outstanding individual in the following areas:

### Hourly Paid Personal Tutor

Ref: SESS10

Hourly Rate: £12.06 - £15.54 (dependent on qualifications and experience)  
Fixed Term Contract  
Maidstone

As a Personal Tutor you will plan and deliver a full range of group tutorials to learners with a wide range of abilities. You will be able to work with minimum supervision and have experience of working in a coaching, mentoring or teaching capacity and be willing to undertake an appropriate teaching qualification.

### Technician in Hair and Beauty

Ref: M0296

Salary: £15,453- £17,243 per annum  
Fixed Term Maternity Cover  
Medway

We are looking for an organised candidate to assist the smooth running of the Hair and Beauty department. Responsibilities will include providing technical support to staff and students and setting-up the classrooms as required. Experience in the industry would be advantageous.

**CLOSING DATE: Wednesday 16 March 2011**

MidKent College and RBLI Employment Solutions are working in partnership to support disabled applicants.  
For assistance please contact RBLI on 0800783114 or visit their website [www.rbli.co.uk](http://www.rbli.co.uk)

For an application pack and further details visit [www.midkent.ac.uk](http://www.midkent.ac.uk) or e mail [job.applications@midkent.ac.uk](mailto:job.applications@midkent.ac.uk). Alternatively you may contact Human Resources on 01634 383102.

The College is committed to safeguarding children and young people therefore any offer of employment will be subject to a CRB check.

MidKent College is an equal opportunities employer



Be the first in line to receive the latest top Kent jobs



Register your details and we'll email you daily with new jobs that match your selected criteria  
**JobsforKent.co.uk**  
The smart way to find a job in the County  
POWERED BY KOS MEDIA

**Thamesview SCHOOL**  
with Business and Enterprise status  
Headteacher:  
Rhiannon Hughes NB.Ed. Hons

## TEACHER OF HAIRDRESSING (Maternity Cover)

Required for an immediate start  
Salary – Unqualified Teachers Scale

Are you:

- An enthusiastic and imaginative practitioner, who is passionate about teaching and learning?
- Someone who has high aspirations for students, and can contribute new and innovative ideas to curriculum development?
- Looking to join a strong, supportive and forward thinking vocational team?
- Eager to work in a new salon and school environment?
- Keen to take a lead in developing the curriculum in your specialist area?

This is an excellent opportunity to develop your teaching skills and to be part of many new initiatives started by our outstanding vocational team. Flexible working hours will be required.

Thamesview is an 11-16 non-selective Foundation High School. It is located in a pleasant area of Gravesend surrounded by open space and farmland with views of the River Thames to the north east, close to London and with easy access to airports, Ebbsfleet International Station and the Channel Tunnel.

We were fortunate to be in the last wave of the Building Schools for the Future (BSF) programme, which was the biggest single government investment in improving school buildings for over 50 years. Our new-build school, which opened fully in September 2010 is state-of-the-art, and designed to motivate and engage our learners. Candidates are very welcome to visit the school. Please call to make arrangements.

If you think this role sounds exciting, Please contact: 01474 566552 ext 8081120 or email [k.allen@thamesview.kent.sch.uk](mailto:k.allen@thamesview.kent.sch.uk) for further information.

Closing Date: 14th March 2011

Interviews: Week commencing 21st March 2011

We are committed to safeguarding and promoting the welfare of students.  
Appointment to this post will require an Enhanced Disclosure via the Criminal Records Bureau.

Thamesview School operates a non-smoking policy.

To advertise in this section



**01303 817040**

## Abbey Court School

"We grow people"

.....a 'special' school and a 'special' place to work.

We are currently looking for...

## TEACHING ASSISTANTS

to join and enhance our large and expanding, high calibre team.

Medway Scale, Grade D2

£15,039 - £19,126 pro-rata + SEN Allowance (£1,177)

Are you committed, motivated and enthusiastic? Does 'Every Child Matters' to you? Can you make a difference? If so, share your talents and expertise with us.

Abbey Court is located on 2 sites; Rainham (Nursery and Primary) and Strood (Secondary and Further Education), and caters for pupils aged 3-19 with Severe Learning Difficulties.

Working hours are 32.5 p/w (8.45am – 3.45pm), term time only. Previous experience and/or NNEB (or equivalent) qualifications preferred. Comprehensive training and induction will be provided.

Due to the conditions and complex needs of the pupils at Abbey Court School, continuity and consistency of support is paramount and therefore candidates for all positions will need to commit to the full working hours of the post.

This School is committed to safeguarding and promoting the welfare of children and young people, and expects all staff and volunteers to share this commitment. Any offer of appointment for post is subject to a satisfactory Criminal Record Bureau Disclosure.

For an application pack, please write to/telephone (stating the role for which you are applying):

Mrs Linda Taylor, Abbey Court School, Red Court Road, Strood, Kent. ME2 3SP (01634 338236)

Please note CV's will not be accepted.

Closing date: 11.3.11

## Westlands Academies Trust



### THE WESTLANDS SCHOOL & THE WESTLANDS PRIMARY SCHOOL

Westlands Avenue, Sittingbourne, Kent ME10 1PF

## Interested in a career in teaching and joining our Graduate Teacher Training Programme?

Westlands Academies Trust has vacancies for graduates who wish to undertake school-based teacher training, whilst receiving financial support. Professional help is given to successful applicants to enable them to begin teaching classes at the earliest appropriate opportunity.

Applications are invited from graduates who are interested in teaching Science or Design Technology at Secondary level, and in the Primary sector, all subjects in the curriculum.

Westlands Academies Trust has an excellent reputation for high quality training within a friendly and supportive environment. This is an excellent opportunity to acquire practical teaching experience under the guidance of highly skilled and dedicated professionals.

Application forms are available from the school or online. These should be returned with a CV and letter of application. CVs are not accepted without an application form.

Closing date: Wednesday 9 March 2011

Westlands Academies Trust is committed to safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment. This post is subject to an enhanced CRB check.

Tel: 01795 477475 Fax: 01795 479461

Email: [swa@westlands.kent.sch.uk](mailto:swa@westlands.kent.sch.uk)

Executive Headteacher: Mr J Whitcombe MA

Westlands Academies Trust Company No 734472



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The smart way to find a job in the County

## PUBLIC NOTICE

### PUBLIC NOTICE

#### LICENSING ACT 2003

APPLICATION FOR THE VARIATION OF A PREMISES LICENCE  
I, Luke Bendall hereby give notice that I have made an application to the Maidstone Borough Council, Maidstone House, King Street, Maidstone, Kent ME15 6JQ for the variation of a premises license in respect of the following licensable activities;

1. The sale of alcohol by retail

2. To permit alterations to the licensed premises in accordance with plans deposited with the Council

In respect of the premises situated at 139, Ashford Road, Bearded, Maidstone, Kent ME14 1ED and to be known by the sign of Lion of Kent, Restaurant and Grill (currently known as the Kentish Yeoman). The application can be viewed at the offices of the Licensing Authority, Maidstone Borough Council, Maidstone House, King Street, Maidstone, Kent ME15 6JQ between 9.00 a.m. and 4.00 p.m. – Monday to Friday except public holidays) [www.maidstone.gov.uk](http://www.maidstone.gov.uk)

Interested parties and responsible authorities may make representation concerning this application in writing to the above local authority and within 28 consecutive days of the submission of the application, that is no later than 25th March 2011.

It is an offence to knowingly or recklessly to make a false statement in connection with an application. Any person who makes a false statement is liable on summary conviction to a maximum fine of £5,000.

Stephen Thomas LAW

8 Grassmere, Leybourne, West Malling, Kent ME19 5QP  
Authorised Agents for and on behalf of the applicants.



## Accountancy

### Bookeeper

Capel-le-ferne  
Salary Negotiable  
Part time Bookeeper Must have experience in company accounts/reports/Wages negotiable for both positions. To become part of a valued team please contact Fiona on 01303 248828.  
**To apply/more information:**  
DMS  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Finance Assistant

Westerham  
Salary £3,855.26 per annum  
Job title: Finance Assistant Salary: £3,855.26 per annum Location: Chartwell, Westerham, Kent Contract: Permanent, part time (eight hours per week) Ref: NT11/06203 About the role: it's important that we continue to take great care of this special place, helping everyone to enjoy these wonderful surroundings. That's why we need to make sure that every penny counts, and that our finances are in fantastic order. Organised and numerate, you'll manage the administration of all property monies, including daily reconciliation, fundraising events, banking and change. In everything you do - and everything we do - you'll champion excellent financial management, making sure we're leaving an effective audit trail. You'll also help to produce spreadsheets of statistical information and will be happy to respond to any telephone queries in a polite and efficient manner. In this role you'll usually work Wednesday and Thursday, including alternate weekends and some Bank Holidays. About you: Naturally, you're incredibly good with numbers. You'll already have some book keeping/accounting experience behind you, and a good knowledge of financial and cash accounting processes. We'd like you to have cash handling experience too. You're confident using MS Office, Excel especially, and you'll enjoy working with lots of different people. About us: Conserving beautiful places for generations to come is what we're all about. Special places like Chartwell - the family home and garden of Sir Winston Churchill. We want to make sure every person who comes into contact with us goes away having had an experience they'll remember forever. Care and consideration are part and parcel of what we do and goes hand-in-hand with your work as our Finance Assistant. Apply for the chance to be part of something rewarding, apply at <http://vacancies.nationaltrustjobs.org.uk/job-detail.asp?ID=6203> Closing date: 6 March 2011. Provisional interview date: 11 March 2011. Committed to equal opportunities.Registered charity number 205846.

**To apply/more information:**  
National Trust  
applications@jobsforkent.co.uk  
Quoting Job Ref: NT11/06203

### Accounts Administrator

Canterbury  
Salary Negotiable  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: kos

### Administrator and PA to Doctor

Canterbury  
Salary TBC  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: kos

### Administration, Secretarial, PA

Data Entry Clerks  
Canterbury, Maidstone, Dover  
Salary £250 Per Week  
**To apply/more information:**  
Dataworks Ltd  
dataworks@job4u.co.uk  
Quoting Job Ref: kos

### OFFICE MANAGER

Thanet  
Salary TBC  
**To apply/more information:**  
Meditation Trust  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Collectors & Cannassers

East Kent  
Salary Self Employed position  
**To apply/more information:**  
Pilgrims Hospice  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Accounts Administrator

Canterbury  
Salary Negotiable  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: Acc01

### Administrator and PA to Doctor

Canterbury  
Salary 14k  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: PA Aug10

### Receptionist / Customer Service

Canterbury  
Salary 14k  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: Rec Aug10

### Administrator and PA to Doctor

Canterbury  
Salary TBC  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: ISC1

### Agriculture, Forestry, Environment

Fencing Installers  
South East Area  
Salary Negotiable  
PEMBURY FENCING LTD SUB-CONTRACT Fencing Installers required for work in the SOUTH EAST AREA Must have own vehicle, tools and plant. References required. Please ring 01480 474400 or email Sonia@pemburygroup.co.uk  
**To apply/more information:**  
Pembury Group  
applications@kosmedia.co.uk  
Quoting Job Ref: kos

### TOWNSCAPE IMPROVEMENT OFFICER

Folkestone  
Salary £25,620 - £30,201  
**To apply/more information:**  
Shepway District Council  
jobs@shepway.gov.uk  
Quoting Job Ref: kos

### Groundsmen

Edenbridge, Nr Tonbridge  
Salary £15,594 per annum  
**To apply/more information:**  
Edenbridge Town Council  
townclerk@edenbridgetowncouncil.gov.uk  
Quoting Job Ref: kos

### Finance Assistant

Westerham  
Salary £3,855.26 per annum  
**To apply/more information:**  
National Trust  
applications@jobsforkent.co.uk  
Quoting Job Ref: PA Aug10

### Customer Service, Call Centre

Data Entry Clerks  
Canterbury, Maidstone, Dover  
Salary £250 Per Week  
**To apply/more information:**  
Dataworks Ltd  
dataworks@job4u.co.uk  
Quoting Job Ref: kos

### Administrator and PA to Doctor

Canterbury  
Salary 14k  
**To apply/more information:**  
Canterbury Health Practice  
monique@canterburyhealthpractice.co.uk  
Quoting Job Ref: ISC1

### Administration, Secretarial, PA

Data Entry Clerks  
Canterbury, Maidstone, Dover  
Salary £250 Per Week  
**To apply/more information:**  
Dataworks Ltd  
dataworks@job4u.co.uk  
Quoting Job Ref: kos

### Catering, Hospitality

Chefs and Commis Chefs  
Ramsgate  
Salary Negotiable

### To apply/more information:

Belgian Cafe  
culture@hotmail.co.uk  
Quoting Job Ref: kos

### Kitchen Manager

Canterbury  
Salary Negotiable  
Old Butchermarket Require an experienced Kitchen Manager and Chef for busy pub located in the centre on Canterbury. Salary TBA. Please contact Lindsey on 01227 462170 for more information.

### To apply/more information:

Old Butchermarket  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Chef

Canterbury  
Salary Negotiable

### To apply/more information:

Old Butchermarket  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Domestic Trades

#### Business Development Manager

Maidstone  
Salary Negotiable

### To apply/more information:

Eurocell  
recruitment@eurocell.co.uk  
Quoting Job Ref: kos

### PART TIME MALE DOMESTIC

Folkestone  
Salary Negotiable

### To apply/more information:

Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Experienced Qualified Electrician

Kent  
Salary Negotiable

### Experienced Qualified Electrician

Ashton  
Salary Negotiable

### To apply/more information:

Part Time Cafe Bar Assistant  
Folkestone  
Salary Negotiable

### To apply/more information:

Part Time Cafe Bar Assistant  
Broadstairs  
Salary £7,990-£8,896

### To apply/more information:

Part Time Cafe Bar Assistant  
Folkestone  
Salary Negotiable

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Part Time Cafe Bar Assistant  
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Salary £7,990-£8,896

### To apply/more information:

Part Time Cafe Bar Assistant  
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Salary £7,990-£8,896

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### To apply/more information:

Part Time Cafe Bar Assistant  
Broadstairs  
Salary £7,990



# Jobs by Email

Be the first to receive the latest Kent Jobs

8282920r email:  
itsandy@btinternet.com  
To apply/more information:  
Belgian Cafe  
culturia@hotmail.co.uk  
Quoting Job Ref: kos

**Kitchen Manager**  
Canterbury  
Salary Negotiable  
To apply/more information:  
Old Buttermarket  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**Chef**  
Canterbury  
Salary Negotiable  
The Old Buttermarket Require an experienced Kitchen Manager and Chef for busy pub located in the centre on Canterbury. Salary TBA. Please contact Lindsey on 01227 462170 for more information.  
To apply/more information:  
Old Buttermarket  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**FITNESS ADVISOR**  
Ashford  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**MEMBERSHIP ADVISOR**  
Folkestone  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**MEMBERSHIP ADVISOR**  
Ashford  
Salary Negotiable  
- MEMBERSHIP ADVISOR (Full Time / Part Time) Kent (Ashford) As the largest independently owned health club operator in the UK, Bannatynes's offers state of the art facilities in over 60 convenient locations to over 180,000 members. Please call Mike for further information on 01303 270888. Please apply via our website www.bannatyne.co.uk  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**PART TIME BEAUTY THERAPISTS**  
Ashford  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**PART TIME CAFE BAR ASSISTANT**  
Ashford  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**PART TIME MALE DOMESTIC**  
Folkestone  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**FITNESS ADVISOR**  
Folkestone  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**Groundsman**  
Edenbridge, Nr Tonbridge  
Salary £15,594 per annum  
To apply/more information:  
Edenbridge Town Council  
townclerk@edenbridge town council.gov.uk  
Quoting Job Ref: kos

**Tour Drivers**  
Everywhere  
Salary Negotiable  
To apply/more information:  
Contiki Holidays  
darryl.kirkwood@contiki.co.uk  
Quoting Job Ref: kos

## Management, Senior Positions

**Business Development Manager**  
Maidstone  
Salary Negotiable  
To apply/more information:  
Eurocell  
recruitment@eurocell.co.uk  
Quoting Job Ref: kos

## TOWNSCAPE IMPROVEMENT OFFICER

**Folkestone**  
Salary £25,620 - £30,201  
To apply/more information:  
Shepway District Council  
jobs@shepway.gov.uk  
Quoting Job Ref: kos

## OFFICE MANAGER

**Thanet**  
Salary TBC  
To apply/more information:  
Meditation Trust  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Marketing, Advertising

### Collectors & Canvassers

**East Kent**  
Salary Self Employed position  
Would you like to earn some extra cash and help raise money for Pilgrims Hospices? Flexible hours to suit you. We are looking for individuals to collect membership subscriptions from already established rounds in parts of East Kent. Canvassers also required in some areas to gain new Lottery members. Self-employed position. Standard CRB disclosure may be required for successful applicants. Please call Shirelee on 01227 379741 for further details.  
To apply/more information:  
Pilgrims Hospice  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Motor Trade, Driver

### EXPERIENCED SALES SPECIALIST

**Canterbury**  
Salary Negotiable  
CAREER OPPORTUNITIES Barretts of Canterbury Limited is one of the oldest and most respected Motor Groups in the country. Established in 1902 the Group has 11 dealerships based in Ashford and Canterbury. It is rare that so many opportunities are available at once and merely emphasises the Group's progressive outlook even in such difficult times as these. EXPERIENCED SALES SPECIALIST An experienced Sales Specialist is being sought for our Honda dealership based in Canterbury. We are seeking a professional person with a proven track record at sales whilst maintaining excellent customer satisfaction scores. Even if you are reluctant to move before your March sales are handed over you should still contact us now to ensure your next career move. Please send your CV for the attention of Lana Farr at Barretts of Canterbury Ltd, 28 - 30 St Peters Street, Canterbury, Kent CT1 2BL Closing date 11/3/11.  
To apply/more information:  
Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**PART TIME CAFE BAR ASSISTANT**  
Ashford  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**FITNESS ADVISOR**  
Folkestone  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### TRAINEE SALES SPECIALISTS

**Canterbury**  
Salary Negotiable  
To apply/more information:  
Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### Service Advisors

**Canterbury**  
Salary Negotiable  
CAREER OPPORTUNITIES Barretts of Canterbury Limited is one of the oldest and most respected Motor Groups in the country. Established in 1902 the Group has 11 dealerships based in Ashford and

Canterbury. It is rare that so many opportunities are available at once and merely emphasises the Group's progressive outlook even in such difficult times as these. SERVICE ADVISOR/S An experienced Service Advisor is required for our busy Malthouse Reception and also for our Land Rover Reception. Both positions are based in Canterbury and once again the successful applicants will be comfortable dealing with customers both face to face and on the telephone and be professional throughout. It is important that the applicants be good team players and experienced at dealing with staff at all levels. Please send your CV for the attention of Lana Farr at Barretts of Canterbury Ltd, 28 - 30 St Peters Street, Canterbury, Kent CT1 2BL Closing date 11/3/11.  
To apply/more information:  
Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## OFFICE MANAGER

**Thanet**  
Salary TBC  
To apply/more information:  
Meditation Trust  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Marketing, Advertising

### Collectors & Canvassers

**Canterbury**  
Salary Negotiable  
To apply/more information:  
Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Tour Drivers

**Everywhere**  
Salary Negotiable  
To apply/more information:  
Contiki Holidays  
darryl.kirkwood@contiki.co.uk  
Quoting Job Ref: kos

## Motor Trade, Driver

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Quoting Job Ref: kos

**PART TIME CAFE BAR ASSISTANT**  
Ashford  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**FITNESS ADVISOR**  
Folkestone  
Salary Negotiable  
To apply/more information:  
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Quoting Job Ref: kos

### TRAINEE SALES SPECIALISTS

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## Support Workers

**Sidcup**  
Salary Negotiable  
We look after people with Learning Difficulties and who may have challenging behaviours. We are currently recruiting for the following • Support Workers • Waking Night Staff you have a passion for the role, call Colin Millenow! CRB checks necessary Loring Hall, 8 Water Lane, Sidcup, Kent, DA14 5ESTel: 020 8302 9302 Email: colin@oakfields.net  
To apply/more information:  
Oakfields Care  
loring@oakfields.net  
Quoting Job Ref: kos

## Waking Night Staff

**Sidcup**  
Salary Negotiable  
To apply/more information:  
Oakfields Care  
loring@oakfields.net  
Quoting Job Ref: kos

## Support Staff

**Herne Bay**  
Salary £6.48 ph  
To apply/more information:  
HMT Care Ltd  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Day Carer

**Canterbury**  
Salary Negotiable  
St Anne's Convent, Sturry, Canterbury requires Part-Time Day Carer Will be subject to enhanced disclosure Please contact: Liz Page on 01227 711 912.  
To apply/more information:  
St Anne's Convent  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## MOTOR VEHICLE TECHNICIAN

**Canterbury**  
Salary Negotiable  
To apply/more information:  
Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Tour Drivers

**Everywhere**  
Salary Negotiable  
To apply/more information:  
Contiki Holidays  
darryl.kirkwood@contiki.co.uk  
Quoting Job Ref: kos

## Motor Trade, Driver

### EXPERIENCED SALES SPECIALIST

**Canterbury**  
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Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**PART TIME CAFE BAR ASSISTANT**  
Ashford  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

**FITNESS ADVISOR**  
Folkestone  
Salary Negotiable  
To apply/more information:  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

### TRAINEE SALES SPECIALISTS

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### Service Advisors

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CAREER OPPORTUNITIES Barretts of Canterbury Limited is one of the oldest and most respected Motor Groups in the country. Established in 1902 the Group has 11 dealerships based in Ashford and

available for work mornings or evenings and alternate weekends and must have own transport. You will ideally have a relevant qualification or be prepared to work towards one. Uniform provided £7.00 per hour weekdays £8.30 per hour Saturdays; Sundays Mileage paid @ 30pence per mile. Please telephone 01843 570638 or 01227 206473; or email Canterbury@bluebirdcare.co.uk for an application pack stating which post you wish to apply for.

To apply/more information:  
Bluebird Care  
canterbury@bluebirdcare.co.uk  
Quoting Job Ref: kos

## Support Workers

**Sittingbourne**  
Salary Negotiable  
SUPPORT WORKERS Required To assist in the provision of complete range of social, physical and personal care to adults with learning and physical disabilities, with the aim to enhance their independence in all areas. Position part-time. Varied hours. Need to drive due to rural location in between Sittingbourne and Faversham. For more information contact Sally Brooks Tel: 01795 886220 or email: ellenscourt@btconnect.com

To apply/more information:  
Country Care  
ellenscourt@btconnect.com  
Quoting Job Ref: kos

## Waking Night Staff

**Sidcup**  
Salary Negotiable  
To apply/more information:  
Oakfields Care  
loring@oakfields.net  
Quoting Job Ref: kos

## Support Staff

**Herne Bay**  
Salary £6.48 ph  
To apply/more information:  
HMT Care Ltd  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

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St Anne's Convent  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## MOTOR VEHICLE TECHNICIAN

**Canterbury**  
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Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## Tour Drivers

**Everywhere**  
Salary Negotiable  
To apply/more information:  
Contiki Holidays  
darryl.kirkwood@contiki.co.uk  
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## Motor Trade, Driver

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**Salary Negotiable**  
**To apply/more information:**  
Westlands School (The)  
headteacher@westlands.kent.sch.uk  
Quoting Job Ref: kos

## TEACHER OF FRENCH

**Tonbridge**  
Salary Negotiable  
To apply/more information:  
Hugh Christie Technology College  
jruetherford@hughchristie.kent.sch.uk  
Quoting Job Ref: kos

## SUPPORT WORKERS

**Sittingbourne**  
Salary Negotiable  
SUPPORT WORKERS Required To assist in the provision of complete range of social, physical and personal care to adults with learning and physical disabilities, with the aim to enhance their independence in all areas. Position part-time. Varied hours. Need to drive due to rural location in between Sittingbourne and Faversham. For more information contact Sally Brooks Tel: 01795 886220 or email: ellenscourt@btconnect.com

To apply/more information:  
Country Care  
ellenscourt@btconnect.com  
Quoting Job Ref: kos

## Waking Night Staff

**Sidcup**  
Salary Negotiable  
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Oakfields Care  
loring@oakfields.net  
Quoting Job Ref: kos

## Support Staff

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**Canterbury**  
Salary Negotiable  
To apply/more information:  
Barretts of Canterbury  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

members. Please call Mike for further information on 01303 270888. Please apply via our website www.bannatynes.co.uk  
**To apply/more information:**  
Bannatynes Health Club  
applications@jobsforkent.co.uk  
Quoting Job Ref: kos

## MEMBERSHIP ADVISOR

**Ashford**  
Salary Negotiable  
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Country Care  
ellenscourt@btconnect.com  
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To apply/more information:  
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loring@oakfields.net  
Quoting Job Ref: kos

## Support Staff

**Herne Bay**  
Salary £6.48 ph  
We look after people with Learning Difficulties and who may have challenging behaviours. We are currently recruiting for the following • Support Workers • Waking Night Staff you have a passion for the role, call Colin Millenow! CRB checks necessary Loring Hall, 8 Water Lane, Sidcup, Kent, DA14 5ESTel: 020 8302 9302

**PUBLIC NOTICE****APPLICATION FOR THE VARIATION OF A PREMISES LICENCE**

We Edwards Beers and Wines Ltd give notice that we have made an application to the Maidstone Borough Council, Maidstone House, King Street, Maidstone, Kent ME15 6JQ for variation of the following licensable activities;

1. The hours for sale of alcohol by retail

In respect of the premises situated at 104, Week Street, Maidstone, Kent ME14 1RH known by the sign of Premier Cellar.

The application can be viewed at the offices of Maidstone Borough Council, Maidstone House, King Street, Maidstone, Kent ME15 6JQ during normal office hours or visit website www.maidstone.gov.uk

Any person wishing to make representation concerning this application should do so in writing to the above local authority and within 28 consecutive days of the submission of the application, that is no later than 31st March 2011.

It is an offence knowingly or recklessly to make a false statement in connection with an application. Any person who makes a false statement is liable on summary conviction to a maximum fine of £5,000.

Stephen Thomas LAW

8 Grassmere, Leybourne, West Malling, Kent ME19 5QP  
Authorised Agents for and on behalf of the applicants.

**Public Notice**

I Benoy Sebastian are applying for a new Premises License at the Pioneer Food Land, 9 Canterbury Street, Gillingham, ME7 5TP. My application is made to Medway Council, Gun Wharf, Dock Road, Chatham, Kent ME4 4TR. I am applying for the following licensable activities Sale of Alcohol (7am - 11pm, Monday - Sunday)

Should you make representations to the Council it must be in writing and/or you can view my application by contacting the Council on 01634 337107 or 377108 by 31st March 2011.

It is an offence to knowingly or recklessly to make a false statement in connection with an application. A person guilty of an offence under this section is liable on summary conviction to a fine not exceeding £5,000.

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order restricting the use by vehicular traffic on Hale Oak Road, Sevenoaks Weald between Long Barn Road and Penhurst Road.

The Order will become effective on 21st March 2011, will be in operation and remain valid for a maximum period of 18 months; the works are planned to commence 25th March 2011 and last 1 day. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: Bowzell Road.

The purpose of the closure is to facilitate BT works.

**HIGHWAYS – District of Sevenoaks****IDE HILL ROAD, BOUGH BEECH - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council has made an Order restricting the use by vehicular traffic on Ide Hill Road, Bough Beech between B2027 Clinton Lane and Lakeside Close.

The Order will become effective on 7th March 2011, will be in operation and remain valid for a maximum period of 18 months; the works are planned to commence last 1 week. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: B2027 Clinton Lane, Four Elms Road, Green Lane and Ide Hill Road.

The purpose of the closure is to facilitate installation of a new electricity supply.

**Highways - Borough of Tonbridge and Malling****(BLACKMANS LANE, HADLOW) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Blackmans Lane outside Bourne Garth to The Poplars on or after Monday 7th March 2011 for a period of up to 2 days or until such works are completed.

The alternative route is via A26 Tonbridge Road/Hadlow Road, Three Elm Lane.

Kent Highway Services apologise for any inconvenience caused by these works, which are necessary to install gullies and pipework to prevent flooding. Should you require any further information for these works, the contact is Sara Fletcher on 08458 247 800.

**(VICARAGE CLOSE, AYLESFORD) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Vicarage Close on or after Monday 7th March 2011 for a period of up to 1 week or until such works are completed.

BT Openreach apologise for any inconvenience caused by these works, which are necessary to enable duct installation. Should you require any further information for these works, the contact is Kenton Stewart on 01795 435729.

**(BROADWATER ROAD, EAST MALLING) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Broadwater Road at the railway bridge on or after Sunday 13th March 2011 for a period of up to 1 day or until such works are completed.

The alternative route is via Well Street, Stickens Lane, Clare Lane.

Network Rail apologise for any inconvenience caused by these works, which are necessary for installing an access gate track side. Should you require any further information for these works, the contact is Robert Lupinda of Bam Nuttall Ltd on 01892 512255.

**HALE OAK ROAD SEVENOAKS WEALD - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Labour in Vain Road Wrotham from outside Simmonds Builders Yard (between the access points for Finches Farm) on or after Monday 21st March 2011 for a period of up to 3 weeks or until such works are completed.

The alternative route for the route described above is Tumblefield Road and Plaxdale Green Road and vice versa. Kent Highway Services apologise for any inconvenience caused by these works, which are necessary to construct a new soakaway and drainage system. Should you require any further information the Kent Highway Services contact is Jamie Finch on 08458247800.

**(LABOUR IN VAIN ROAD WROTHAM ) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Labour in Vain Road Wrotham from outside Simmonds Builders Yard (between the access points for Finches Farm) on or after Monday 21st March 2011 for a period of up to 3 weeks or until such works are completed.

**(PIZIEN WELL ROAD, WATERINGBURY) (PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

NOTICE is hereby given that because works are proposed to be carried out on or near a road the Kent County Council has made an Order prohibiting the use by through traffic on Pizien Well Road from Old Road to Park Road on or after Monday 7th March 2011 for a period of up to 30 days or until such works are completed.

The alternative route is via Nettlestead Lane, Gibbs Hill, B205 Maidstone Road/Bow Road, A26 Tonbridge Road. Kent Highway Services and Southern Gas Networks apologise for any inconvenience caused by these works, which are necessary for cleansing highway drainage, completion of CCTV survey, install a new gully to prevent flooding and gas mains replacement. Should you require any further information for these works, please contact the Drainage Team on 08458 247 800 or John Adsley of SGN on 01233 714082.

**VARIOUS ROADS, GRAVESEND - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2010 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991**

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order restricting the use by through traffic on various roads. Gravesend as noted in schedule 1.

The Order will become effective on 4th October 2010, will be in operation and remain valid for a maximum period of 18 months; the works are planned to last as noted in schedule 1. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: as noted in schedule 1.

**Schedule 1**

Road Name:	<b>Manor Road</b>
Extent:	Entire length
Date:	4th October 2010 for 25 weeks
Restriction:	Temporary suspension of pedestrian access to allow diversion traffic.

Road Name:	<b>Windmill Street, Gravesend</b>
Extent:	Between its junctions with Railway Place and Lord Street
Date:	4th October 2010 for 30 weeks
Restriction:	Prohibition of northbound traffic

The purpose of the closure is to facilitate carriageway reconstruction.

**(NEW HYTHE LANE, EAST MALLING & LARKFIELD) (PUFFIN CROSSING) ROAD TRAFFIC REGULATION ACT 1984**

NOTICE is hereby given that the Kent County Council, in exercise of its powers under Section 23 of the Road Traffic Regulation Act, 1984 and all other enabling powers, intends to convert the existing Zebra Crossing to a Puffin Crossing on New Hythe Lane East Malling & Larkfield situated outside the common boundary between Numbers 13 and 14 New Hythe Lane.

The purpose of the scheme is to provide a safe place for pedestrians to cross as there are concerns over pedestrian safety within the area. The existing Zebra Crossing is used by an increased number of school children and shoppers using nearby facilities has a high population from the surrounding residential housing estates.

A Puffin Crossing has facilities to cancel pedestrian demands when they cross in the gaps and to allow for varying clearance times after the pedestrian green signal, to allow for slow pedestrians without harassment from drivers. The pedestrians in the area would therefore benefit from the introduction of a Puffin Crossing to assist with the high pedestrian movement throughout the area.

Copies of the plan showing this proposal, an explanatory statement and a map showing the extents of the scheme may be inspected during normal office hours at The Kent County Council Offices, Sessions House, County Road, Maidstone, Kent, ME14 1XX, Dartford Borough Council Offices, Civic Centre, Home Gardens, Dartford, DA1 1DR, and Stone Parish Council Office, Recreation Ground, London Road, Stone, DA9 9DQ.

For further information, please contact  
Kent Highway Services, on 08458 247 800  
(local rate) or visit [www.kent.gov.uk/highways](http://www.kent.gov.uk/highways)

**PUBLIC NOTICE**

**APPLICATION FOR THE VARIATION OF A PREMISES LICENCE**

We Edwards Beers and Wines Ltd give notice that we have made an application to the Maidstone Borough Council, Maidstone House, King Street, Maidstone, Kent ME15 6JQ for variation of the following licensable activities;

1. The hours for sale of alcohol by retail

In respect of the premises situated at 104, Week Street, Maidstone, Kent ME14 1RH known by the sign of Premier Cellar.

The application can be viewed at the offices of Maidstone Borough Council, Maidstone House, King Street, Maidstone, Kent ME15 6JQ during normal office hours or visit website www.maidstone.gov.uk

Any person wishing to make representation concerning this application should do so in writing to the above local authority and within 28 consecutive days of the submission of the application, that is no later than 31st March 2011.

It is an offence knowingly or recklessly to make a false statement in connection with an application. Any person who makes a false statement is liable on summary conviction to a maximum fine of £5,000.

Stephen Thomas LAW

8 Grassmere, Leybourne, West Malling, Kent ME19 5QP  
Authorised Agents for and on behalf of the applicants.

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**ARE YOU A UK GRADUATE IN ENGLISH, MATHS, SCIENCE OR FRENCH? ARE YOU INTERESTED IN A CAREER IN TEACHING?**

We are delighted to be offering four GTP placements, one in each of the subject areas listed above, under the GRADUATE TEACHER PROGRAMME at Thamesview School for a September 2011 start. The placement is run in conjunction with Canterbury Christ Church University and leads to full Qualified Teacher Status on successful completion of the training programme.

Thamesview is an 11-16 non-selective Foundation High School. It is located in a pleasant area of Gravesend surrounded by open space and farmland with views of the River Thames to the north east, close to London and with easy access to airports, Ebbsfleet International Station and the Channel Tunnel.

We were fortunate to be in the last wave of the Building Schools for the Future (BSF) programme, which was the biggest single government investment in improving school buildings for over 50 years. Our new-build school, which opened fully in September 2010 is state-of-the-art, and designed to motivate and engage our learners. Candidates are very welcome to visit the school. Please call to make arrangements. If you think these roles sound exciting, Please contact: 01474 566552 ext 8081120 or email k.allen@thamesview.kent.sch.uk for further information.

CVs without an application form will not be accepted.

Closing Date: Monday 14th March 2011.

Interviews: Week Commencing Monday 21st March 2011.

Successful candidates will be invited for interview at the school and our recommendations will then be passed to Canterbury Christ Church University. The University will then select candidates for further interview.

We are committed to safeguarding and promoting the welfare of students.

Appointment to this post will require an Enhanced Disclosure via the Criminal Records Bureau.

Thamesview School operates a non-smoking policy.

## Council Tax 2011/12 For the Borough of Tunbridge Wells

On 23 February 2011, the Borough Council set the Council Tax for the financial year 1st April 2011 to 31st March 2012

The charges are as shown below:-

2011/12	BAND A	BAND B	BAND C	BAND D	BAND E	BAND F	BAND G	BAND H
	£ 966.80	£ 1,127.93	£ 1,289.07	£ 1,450.20	£ 1,772.47	£ 2,094.73	£ 2,417.00	£ 2,900.40
Royal Tunbridge Wells	966.80	1,127.93	1,289.07	1,450.20	1,772.47	2,094.73	2,417.00	2,900.40
Southborough	966.25	1,127.30	1,288.34	1,449.38	1,771.46	2,093.55	2,415.63	2,898.76
Capel	928.24	1,082.96	1,237.66	1,392.37	1,701.78	2,011.20	2,320.61	2,784.74
Benenden	921.23	1,074.77	1,228.31	1,381.85	1,688.93	1,996.01	2,303.08	2,763.70
Bidborough	971.45	1,133.37	1,295.27	1,457.18	1,780.99	2,104.82	2,428.63	2,914.36
Brenchley	930.56	1,085.65	1,240.75	1,395.84	1,706.03	2,016.21	2,326.40	2,791.68
Cranbrook & Sissinghurst	950.46	1,108.87	1,267.28	1,425.69	1,742.51	2,059.33	2,376.15	2,851.38
Frittenden	918.79	1,071.93	1,225.06	1,378.19	1,684.45	1,990.72	2,296.98	2,756.38
Goudhurst	927.59	1,082.19	1,236.79	1,391.39	1,700.59	2,009.79	2,318.98	2,782.78
Hawkhurst	937.83	1,094.14	1,250.44	1,406.75	1,719.36	2,031.97	2,344.58	2,813.50
Horsmonden	941.90	1,098.88	1,255.87	1,412.85	1,726.82	2,040.78	2,354.75	2,825.70
Lamberhurst	930.70	1,085.82	1,240.93	1,396.05	1,706.28	2,016.52	2,326.75	2,792.10
Paddock Wood	963.52	1,124.11	1,284.69	1,445.28	1,766.45	2,087.63	2,408.80	2,890.56
Pembury	949.79	1,108.08	1,266.38	1,424.68	1,741.28	2,057.87	2,374.47	2,849.36
Sandhurst	936.81	1,092.94	1,249.08	1,405.21	1,717.48	2,029.75	2,342.02	2,810.42
Speldhurst	938.60	1,095.03	1,251.47	1,407.90	1,720.77	2,033.63	2,346.50	2,815.80

**HIGHWAYS - Borough of Dartford**

(VARIOUS ROADS, DARTFORD) (PROVISION OF WAITING CONSOLIDATION (AMENDMENT NO. 8) ORDER 2011 (A226 LONDON ROAD, DARTFORD) (PEDESTRIAN & TOUCAN CROSSING) (STONE PLACE ROAD DARTFORD) (PUFFIN CROSSING) (HEDGE PLACE ROAD, DARTFORD) (PEDESTRIAN CROSSING) ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY THE NEW ROADS AND STREET WORKS ACT 1991 AND THE TRAFFIC MANAGEMENT ACT 2004 (A226 LONDON ROAD, STONE) (CONVERSION OF FOOTWAY TO SHARED CYCLE TRACK) HIGHWAYS ACT 1980 AS AMENDED BY THE CYCLE TRACKS ACT 1984

**NOTICE** is hereby given that the Kent County Council, in exercise of its powers under Sections 1, 2 and 124 of the Road Traffic Regulation Act 1984 as amended by Schedule 8 of the New Roads and Street Works Act 1991 and part 6 of the Traffic Management Act 2004, intends to extend the existing "At Any Time" Waiting Restrictions on A226 London Road, Stone in Dartford and under;

Section 23 of the Road Traffic Regulation Act, 1984, the Kent County Council intends to install crossing points on all four arms of the junction of A226 London Road, Stone Place Road and Hedge Place Road, of the type detailed in column 1 at the location described in column 2 of Schedules 1 and 2 hereto and under;

Section 1 of the Cycle Tracks Act 1984 and Sections 65 and 66 (1) of the Highways Act 1980 the Kent County Council intends to convert a footway to a cycle track of the type as described in column 1, at the location described in column 2 of Schedule 3 hereto;

This scheme will include the removal of the existing Zebra crossing and the introduction of signal control on all four arms of the junction. As the proposed pedestrian crossings are to be controlled within the traffic signal scheme the standard zig - zag road markings will not be installed.

The existing segregated cycle route on the southern side of London Road will be extended as a shared route to a new Toucan crossing on London Road just east of the junction with Hedge Place Road. A new shared route will be provided on the north side of London Road to link from the new London Road Toucan crossing around the radius and into Stone Place Road to the north. At this point the shared route will terminate just before a new controlled crossing with pedestrian (Puffin) type aspects which will cross Stone Place Road.

The existing footway on the south east side of London Road will be widened around and into Hedge Place Road. At this point pedestrians will cross Hedge Place Road at a controlled crossing.

The existing Zebra Crossing on the western arm of London Road will be removed and replaced by a pedestrian refuge island with a staggered pedestrian route.

Waiting restrictions in the area of the crossroads will also be extended to improve safety and sight lines.

Copies of the plan showing this proposal, an explanatory statement and a map showing the extents of the scheme may be inspected during normal office hours at The Kent County Council Offices, Sessions House, County Road, Maidstone, Kent, ME14 1XX, Dartford Borough Council Offices, Civic Centre, Home Gardens, Dartford, DA1 1DR, and Stone Parish Council Office, Recreation Ground, London Road, Stone, DA9 9DQ.

Anyone wishing to support, or object to the "At Any Time" Waiting Restrictions proposal should write to Mrs Diane Bourne, Jacobs Engineering UK Ltd, Miller House, Lower Stone Street, Maidstone, Kent, ME15 6GB quoting the name of the Order and reference No "B1560300" and stating their reasons, by not later than Monday 28 March 2011.

**Schedule 1**  
(New Pedestrian Crossing)

Type of Crossing	Location
1. Toucan	A226 London Road, Stone 28.5 metres east of its junction with Stone Place Road.
1. Pedestrian	B2174 Hedge Place Road, Stone 12.0 metres south east of the mid point of its junction with A226 London Road.
1. Pedestrian	Stone Place Road, Stone, 13.5 metres north west of the mid point of its junction with A226 London Road.

**Schedule 2**  
(Conversion of Pedestrian Crossing)

Type of Existing Crossing	Converted to (Type of Crossing)	Location
1. Zebra	Staggered Pedestrian	A226 London Road, Stone 23.5 metres west of the mid point of its junction with Stone Place Road.

**Schedule 3**  
(Conversion of Footway to Cycle Track)

**Type of Cycle Track** Location

Shared Segregated: on the northern footway of the A226 London Road, Stone from the mid point of its junction with Stone Place Road, eastwards for a distance of 32.0 metres.

on the southern footway of A226 London Road, Stone from a point 14.5 metres east of the mid point of its junction with Hedge Place Road, eastwards for a distance of 15.0 metres.

**HIGHWAYS - District of Dover**

(VARIOUS ROADS, GREAT MONGEHAM, DISTRICT OF DOVER) (WAITING RESTRICTIONS AND STREET PARKING PLACES) (AMENDMENT NO. 2) ORDER 2011

Notice is hereby given that KENT COUNTY COUNCIL proposes to make the above named Order under sections 1, 2 and 124 of and Part IV of Schedule 9 of the Road Traffic Regulation Act 1984, and of all other enabling powers, and after consultation with the Chief Officer of Police in accordance with Part III of Schedule 9 to the Act:

The effect of this Order will be to introduce double yellow lines on the following lengths of roads

NORTHBORNE ROAD on the south-eastern side from the junction with Willow Road for a distance of 25 metres in a south easterly direction

WILLOW ROAD on the south eastern side from the junction with Northbourne Road for a distance of 52 metres in a south westerly direction

Full details are contained in the draft Order which together with the relevant plans, any Orders amended by the proposals and a statement of the Council's reasons for proposing to make the Order, may be examined on Mondays to Fridays in the offices of Shepway District Council, Civic Centre, Castle Hill Avenue, Folkestone, between 9.00am and 5.00pm:

If you wish to offer support for or object to the proposed Order, you should send the grounds for your objection in writing to Highway Services, Transport and Development, Ashford Highway Depot, Javelin Way, Henwood Industrial Estate, Ashford, TN24 8AD or by email to td.dover@shepway.gov.uk by noon on Monday 28 March 2011.

**Highways – Borough of Dartford**

(VARIOUS ROADS, DARTFORD) (PROHIBITION OF WAITING) (CONSOLIDATION) (AMENDMENT NO 1) ORDER 2011

Notice is hereby given that KENT COUNTY COUNCIL propose to make the above named Order under sections 1(i), 2(i), to (3), 3(2), 4 (i) and (2), 32(i), 35(i), and 124 of the Road Traffic Regulation Act 1984, and of all other enabling powers, and after consultation with the chief officer of police in accordance with Paragraph 20 of Schedule 9 to the Act:

The effect of the first named Order will be to introduce no waiting at any time (double yellow lines) on the following roads or lengths of roads

Littlebrook Manor Way On both sides from the junction with Bob Dunn Way to the junction with Rennie Drive.

Rennie Drive On both sides from the junction with Littlebrook Manor Way to the junction with Marsh Street.

Binnie Road Both sides entire length.

Marsh Street On both sides from the junction with Bob Dunn Way to the entrance to Longreach Sewage Works

Halcrow Avenue Both sides entire length

The effect of the Order will also be to introduce no waiting 6.00pm to 6am following day every day (7 days) on Brunel Way for the entire length.

(BINNIE ROAD AND HALCROW AVENUE, DARTFORD) (PROHIBITION OF DRIVING) ORDER 2011

Notice is hereby given that KENT COUNTY COUNCIL propose to make the above named Order under sections 1(i) and (2), 2(2) to (3) and 3(2) of the Road Traffic Regulation Act 1984, and of all other enabling powers, and after consultation with the chief officer of police in accordance with Paragraph 20 of Schedule 9 to the Act:

The effect of the second named Order will introduce prohibition of driving on the following lengths of road :-

BINNIE ROAD From the junction with Marsh Street (roundabout) for the entire length.

HALCROW AVENUE From the junction with Marsh Street (roundabout) for the entire length.

Full details are contained in the draft Orders which, together with the relevant plans, any Orders amended by the proposals and a statement of reasons for proposing to make the Orders may be examined on Mondays to Fridays at Dartford Borough Council Offices, Civic Centre, Home Gardens, Dartford, DA1 1DR during normal opening times.

If you wish to offer support for or object to the proposed Order you should send the grounds in writing to Kent Highway Services, Network Performance Team, 1st Floor, Invicta House, Maidstone, Kent, ME14 1XX by noon on 28 March 2011.

**HIGHWAYS – District of Sevenoaks and Borough of Dartford and Gravesham**

(VARIOUS ROADS, SEVENOAKS/DARTFORD/GRAVESEND AND TONBRIDGE AND MALLING - (TEMPORARY PROHIBITION OF TRAFFIC) TEMPORARY ORDER 2011 THE ROAD TRAFFIC REGULATION ACT 1984 AS AMENDED BY ROAD TRAFFIC (TEMPORARY RESTRICTIONS) ACT 1991

Notice is hereby given that owing to the likelihood of danger to the public whilst works are carried out on or near the highway the Kent County Council intends to make an Order restricting the use by vehicular traffic on Various Roads, Sevenoaks/Dartford/Gravesham/Tonbridge and Malling as noted in schedule 1.

The Order will become effective on 7th March 2011, will be in operation and remain valid for a maximum period of 18 months; dates in schedule are anticipated dates however actual work dates will be displayed by signage on site 14 days in advance. These restrictions will be effective when the appropriate signage is in place.

The alternative route for the above restriction will be via: as noted in the attached schedule.

**Schedule 1****Sevenoaks**

Road Name: Lakeview Road, Sevenoaks

Extent: Entire Length  
Date: 10th March 2011 for 4 working days  
Diversion: Lambarde Road, Betenson Avenue and Robyns Way

Road Name: Hopgarden Lane, Sevenoaks

Extent: Entire Length  
Date: 17th March 2011 for 2 working days  
Diversion: Ashgrove Road, Oak Lane and Grassy Lane

Road Name: Gracious Lane, Sevenoaks

Extent: Between Gracious Bridge and Hubbards Hill  
Date: 18th March 2011 for 4 working days  
Diversion: Oak Lane, Ashgrove Road and Weald Road

Road Name: Honeypot Lane, Kemsing

Extent: Entire Length  
Date: 23rd March 2011 for 3 working days  
Diversion: Noah's Ark, St Edith's Road, High Street, Heaverham Road and Watery Lane

Road Name: Watery Lane, Kemsing

Extent: Between Heaverham Road and Honeypot Lane  
Date: 25th March 2011 for 4 working days  
Diversion: Heaverham Road, High Street, St Edith's Road, Noahs Ark and Honeypot Lane

Road Name: Goodbury Road, West Kingsdown

Extent: Entire Length  
Date: 31st March 2011 for 2 days  
Diversion: Birchin Cross Road and Clarkes Green Road

Road Name: East Hill Road, West Kingsdown

Extent: Between Goodbury Road and Cherry Tree Grove  
Date: 1st April 2011 for 2 days

Road Name: Beldam Haw, Halstead

Extent: Entire Length  
Date: 4th April 2011 for 2 working days

Road Name: North Ash Road, New Ash Green

Extent: Entire Length  
Date: 6th April 2011 for 2 working days  
Diversion: Ash Road and Redhill Road

**Dartford**

Road Name: Hook Green Road, Southfleet

Extent: Between Whitehill Road and Warren Road  
Date: 23rd March 2011 for 3 working days  
Diversion: Dale Road, Station Road, Betsham Road and Highcross Road

Road Name: Ship Lane, Sutton at Hone

Extent: Between A225 Main Road and Church Road  
Date: 24th March 2011 for 3 working days  
Diversion: A225 Main Road, A20 Main Road/London Road, Button Street and Wood Street Gravesham

Road Name: Telegraph Hill, Higham

Extent: Between A226 Gravesend Road and Hermitage Road  
Date: 18th March 2011 for 3 working days  
Diversion: Hermitage Road, Forge Lane and A226 Gravesend Road

Road Name: Cerne Road, Gravesham

Extent: Between St Francis Avenue and Cambria Crescent  
Date: 21st March 2011 for 3 working days  
Diversion: St Francis Avenue and Cambria Crescent

Road Name: Pickwick Gardens, Northfleet

Extent: Between Dene Holm Road and Masefield Road  
Date: 22nd March 2011 for 3 working days  
Diversion: Masefield Road, Painters Ash Lane and Den Holm Road

Road Name: Cobhambury Road, Cobham

Extent: Between The Street and Warren Road  
Date: 25th March 2011 for 3 working days  
Diversion: The Street, Sole Street, Gold Street, Henley Street and Luddesdown Road

Road Name: White Horse Lane, Harvel

Extent: Between Harvel Road and Dean Lane  
Date: 25th March 2011 for 2 working days  
Diversion: Harvel Street, Harvel Lane and Harvel Road

Road Name: Shorne Ifield Road, Shorne

Extent: Between Mill Hill Lane and Thong Lane  
Date: 28th March 2011 for 5 working days  
Diversion: Crown Lane, Forge Lane, A226 Gravesend Road, A226 Rochester Road and Thong Lane

Road Name: White Post Lane, Cobham

Extent: Between Round Street and Copt Hall Road  
Date: 30th March 2011 for 3 working days  
Diversion: Round Street and Copt Hall Road

**Road Name:** Church Lane, Chalk

**Extent:** Between A226 Rochester Road and Lower Higham Road

**Date:** 30th March 2011 for 2 working days

**Diversion:** Lower Higham Road, Vicarage Lane, Chalk Road and A226 Rochester Road

**Road Name:** Jeskyns Road, Cobham

**Extent:** Between Sole Street and Round Street

**Date:** 31st March 2011 for 2 working days

**Diversion:** Sole Street and Round Street

**Tonbridge and Malling**

**Road Name:** Swanton Road, West Peckham

**Extent:** Between B2016 Sevenmile Lane and Stan Lane

**Date:** 22nd March 2011 for 5 working days

**Diversion:** Stan Lane, Mereworth Road and The B2016 Sevenmile Lane

**Road Name:** Court Road, Burham

**Extent:** Between Bell Lane and Church Street

**Date:** 27th March 2011 and 3rd April

**Diversion:** Bell Lane, Rochester Road and Church Street

**Road Name:** Roydon Hall Road, East Peckham

**Extent:** Between A228 Sevenmile Lane and Park Road

**Date:** 30th March 2011 for 5 working days

**Diversion:** Park Road, Old Church Lane and A228 Sevenmile Lane

**Road Name:** Roughett Road, Addington

**Extent:** Between Church Road and The Street

**Date:** 3rd March 2011 and 10th April 2011

**Diversion:** Woodgate Road, Trottiscliffe Road and A20 London Road

**Road Name:** Pilgrims Way, Wrotham

**Extent:** Between A20 London Road and Nepicar Lane

**Date:** 8th April 2011 for 3 working days

**Diversion:** A20 London Road and Nepicar Lane

The purpose of the Order is to facilitate carriageway pre-patching works to be undertaken by Kent Highway Services.

**HIGHWAYS – District of Sevenoaks**

(VARIOUS ROADS IN THE DISTRICT OF SEVENOAKS) (PROHIBITION AND RESTRICTIONS OF WAITING AND LOADING & UNLOADING AND ON STREET PARKING PLACES) (AMENDMENT NO 21) ORDER 2011

Notice is hereby given that KENT COUNTY COUNCIL propose to make the above named Order under sections (1), 2(1) to (3), 3(2), 4(1) and (2), 32(1), 35(1), 36, 45, 46, 47, 49, 53, 124 and Part IV of Schedule 9 of the Road Traffic Regulation Act 1984, and of all other enabling powers, and after consultation with the chief officer of police in accordance with Paragraph 20 of Schedule 9 to the Act:

The effect of the Order will be to introduce no waiting at any time (double yellow lines) on the following roads or lengths of road in the towns and parishes within the District of Sevenoaks:-

Homedeans Road - Chevening	Alban Crescent - Farningham
Berwick Way - Sevenoaks	Crampton's Road - Sevenoaks
Oak Lane - Sevenoaks	Main Road (B258) - Hextable
Emersons Avenue - Hextable	Victoria Hill Road - Hextable
Northview - Swanley	Sycamore Drive - Swanley
Tower Croft - Eynsford	High Street (A225) - Eynsford
Priory Lane - Eynsford	

The effect of the Order will also be to introduce day time restriction (single yellow lines) 8.30am - 6.30pm Monday to Friday on the north eastern, south eastern side and around the turning head of Tower Croft and 8.30am - 9.30pm, 3.00pm - 4.00pm Monday to Friday on lengths of High Street (A225) Eynsford (in the vicinity of Anthony Roper School).

Full details are contained in the draft Order which, together with the relevant plans, any Orders amended by the proposals and a statement of reasons for proposing to make the Order may be examined on Mondays to Fridays at Sevenoaks Council Offices, Argyle Road, Sevenoaks and Sessions House County Hall, Maidstone, during normal opening times.

If you wish to offer support for or object to the proposed Order you should send the grounds in writing to Nicolette Davis, Network Performance Team, 1st Floor Invicta House, Invicta House, Maidstone, Kent, ME14 1XX or by email to td.sevenoaks.tunbridgewells@kent.gov.uk by noon on 28 March 2011.

For further information, please contact  
Kent Highway Services, on 08458 247 800  
(local rate) or visit [www.kent.gov.uk/highways](http://www.kent.gov.uk/highways)





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**Hyundai i10 Blue**

HYUNDAI delivered a wake-up call to British motorists in 2008 when it launched its i10 baby car.

It was a five-door mini-marvel with the usual Hyundai bargain price and five-year warranty.

Sales had a further lift from the Government-backed Scrappage grant scheme – trade in your banger and we'll

give you two grand towards a new one. It made the i10 an unmissable bargain then, but the car maintained its sales momentum for the Korean marque even after the end of the Scrappage offers.

Early power options were nothing to get excited about though and didn't do much to dispel the Noddy car image.

But things have improved and the Korean marque has now stolen a lead during a major revision of the i10 range by offering a version with CO<sub>2</sub> emissions low enough to limbo beneath the 100 g/km bar for road tax.

So you'll pay nothing to keep this motor on the road and it can average nearly 70mpg.

So it's very green, except it's called the i10 Blue.

I blame the Germans; it's all to do with the likes of Mercedes-Benz and VW not wishing to do the powerful German Green Party any favours, so they call their green models BlueEfficiency and BlueMotion.

It seems Hyundai is adopting the same colour coding.

Whether you buy the Blue or one of the other models in this enhanced i10 range though, you'll get a surprisingly impressive driving experience.

It certainly doesn't ride and handle like a Noddy car and there's a lot of room, largely because the i10 has the longest wheelbase in its class.

Standard kit is generous too for a range starting at a modest £8,195 and including air conditioning, an iPod/USB link, six-speaker stereo, electric windows and central locking.

The start price buys you the Classic entry model but trading up costs just £600, first to Active trim, and then a further £550 for the flagship Style.

You pay a little extra upfront for the long term fuel/tax and eco savings from running the standalone Blue model though.

It costs £9,195 but that does take account

of a specification including the stop and go technology that switches off the engine at the lights or in a jam to save fuel and emissions.

It also brings the low rolling resistance tyres that are part of the car's green credentials.

Power comes from a little three-cylinder 68bhp 1.0-litre engine that is refined for this class, even when cruising the motorway. A possible downside for some buyers though is a sedate acceleration – 0-62 second in 14.8 seconds – so I would be inclined more to the other engine option, a smoother four-cylinder 85bhp 1.25-litre engine that delivers 62mph in 12.2 seconds and will still average more than 60mpg. There is also an auto option with this, though there are the predictable performance and consumption penalties.

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2007(07) DAIHATSU SIRION SE 5DR HATCH AUTO, BLACK, 16000 miles,.....	£6,995
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2005(05) TOYOTA YARIS VERSO T SPIRIT VVT-i MPV AUTO, CHAMPAGNE, 9000 miles,.....	£7,995
2005(54) TOYOTA YARIS VERSO T SPIRIT VVT-i MPV AUTO, ALUMINIUM SILVER, 9000 miles,.....	£6,495
2005(55) TOYOTA YARIS T SPIRIT VVT-i 5DR HATCH AUTO, BLACK, 5000 miles,.....	£7,495
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2007(07) TOYOTA YARIS T3 VVT-i MM 5DR HATCH AUTO, ALUMINIUM SILVER, 21000 miles,.....	£6,995
2005(05) TOYOTA YARIS VERSO T SPIRIT VVT-i MPV AUTO, CHAMPAGNE, 25000 miles,.....	£6,495
2004(04) TOYOTA YARIS T SPIRIT VVT-i 5DR HATCH AUTO, BLACK, 25000 miles,.....	£5,495
<b>NISSAN</b>	
2008(58) NISSAN QASHQAI TEKNA 4WD 5DR HATCH AUTO 4x4, CAFFE LATTE, 11000 miles,.....	£19,995
2010(10) NISSAN QASHQAI TEKNA 5DR HATCH AUTO, BLACK, 11000 miles,.....	£19,995
2009(09) NISSAN QASHQAI TEKNA 5DR HATCH AUTO, ALUMINIUM SILVER, 8000 miles,.....	£17,995
2010(10) NISSAN QASHQAI ACENTA 5DR HATCH AUTO, ALUMINIUM SILVER, 4000 miles,.....	£17,995
2009(09) NISSAN QASHQAI ACENTA 5DR HATCH AUTO, BLACK, 17000 miles,.....	£15,995
2009(09) NISSAN QASHQAI ACENTA 5DR HATCH AUTO, ORANGE, 7000 miles,.....	£14,995
2008(58) NISSAN QASHQAI ACENTA 5DR HATCH AUTO, ALUMINIUM SILVER, 14000 miles,.....	£12,995
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2007(57) NISSAN NICRA SPIRITA 5DR HATCH AUTO, BLACK, 11000 miles,.....	£6,495
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2009(59) VAUXHALL ASTRA DESIGN 5DR HATCH AUTO, GREY, 500 miles,.....	£9,495
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10 60	CORSA ENERGY 1.2 5DR Black Sapphire	£10995
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10 60	CORSA ENERGY 1.2 3DR Metro Blue, delivery miles	£9795
10 60	CORSA ENERGY 1.2 3DR White, delivery miles	£9495
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10 10	CORSA EXCLUSIV AUTO 1.4 5DR Technical Grey, 1750 miles	£11495

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10 60	ASTRA SPORTS TOURER SRI TURBO 1.4 5DR Technical Grey, delivery miles	£18995
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10 10	ASTRA SPORTS Hatch 1.4 5DR Glacier White, 2,065 miles	£10995
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10 60	ZAFIRA ENERGY 1.8 5DR Silver Lightning	£13995

#### MERIVA SELECTION

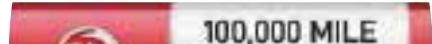
10 60	NEW MERIVA EXCLUSIV TBO 1.4 5DR Star Silver	£14995
10 60	MERIVA EXCLUSIV CDTI 1.7 D 5DR Waterworld	£16995

#### INSIGNIA SELECTION

10 10	INSIGNIA SR1 1.8 5DR Black Sapphire, 1,255 miles	£14495
10 60	INSIGNIA EXCLUSIV 1.8 5DR Technical Grey	£16495
10 60	INSIGNIA SPORTS TOURER EXCLUSIV 2.0 5DR Technical Grey	£19495

#### COMMERCIAL VEHICLES SELECTION

10 60	VIVARO SWB 2.0 5DR White	£12995+VAT
10 60	CORSAVAN SPORTIVE 1.3 3DR Star Silver, delivery miles	£8495+VAT
10 60	CORSAVAN 1.3 3DR White, delivery miles	£7495+VAT
10 10	COMBO CDTI 1.3 5DR White, 7,005 miles	£8495+VAT
10 10	COMBO VAN 1.3 5DR Glacier White, delivery miles	£8495+VAT
10 60	COMBO VAN 1.3 4DR Star Silver, delivery miles	£9995+VAT
10 60	COMBO VAN 1.3 4DR White, delivery miles	£9995+VAT
10 60	VIVARO DOUBLE CAB SPORTIVE LWB 2.0 5DR Star Silver, 1,235 miles	£15995+VAT
10 10	VIVARO LWB 2.0 5DR Glacier White, 7,350 miles	£16495+VAT



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10 60 SEAT Altea 1.9 TDi S 5-door Hatchback in Track Grey. 3,000 miles. Was: £16,190	<b>Now: £12,995</b> Save £3,195!
10 10 SEAT Leon 1.9 TDi S 90 5-door Hatchback in Luna Grey. 2,500 miles. Was: £15,590	<b>Now: £12,795</b> Save £2,795!
10 10 SEAT Leon 1.9 TDi S 5-door Hatchback in Nayara Blue. 4,500 miles. Was: £15,590	<b>Now: £12,295</b> Save £3,295!
10 10 SEAT Ibiza 1.6 TDi CR Sport 5-door Hatchback in Luna Grey. 5,500 miles. Was: £15,000	<b>Now: £11,995</b> Save £3,005!
10 10 SEAT Leon 1.9 TDi S 90PS 5-door Hatchback in Luna Grey. 5,000 miles. Was: £15,590	<b>Now: £11,795</b> Save £3,795!
10 60 SEAT Ibiza 1.4 Good Stuff 5-door Hatchback in Black Magic. 2,000 miles. Was: £13,495	<b>Now: £10,995</b> Save £2,500!
10 60 SEAT Ibiza 1.4 Good Stuff 5-door Hatchback in Luna Grey. 3,000 miles. Was: £13,495	<b>Now: £10,995</b> Save £2,500!
10 60 SEAT Ibiza 1.4 Good Stuff 5-door Hatchback in Emocion Red. 3,500 miles. Was: £13,095	<b>Now: £10,695</b> Save £2,400!

07 07 SEAT Leon 2.0 FR TSi 200PS 5-door Hatchback in Black Magic. 34,500 miles. Was: £10,995	<b>Now: £10,495</b> Save £500!
10 60 SEAT Ibiza 1.4 SE 5-door Hatchback in Luna Grey. 2,000 miles. Was: £12,650	<b>Now: £10,395</b> Save £2,255!
07 57 SEAT Leon 1.9 TDi Styline 5-door Hatchback in Zenith Grey Metallic. 29,000 miles. Was: £9,995	<b>Now: £9,495</b> Save £500!
10 10 SEAT Ibiza 1.4 Sport 3-door Hatchback in Emocion Red. 4,000 miles. Was: £12,570	<b>Now: £9,295</b> Save £3,275!
08 58 SEAT Leon 1.6 Emocion 5-door Hatchback in Emocion Red. 10,000 miles. Was: £9,795	<b>Now: £9,295</b> Save £500!
08 58 SEAT Leon 1.6 Emocion 5-door Hatchback in Crono Yellow. 21,000 miles. Was: £9,495	<b>Now: £9,195</b> Save £300!
07 07 SEAT Leon 1.9 TDi Styline 5-door Hatchback in Black Magic Metallic. 37,500 miles. Was: £9,295	<b>Now: £8,995</b> Save £300!
08 58 SEAT Ibiza 1.4 16V SE 85PS 5-door Hatchback in Luna Grey. 17,500 miles.	£8,295
07 07 SEAT Leon 1.9 TDi PD Styline 5-door Hatchback in Luna Grey Metallic. 54,561 miles.	£7,995
08 58 SEAT Ibiza 1.4 SE 5-door Hatchback in Black. 19,000 miles.	£7,995
08 08 SEAT Ibiza 1.4 Sportrider 5-door Hatchback in Zenith Grey. 17,000 miles.	£6,895
07 56 SEAT Ibiza 1.4 Styline 3-door Hatchback in Luna Grey. Automatic 17,000 miles.	£5,795
<b>Other makes</b>	
05 05 BMW Z4 3.0i SE 2-door Roadster/Convertible Tiptronic in Maldives Blue. 13,500 miles.	£16,750

07 07 Vauxhall Vectra 1.9 CTDi Exclusive 5-door Hatchback Automatic/Tiptronic in Silver. 31,000 miles.	Was: £8,295 <b>Now: £7,795</b> Save £500!
08 57 Skoda Octavia 1.6 FSi Classic 5-door Hatchback in Gold Metallic. 23,600 miles. Was: £7,995	<b>Now: £7,295</b> Save £700!
07 07 Renault Clio 1.4 Dynamique 5-door Hatchback in Mercury Metallic. 24,500 miles. Was: £7,275	<b>Now: £6,995</b> Save £300!
07 07 Skoda Roomster 2 1.4 5-door Hatchback in Deep Sea Blue. 23,000 miles. Was: £7,695	<b>Now: £6,995</b> Save £700!
08 08 Renault Twingo 1.2 GT 3-door Hatchback in Black. 12,000 miles. Was: £6,995	<b>Now: £6,395</b> Save £600!
07 07 Renault Modus 1.4 16V Dynamique 5-door Hatchback in Antique Green. 10,800 miles.	Was: £6,995 <b>Now: £6,295</b> Save £700!
07 07 Vauxhall Agila 1.2 Design 5-door MPV in Star Silver. 9,800 miles	Was: £6,495 <b>Now: £5,995</b> Save £500!
07 57 Ford Fusion 1.4 Style Climate 5-door Hatchback Automatic in Tonic Blue. 17,500 miles.	£5,995
08 57 Ford Ka 1.3 Zetec Climate 3-door Hatchback in Ocean Blue. 26,500 miles.	£5,495
05 05 Vauxhall Astra 1.8 Club 5-door Hatchback in Star Silver Metallic. 34,500 miles.	£4,995
07 07 Proton Gen-2 1.6 GLS 5-door Hatchback in Passion Blue. 28,000 miles. Was: £4,695	<b>Now: £4,295</b> Save £400!

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05 Plate Citroen Picasso 2.0 HDi Desire 2 5dr



Cash Price <b>£3999</b>	Deposit <b>£1399</b>	Balance to Finance <b>£2600</b>
36 Monthly Payments <b>£72.22</b>	Total Amount Payable <b>£3999</b>	<b>0%</b> APR

### 0% APR Finance

52 Plate Renault Megane 1.6 16v Expression



Cash Price <b>£1999</b>	Deposit <b>£99</b>	Balance to Finance <b>£1900</b>
36 Monthly Payments <b>£52.77</b>	Total Amount Payable <b>£1999</b>	<b>0%</b> APR

### 0% APR Finance

05 Plate Ford Ka 1.3i Collection



Cash Price <b>£3499</b>	Deposit <b>£1049.70</b>	Balance to Finance <b>£2449.30</b>
24 Monthly Payments <b>£102.05</b>	Total Amount Payable <b>£3499</b>	<b>0%</b> APR

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# FIRST GEAR

Compiled by Steve Loader

## Alfa's new diesel engine for Giulietta



### VW aims to be the pick of pick-up set

VOLKSWAGEN'S new Amarok pick-up is due on sale in the spring.

It will arguably be become the first pick-up truck with some badge cachet – more for the builder 'who done good' and surveyor set rather than the builder's bum brigade.

The German marque expects the Amarok's appeal to be boosted by the largest load dimensions in its class and technology and safety systems not usually associated with the sector such as electronic differential lock, anti-slip regulation, ESP with

hill hold assist, hill descent control, and off-road ABS.

A special Berghaus version has been created in collaboration with the outdoor clothing specialist.

The California Berghaus limited edition model will be available with a 2.0-litre BiTDI 180PS engine and boast standard equipment including a bike rack, awning, Berghaus-branded carpet mats and waterproof seat covers, and exclusive 18-inch two-colour 'Dakar' alloy wheels.

ALFA Romeo's Giulietta five-door hatchback range has been boosted by the addition of a new second generation MultiJet diesel engine. The firm's new 2.0 JTDM-2 140bhp unit boasts low fuel consumption and running costs.

The new Alfa Romeo Giulietta features reduced CO<sub>2</sub> emissions and reduced fuel consumption (119 g/km and 62.8 mpg respectively in the combined cycle). In real terms, with a 13 per cent benefit in kind rate, 40 per cent tax bracket company car drivers will pay as little as £90 a month in company car tax for the Lusso trim version.

This particular Giulietta also boasts a long servicing interval –



21,000 miles – thus minimising work required on the vehicle during its life cycle and cutting its running costs.

### Gordini Wind Roadster blows into town



FOLLOWING the launch of the Twingo and Clio Gordini models, Renault's Wind Roadster is the next to receive special attention.

The coupe-roadster bears the Gordini colours and comes with 17-inch black diamond alloy wheels. It features Malta blue bodywork with trademark twin white stripes, Glacier white door mirrors, grille trim and rear

wing, and a gloss black roof.

The cabin features special 'Gordini' black and blue leather upholstery, blue and white door straps and a blue leather steering wheel with the signature white stripes on the centreband.

A leather gear lever gaiter and polished metal gearknob bearing the Gordini name complete the look.

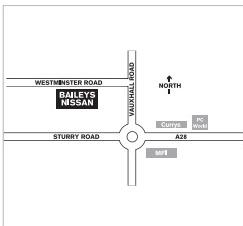


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\*Finance available subject to status. Offers available from 04/01/2011 to 31/03/2011 in the UK to persons aged 18 or over. Guarantees and Indemnities may be required. Nissan Finance, a trading style of RCIFS Ltd, PO Box 495, Watford WD17 1FJ. Terms and conditions apply to servicing, RAC and finance offers – please see [www.nissan.co.uk](http://www.nissan.co.uk) or your nearest participating Nissan dealer for full details. Breakdown and services provided by RAC Motoring Services and/or RAC Insurance Ltd. All prices include first registration fee and road fund licence. Model shown is 1.6L Acenta with optional Sport pack priced at £14,095. Model shown has optional metallic paint worth £400 including VAT. Model shot shown is for illustration purposes only. Information correct at time of going to print. Offers shown only apply to Retail sales types. Offers are available at participating Nissan dealers only. Models subject to availability. Nissan Motor (GB) Ltd, The Rivers Office Park, Denham Way, Rickmansworth, Hertfordshire WD3 9YS.



**SHIFT** the way you move

## Driving Review

by  
**RICHARD M HAMMOND****Ford Mondeo**

MONDEO man may not have proved as pivotal in last year's General Election as he was back in 1997, but at least he can take solace in the fact that in the 13 years since, he has become better looking, more reliable and more powerful.

He may or may not be so pleased to hear that he's also become more exclusive. In the decade and a bit since New Labour entered power on a ground-swell of support from the Ford Mondeo driving everyman, the rep-segment staple has been overtaken as the vehicle of choice for motorway journey-men by the premium BMW 3 Series model, with drivers buoyed by a booming economy and an arguably more even distribution of wealth.

A couple of years on from the hardest-hitting recession of a generation all of that seems a long time ago – and now the Ford Mondeo is gunning to bring some of those premium saloon drivers back into its fold as the age of austerity hits home.

There are one or two problems, however. Firstly, the Mondeo had become rather expensive as a result of a drop in the value of sterling. Secondly, those drivers who have been enjoying the high regard, powerful performance and premium feel that a German marque affords have become somewhat accustomed to the trappings.

The responses have come two-fold. Ford has recently restructured its price plans across the existing line-up of models, offering far greater value across its range, including the Mondeo.



# Mondeo getting better with age

**NEW ERA:** Ford is hoping its latest Mondeo will lead to a return of premium saloon drivers

And now the Mondeo has been revised with the aim of offering more power, more refinement and a more premium feel.

Read any review of the previous generation Ford Mondeo and it will tell you that it offers a class-leading package. Handsome good looks, a spacious interior, a contemporary cockpit and the crisp handling that's become expected of Ford models were all present.

It's probably for the best, then, that Ford has concentrated its efforts resulting in a revised model that is at once comfortingly familiar and intriguingly different.

It's worth noting early on that the traditional four-door saloon model is no more in the UK due to lack of demand.

From the outside, the changes are subtle but apparent up close. The shared front ends are

more in keeping with the hugely popular Focus and S-Max models. The upper portion of the grille is sleeker, while the lower, trapezoidal portion has been made larger.

LED running lamps are integrated into the fog-lamp units and, along the sides, more chrome around the windows of the upper trim level models highlights the sleek window line and gives a greater impression of quality.

The same affect is mostly achieved inside, with revisions to details such as the door-panel design giving a more upmarket and design-conscious feel. The centre console boasts a simple and attractive layout while the instrument binnacle is very impressive, with a clear colour display conveying information in an effortlessly absorbed manner.

The menu-based interface takes a little prac-

## Driving Facts

**FORD MONDEO 2.0 ECOBOOST POWERSHIFT TITANIUM, FROM £17,295.**

**Engine:** 2.0-litre petrol unit developing 237bhp and 250lb/ft.

**Transmission:** six-speed automatic transmission, driving the front wheels.

**Performance:** Maximum speed 153mph, 0-62mph 7.5 seconds.

**Economy:** 36.6mpg.

tice to master but is a success, and even the models equipped with the new lane departure warning and speed limiter options use a minimum of buttons.

Material quality is good, with soft touch plastics to the upper portion of the dash. Only the satin-finish surround for the centre console is likely to divide opinion.

The changes go beyond cosmetics. Two new engine options include a 197bhp version of the 2.2-litre 'DuraTorq' diesel and a 237bhp, 2.0-litre 'EcoBoost' petrol. The latter is available with Ford's six-speed, twin-clutch PowerShift automatic transmission.

It's a slick combination and one that makes the most of the Mondeo's cossetting ride and responsive chassis, with seamless drive and an impressive turn of speed. Importantly, it's as smooth in town at low speed as when cruising, requiring no special treatment from the driver's seat.

Interior space remains one of the Mondeo's trump cards. It feels hugely accommodating from the passenger seats, and the boot is generous in five-door form. For the driver, the impression of size remains present on the road – making it a tight vehicle to position against an oncoming tractor – but it's a small price to pay for such accommodation.

Mondeo man can continue to feel on top of his game for a few more years yet.

## TAKE ANOTHER LOOK AT THE SEVEN SEATER.

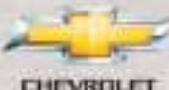


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Vehicle shown is an Orlando 2.0 VCDI LTZ with metallic paint at an extra cost of £410, and an Executive Pack at an optional cost of £2,000. Available at participating Dealers only. Not available in conjunction with any other offers. Available on UK supplied vehicles. Prices correct at time of press. Official Government Environment Data. Fuel consumption figures mpg (litres/100km) and CO<sub>2</sub> emissions (g/km). Orlando range: Urban - 29.1 (9.7) - 35.8 (7.9), Extra-urban - 47.9 (5.9) - 57.7 (4.9), Combined - 38.7 (7.3) - 47.1 (6.0). CO<sub>2</sub> emissions 186 - 159g/km.



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## CAR OF THE WEEK

### 59 Plate. Skoda Octavia VRS 2.0 TDI

Finished in Black, 20,000 miles, £15,995

## Used Cars

### 58 Plate. Skoda Octavia 2.0 TDI PD Elegance 5-Dr Hatchback

Finished in Black Magic Pearlent with a Black Leather interior, 18,500 miles. £13,995

### 58 Plate. Skoda Octavia 2.0 TDI PD Elegance DSG 5-Dr Hatchback

Finished in Anthracite Grey Metallic with a Black Cloth interior, 19,200 miles. £12,995

### 08 Plate. Skoda Octavia 2.0 TDI PD Elegance 5-Dr Hatchback

Finished in Brilliant Silver Metallic, Leather Interior, 22,870 miles. £12,795

### 05 Plate. Skoda Octavia 2.0 TDI PD Ambiente 5-Dr Hatchback

Finished in Satin Grey Metallic with a Black Cloth interior, 47,800 miles. £6,995

### 07 Plate Skoda Octavia 2.0 TDI PD vRS 5-Dr Hatchback

Finished in Black Magic Metallic with a Multicolour Velour - Leather interior, 35,250 miles. £10,995

### 09 Plate. Skoda Fabia 2 1.2 HTP 12V (70 BHP) 5-Dr Estate

Finished in Grey Metallic with a Black Cloth interior, 10,700 miles. £8,995

### 08 Plate. Skoda Fabia 2 1.6 16V (105 BHP) 5-Dr Estate

Finished in Brilliant Silver Metallic with a Black Cloth interior, 27,250 miles. £8,795

### 08 Plate. Skoda Fabia 2 1.2 HTP 12V (70 BHP) 5-Dr Hatchback

Finished in Brilliant Silver Metallic with a Black Cloth interior, 14,900 miles. £7,495

### 08 Plate. Skoda Fabia 2 1.4 16V (85 BHP) 5-Dr Hatchback

Finished in Black Metallic Two Tone with a Black Cloth interior, 25,100 miles. £7,295

### 10 Plate. Skoda Fabia 1 1.2 HTP 6V (60 BHP) 5-Dr Hatchback

Finished in Dynamic Blue with a Grey Cloth interior, 9,500 miles. £6,995

### 07 Plate. Skoda Fabia 2 1.2 HTP 12V (70 BHP) 5-Dr Hatchback

Finished in Brilliant Silver Metallic, 22,500 miles. £6,995

### 58 Plate. Skoda Fabia 1 1.2 HTP 6V (60 BHP) 5-Dr Hatchback

Finished in Dynamic Blue with a Black Cloth interior, 13,200 miles. £6,495

### 57 Plate. Skoda Fabia 1.2 HTP Classic 5-Dr Estate

Finished in Graphite Grey Metallic with a Black Cloth interior, 39,500 miles. £5,995

### 56 Plate. Skoda Fabia 1.4 16V Ambiente 5-Dr Hatchback

Finished in Beige Metallic with a Black Cloth interior, 48,700 miles. £4,995

### 05 Plate. Skoda Fabia 1.4 16V Elegance (100 HP) 5-Dr Hatchback

Finished in Beige Metallic with a Black Cloth interior, 23,750 miles. £4,995

## Other Makes

### 58 Plate. Fiat 500 1.3 MultiJet Sport 3-Dr Hatchback

Finished in Pasodoble Red with a Grey Velour - Leather interior, 27,100 miles. £9,795 **£8,995 OFFER**

### 04 Plate. Ford Galaxy 1.9 TDI Zetec (115 PS) 5-Dr MPV

Finished in Black Metallic with a Black Cloth interior, 10,510 miles. £6,795

### 08 Plate. Ford Ka 1.3 Zetec Climate 3-Dr Hatchback

Finished in Metallic Machine Silver, 12,500 miles. £4,995

Taxi plan available – from the manufacturer of happy drivers



\*Correct at time of going to press.

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\*VAT reduction equivalent to 20.0% VAT applied to the RRP including factory fitted optional extras on all Fabia, Roomster, petrol Octavia and petrol Superb new car retail orders taken before 31 March 2011. VAT is still applicable and will be shown on the customer invoice. Offers may be varied or withdrawn at anytime. Prices and specifications are accurate at time of print. Model shown varies from UK specification. Official fuel consumption in mpg (litres/100km) for the Škoda range: Urban 19.6 (14.4) – 68.9 (4.1), Extra Urban 36.2 (7.8) – 94.2 (3.0), Combined 27.7 (10.2) – 83.1 (3.4). CO2 emissions for the Škoda range 237 – 89g/km.

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## Driving Review

by  
**STEVE LOADER****Nissan Juke**

NISSAN has been transformed in just a few years from being viewed as boring to being one of the funkiest brands around.

What's more, with its huge Sunderland plant churning out cars for the home market and Europe, it is also seen increasingly as a British brand; no small thing at a time when Brits are tempted to put their money where the local jobs are while also making the best of sterling's low buying power.

Last year, the brand launched another winner out of its plant in the North East – the curiously named Juke.

It can mean a lively roadside bar in the USA or a crafty manoeuvre in sport; either would fit the distinctive Nissan, though it eludes another obvious association – jukebox.

The Juke isn't in any way a box, even if a distinctive front lighting array allows the car to be lit up like an old-fashioned Wurlitzer jukebox and it represents a funky selection, if you want a different style of supermini.

Nissan designed it to shake up that small car sector like its big brother, the Qashqai, which has already rattled the family hatchback market and created a new market segment – crossover.

Its baby brother ain't pretty, but superminis are the shopping trolleys of the motoring world – and can all look alike when parked in rows down at the local Tesco. The Juke can stand apart though, with its British-built bulldog looks.

And if the lines are aggressive, so is the



pricing from £12,995, which buys you a small car that can also trade punches with mainstream family hatchbacks – a size up from superminis.

The Juke is a fun car to drive too; it sits higher than average but handles tautly even if a relatively heavy body tends to lean on the bends.

And is offered with some good engines, though it's a tough call on whether to go for petrol or diesel. The latter is a 108bhp version of the familiar 1.5-litre unit from Nissan's parent, Renault, which is well-regarded from appearances in various car models, but adds around £1,300 to the price of an equivalent Juke with the cheapest

engine option, a 115bhp 1.6-litre petrol.

There is also a performance choice (from £16,045): a 187bhp petrol engine as driven here that plays to the Juke's handling strengths and is also smooth and enjoyable to live with.

You can have 4x4 version too, but this comes at £20,345 in flagship Tekna trim and with an

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2005/05 PLATE PEUGEOT 206 1.1 ZEST 3 DOOR

in stardust metallic silver with contrasting dark grey cloth interior-electric windows-front fog lights-drivers seat height adjustment-c/d in-car entertainment system-alloy wheels-multiple airbag protection system-remote control central locking-power steering-this car is in great condition and being a low insurance group would make a good first car or family round about.  
£3,495



2005/55 PLATE VAUXHALL ASTRA CLUB 1.8 AUTO 5 DOOR

in metallic midnight black with contrasting black cloth interior-air conditioning-electric windows-remote control central locking-rear parking sensors-alloy wheels-drivers seat height adjustment-electric adjustable door mirrors-multifunction steering wheel-c/d in-car entertainment system-multiple airbag protection system-this would make a great family car and being automatic is a rare find.  
£4,495



2004/54 PLATE VOLKSWAGEN BEETLE Tdi DIESEL 3 DOOR

in stardust metallic silver with contrasting black cloth interior-air conditioning-heated front seats-front fog lights-electric windows-electric adjustable door mirrors-rear parking sensors-c/d in-car entertainment system-multiple airbag protection system-front height adjustable seats-front armrest this car offers great fuel economy and a real pleasure to drive.  
£5,995



2005/05 PLATE PEUGEOT 307 XSi 2.0 HDI DIESEL 3 DOOR

in metallic stardust silver with contrasting black half leather interior-air conditioning-alloy wheels-electric windows-c/d in-car entertainment system-remote control central locking/electric adjustable door mirrors-drivers seat height adjustment-multiple airbag protection system-this car is offered with a full service history/is in great condition and has good fuel economy.  
£4,995



2005/05 PLATE PEUGEOT 407 DIESEL 2.0 Hdi S 4 DOOR

in ice blue metallic with contrasting dark grey interior, 6 speed gearbox, electric windows, air conditioning, remote central locking, CD in car entertainment system, front fog lights, multi air bag protection system, electric adjustable door mirrors, drivers seat height adjustment, this car offers great fuel economy and good value for money  
£4,495



2002/02 PLATE VOLKSWAGEN PASSAT 2.0 SE AUTO 4 DOOR

in metallic charcoal grey with contrasting black cloth interior-air conditioning-electric windows-remote control central locking-alloy wheels-c/d in-car entertainment system-electric adjustable door mirrors-drivers seat height adjustment-multiple airbag protection system-this car offers great value for money and has a full service history.  
£3,495



2003/53 PLATE RENAULT ESPACE 2.2 DIESEL INITIAL 7 SEATER,

in magenta red metallic with contrasting sand leather/suede interior, air conditioning/climate control, factory fitted sunroof, alloy wheels, remote central locking, memory seats, abs, anti lock air bag protection, air bags, tilt and telescopic steering, rear park distance control, rear end load garnish system with remote control central locking/immobiliser, automatic climate, wipers, automatic light control, front centre armrests, abs, automatic traction control, electric retractable wing mirrors, electric windows, rear blinds, an absolutely stunning 7 seater with lots of extras, the highest spec you can get with more than enough space, full service history, be quick this is priced to sell at only £5,995



2007/07 PLATE KIA PICANTO 1.1 LS 5 DOOR

in midnight black with contrasting black cloth interior-air conditioning-electric windows-central locking-power steering-c/d in-car entertainment system-drivers seat height adjustment-multiple airbag protection system-this car is one owner from new with a full main dealer service history, offers great fuel economy and good value for money at only £3,995



2007/56 PLATE NEW VAUXHALL ZAFIRA 1.6 ACTIVE 7 SEATER

in midnight black metallic with contrasting black cloth interior-air conditioning-electric windows-alloy wheels-remote control central locking-7 seats-c/d in-car entertainment system-drivers seat height adjustment-electric adjustable door mirrors-multifunction steering wheel-electric adjustable door mirrors-front fog lights-c/d in-car entertainment system-drivers seat height adjustment-multifunction steering wheel-front armrest-front fog lights-this car is the latest shape, one owner from new with a full service history and offers great value for money at only.  
£5,995



2003/03 PLATE CITROEN XSARA PICASSO 1.6 SX 5 DOOR

in stardust silver with contrasting dark blue cloth interior-air conditioning-power steering-remote control central locking-electric windows-alloy wheels-electric adjustable door mirrors-front fog lights-c/d in-car entertainment system-drivers seat height adjustment-electric adjustable door mirrors-multifunction steering wheel-front armrest-front fog lights-this car is offered with a full service history 44,000 miles from new and is great value for money at only.  
£3,495



2004/04 PLATE FORD FOCUS 1.6 GHIA 5 DOOR

in metallic moonmist blue with contrasting dark grey cloth interior-air conditioning-electric windows-alloy wheels-remote control central locking-electric windows-front fog lights-drivers seat height adjustment-c/d in-car entertainment system-multiple airbag protection system-electric adjustable door mirrors-this car is offered with a full service history 44,000 miles from new and is great value for money at only.  
£3,995

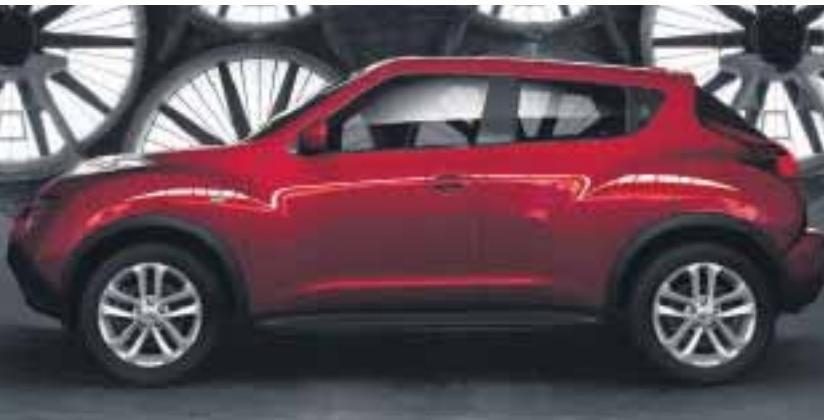


2007/07 PLATE FORD FOCUS 1.6 ZETEC CLIMATE 5 DOOR

in ocean blue metallic with contrasting black cloth interior-air conditioning-alloy wheels-remote control central locking-electric windows-front fog lights-drivers seat height adjustment-c/d in-car entertainment system-multiple airbag protection system-electric adjustable door mirrors-this car is one owner from new with a full service history and offers great value for money at only.  
£6,495

**PART EXCHANGES - NO SENSIBLE OFFERS REFUSED ON PART EXCHANGES**

2007/51 PLATE RENAULT ESPACE 2.0 THE RACE IN METALLIC SILVER WITH CONTRASTING DARK BLUE CLOTH INTERIOR-AIR CONDITIONING-ALLOY WHEELS-REMOTE CONTROL CENTRAL LOCKING-7 SEATS-NEW MOT THIS CAR IS A GREAT FAMILY CAR	£2495
1999/PLATE LANDROVER FREELANDER 1.8 XE 3 DOOR IN WHITE WITH CONTRASTING GREY CLOTH INTERIOR-SUNROOF-POWER STEERING-C/D IN-CAR ENTERTAINMENT SYSTEM-CENTRAL LOCKING-DETACHABLE HARDTOP-ALLOY WHEELS	£2495
T REG CITROEN XANTIA 2.0 AUTO ESTATE, met blue, full black leather interior, air con, electric windows, pas, in car entertainment, mot & taxed .....	£995
2000 (X) W VOLKSWAGEN GOLF 1.6 5 DOOR IN RACIN GREEN METALLIC, air conditioning, electric windows, remote control central locking, heated front seats, in car entertainment system, taxed & mot .....	£995
W REG HONDA ACCORD 2.0 VTEC 5 DOOR GREEN METALLIC, air conditioning, electric windows, remote control central locking, heated front seats, in car entertainment system, taxed & mot .....	£995
1997 (P) MITSUBISHI LANCER 1.6 5 DOOR IN METALLIC RED, alloy wheels, power steering, electric windows, this car has a mot and is taxed, clean and a very good runner and all for .....	£995
2000 (W) SKODA FELICIA 1.6 GLX 5 DOOR IN METALLIC GREEN WITH POWER STEERING, CD INCAR ENTERTAINMENT SYSTEM, CENTRAL LOCKING, THIS CAR IS TAXED AND MOT WITH ONLY 61,000 MILES FROM NEW	£995



auto 'box only. I've not driven it, but at that price and with the Juke unlikely to yomp across a ploughed field despite off-roader styling cues, I'd say that's an expensive posemobile.

Stick with the idea that you are buying a versatile five-door hatchback that is well-priced and distinctively styled though, and the Juke makes a strong case.

Nissan has also ensured the eye-catching exterior is not let down by a dull cabin. You sit quite high up though the rising shoulder-line impinges on the view out for smaller passengers in the back, while taller ones there may find their headroom affected by the pseudo coupe styling. For the same reason, the boot is also rather small for what seems a relatively big car.

But these are trade-offs that many buyers will surely give up to get something so distinct

from the run-of-the-mill hatchback and it's hard to even think what its obvious rival would be since it almost sits in a category of one – sports crossover perhaps – which is why I went for the Alfa MiTo (see facts panel), simply because it's another fun car that says much about the person who drives it.

## Driving Portfolio

### NISSAN JUKE 1.6 ACENTA DIG-T (SPORT PACK) £16,045

Driving appeal	(OUT OF FIVE)	★★★★★
Image		★★★★★
Space		★★★★
Value		★★★★
Running costs		★★★★
Reliability		★★★★
How green?		★★★
Road tax	£155/year	
Best rival	Alfa Romeo MiTo	

## The Verdict



### DON'T LIKE:

the rear passenger's experience – high windows and a lack of headroom



### NOT SURE:

everyone will like the Juke's in yer face looks



### REALLY LIKE:

the aggressive pricing to go with the bulldog demeanor – it's a great fun car for the money

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Official fuel consumption figures (mpg): 30.9 (119 g/km). CO<sub>2</sub> emissions (g/km): 719. Based on the Petrol 1.6 DIG-T MY12 car from 2009/10/01 to 2010/09/30. \*T&C apply.

\*\*Based on the 1.6 DIG-T MY12 car from 2009/10/01 to 2010/09/30. Actual running costs will depend on driving style, vehicle condition, insurance group, age and sex of driver.

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2005 55 SAAB 9-3 TID Vector Sport, 5 Drs, Manual, Est, Diesel, 61,910 miles, Metallic Grey, 3 Owners, Electric Mirrors/Windows, Foglights, Multi Function Steering Wheel, Driver Airbag, Computer, Climate Control, Central Locking, CD, Anti Theft System, Air Con, ABS, Alloys, Cruise Control, Immobiliser, Passenger Airbag, Rear armrest, side airbags, Radio/CD, Rear Headrests, Sports Seats, Traction Control, 3x3 point rear seat belts, Alarm, Body Coloured Bumpers, Drivers Airbag, Electric Door Mirrors, Front Electric Windows, Front Fog Lights, Heated Door Mirrors, Isofix Child Seat Anchor Points, Pas, Rear Electric Windows, Remote Central Locking, Trip Computer, Solid Paint, Partial Leather Seat Trim, Reverse Parking Aid. Insurance Group: 12.....£2,995

2004 04 SAAB 9-5 2.0T Vector, 4 Drs, Manual, Saloon, Petrol, 73,000 Miles, BLACK, 2 Owners, Adjustable Steering Column/Wheel, Air Con, Anti Theft System, CD, Central Locking, Child Locks, Climate Control, Computer, Driver Airbag, Electric Mirrors/Windows, Multi Function Steering Wheel, Power Assisted Steering, Radio/CD, Remote Control, ABS, Alloys, Cruise Control, Headlight Washer, Isofix, Remote Control, Body Coloured Bumpers, Drivers Airbag, Electric Door Mirrors, Front Electric Windows, Front Fog Lights, Heated Door Mirrors, Isofix Child Seat Anchor Points, PAS, Rear Electric Windows, Remote Central Locking, Trip Computer, Cloth Seat Trim, Leather Seat Trim, Solid Paint, Partial Leather Seat Trim. Insurance Group: 13.....£2,995

2000 Y Reg SAAB 9-3 2.0T, 5 Drs, Manual, Hatchback, Petrol, 70,471 miles, Metallic RED, 2 Owners, Heated door mirrors, ABS, Radio/CD, Cruise control, Alloys, Immobiliser, Air Con, ABS, Leather seat trim, Front electric windows/door mirrors, Real electric windows, Auto remote control, Front fog lights, Passenger airbag, Anti theft locking, Anti theft bag, Trip computer, Leather seat trim, Air con, ABS, Central locking, Child locks, Radio/Cassette, Traction Control, Body coloured bumpers, PAS, Climate Control, Service indicator, Electric mirrors, Remote locking, Insurance Group: 13.....£2,995

2000 W Reg SAAB 9-3 2.0T, 5 Drs, Manual, Hatchback, Petrol, 70,471 miles, Metallic RED, 2 Owners, Heated door mirrors, Drivers airbag, Central locking, Trip computer, Passenger airbag, Steering wheel reach adjustment, Cloth upholstery, Part Service History, Child locks, CD, Immobiliser, Side airbags, Front electric windows, Electric door mirrors, Rear electric windows, ABS, Headlight washers, Body coloured bumpers, PAS, Radio/Cassette, Air con, Radio, Service indicator, Insurance Group: 13.....£1,995

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**A** This is a "packaged account" at the top end of the price scale, and everything depends on your lifestyle. If you and your husband are jet-setters who travel the world clutching your mobile phones, then you might benefit from the Premier account. But the chances are that you could do better by picking and choosing the various perks that go into the package, and then buying them elsewhere. The benefits include travel insurance, international mobile phone insurance, and access to a privileged lounge at the airport. There is also credit card protection and AA breakdown cover. All of these are available elsewhere, and if you need them, you will probably have them already. And if you belong to the AA, you may well have more than just breakdown insurance – so paying for it as part of a packaged account means paying twice over. The watchdog Financial Services Authority has some concerns over the spread of packaged accounts. It is making inquiries into the way all the big banks market them. For example, some customers may not be eligible to make a claim under travel policies, perhaps because of their age or pre-existing poor health, so they end up paying for insurance that is no use to them. Could your husband get a packaged account more cheaply elsewhere? Yes, of course. Natwest's Advantage Gold account costs only £12.95 a month. It includes Green Flag breakdown cover, travel insurance and mobile phone insurance, as well as some holiday and hotel discounts. But the same golden rule applies – check the benefits and see how much use you would make of them. Try not to end up paying again for perks you already have elsewhere.

**Q** I am tempted by Nationwide's Protected Equity Bond as it pays 7pc interest, with more if the stock market rises. Normally, I would avoid anything connected to shares, but this appears to guarantee that my money could not go down. SO

**A** With interest rates very low, it is not surprising that investors are attracted to any scheme that offers a 7pc return. But I hope you noticed that this is a six-year investment, and that 7pc is the total return, not an annual figure! This works out at 1.13pc each year, which is pretty much what you can get elsewhere without locking up your savings until 2017. And there is a cap on the profit you can make if share prices do rise. This works out at a maximum annual gain of

**TONY HETHERINGTON**  
MONEY CLINIC



6.99pc. True, your savings will not go down, but I doubt that they will go up by very much, either. And you may need your money at some point in the next six years.

**Q** My sincere thanks for your advice in December to people who were taxed under Pay As You Earn but are now being told they owe in excess of £1,000 in unpaid tax from the previous two years. On the day the article appeared, I received a letter from HM Revenue to say I had underpaid £1,056. I challenged this, as you advised, and yesterday I received an official letter to say I need not pay it. RS

**A** It is always good to learn that a piece of advice has worked out so well. For the benefit of other readers, my advice was that the instruction manual for tax officials includes something called Extra Statutory Concession A19. This says that tax can be cancelled if you declared all your income and arrears were caused through mistakes by the taxman or a failure to make use of the information you supplied.

**Q** According to the BBC, interest rates are expected to rise soon. Assuming I can get a mortgage, would a fixed-rate loan be better than a tracker, even though it would cost more at first? TLP

**A** I do expect a rate rise, but not a sharp one. The Bank of England is unlikely to risk the economic recovery with any major increase. I would opt for a tracker mortgage, but you could try for the best of both worlds as the Skipton Building Society (0845 850 1711) offers a tracker at 3.49pc interest with the option to transfer to a fixed rate later.

**Q** Our daughter will be going to university in Durham. If we buy a flat that she can share with other students, and they pay rent to her, could we be liable for any income tax? GT

**A** If the flat is yours, then the rental income is yours, even if your daughter collects it. You can claim tax relief for quite a few expenses, though. There is a useful list in the Money section of the government website [www.direct.gov.uk](http://www.direct.gov.uk)

If you have a personal-finance question, write to Tony Hetherington, MyMoney24, Prospect House, Rouen Road, Norwich NR1 1RE. We regret that neither Tony nor the MyMoney team can enter into personal correspondence.

## Food price inflation unfair, says report

By ED FOSS  
MyMoney24 writer

Food price inflation in the UK could be described as unfair or excessive, according to a new report by a leading investment bank.

And a formal government-led food price inquiry could be sparked by the behaviour of supermarkets in raising their prices above and beyond what is justified by inflationary pressures, the report from UBS has warned.

Commodity price inflation over the past few months would justify a 3pc to 3.5pc increase in processed food prices, but supermarkets have increased prices by 6pc to 6.5pc, said the bank.

UBS economist Paul Donovan, who co-wrote the report, said: "That suggests there may be margin expansion in the supermarket sector."

"Prices are rising in excess of justifiable cost increases."

He added that price increases by supermarkets were adding 0.3 to 0.5 percentage points to the official consumer prices index of inflation, currently at 4pc.

The research also showed shoppers were seeing steeper rises in food prices than most other members of the Organisation for Economic Co-operation and Development (OECD).

According to UBS, food prices in Britain have been rising at an annual rate of 4.9pc, compared with a Eurozone average of 1.8pc.

A weak pound had contributed to the UK increase, but the scale of inflation had made Britain the OECD country "most vulnerable" to political interference.

"UK food prices are rising more rapidly than most other OECD economies' food prices, and have significantly outstripped food retailers' cost inflation."

"This could allow UK politicians to suggest that food price inflation is 'unfair' or 'excessive'."



**FOOD FOR THOUGHT:**  
A new report by UBS has found that food prices have risen by 6pc to 6.5pc in some stores.

A British Retail Consortium spokesman said: "There is no question that grocery prices in this country are still lower than most other European countries because of our intensely competitive supermarket industry. Food prices have not risen at anything like the same rate as commodity prices."

"It is clear that supermarkets are shielding customers from the full impact."

## Stop smoking to feel much wealthier



**BAD HABIT:** Quitting saves money.

Stubbing out the fags could see smokers being better off by thousands of pounds – and not just because they have stopped forking out on tobacco.

With National No-Smoking Day coming round again, the data crunchers at Moneysupermarket have calculated that someone who kicks the habit could save themselves an average of £6,659 on a combined critical illness cover (CIC) and life cover policy, or up to £1,570 on a single life-insurance policy.

Meanwhile, with the average smoker getting through about 14 cigarettes a day, someone giving up could save more than £1,800 a year on tobacco. At a time when many people are seeing the cost of living going through the roof,

it's something well worth considering – above and beyond the obvious health benefits.

"Not only can smokers reap the medical benefits by kicking the habit, they can avoid letting their hard-earned cash go up in smoke," said Emma Walker, head of protection at Moneysupermarket.

"With significant savings to be made, those who make the decision to quit should shop around for the best insurance deals to suit their circumstances."

It's important to remember that insurers will insist a smoker has kicked the habit for a full year in order to be classed as a "non-smoker" and qualify for savings on their life-insurance premiums.

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What is it with the Belgians?



**By ADAM AIKEN**  
MyMoney24 editor

This week's ruling by the European Court of Justice means we are likely to see changes to our insurance premiums.

What precisely will happen is yet to become clear, but it is certain that it will be even more important for consumers to shop around for the best deals.

Day-to-day premiums for general insurance are likely to be affected, with young women motorists probably at greatest risk of seeing hikes in their bills.

Another group of people who could see a major impact are those approaching retirement, with fears that men will see their pension payouts cut thanks to the inability of insurers to compensate them for their lower life expectancy.

Whatever age you are, you can expect to see some changes, so here are a few tips from the experts on keeping your car insurance premiums down, and your pension income up.

**CAR INSURANCE****Annual mileage**

If you drive only about 6,000 miles a year instead of the average 12,000, it's worth selecting the lower mileage on your insurance as it can make a difference to your premiums. But don't underestimate your mileage in the hope of tricking your insurer.

"If you said you drove 6,000 miles a year but you actually drove 20,000, it may invalidate your insurance if you do have to make a claim," said John Miles, business development director at comparison site Gocompare.com.

**Courtesy cars**

Don't assume that the courtesy car on your policy is standard. It may be an extra you're paying for.

"If you think you could manage without a courtesy car if yours is taken off the road for a while, it's worth seeing how much you could save by removing it from your policy," said Mr Miles.

**Increase your excess**

Opting for a higher voluntary excess could help to lower your premiums – but you will need to decide if paying a slightly lower premium is worth the risk of having to contribute more towards repairs if you do have to make a claim.

**Named drivers**

A motorist who is young or inexperienced, or who has made claims or has motoring convictions, can benefit from having a named driver on the policy. "An older driver with a clean licence and plenty of no-claims bonus entitlement could reduce your premium," said Mr Miles. "But if you're the main driver, make sure you're noted as such on the policy. If you say the more experienced person is the main driver when they are not, you're likely to be found guilty of a fraud known as 'fronting', and you could invalidate your insurance."

**Protected no-claims**

"If you've accumulated several years' no-claims bonus, you may want to consider protecting it so that you still benefit from the discount it entitles you to if you make a claim," said Mr Miles. "This will increase your premiums a little bit but, in the long term, it could pay for itself many times over."

**Look around before you renew**

Never accept the first quote you're given and never automatically renew. Insurers rarely reward you for loyalty, and people who don't switch will end up subsidising those who do.



# How to beat the EU's insurance crackdown

**PENSIONS**

It is not just general insurance that will be affected – pension providers will also be barred from using gender as a factor when deciding what annuities to pay people in retirement. At the moment, men tend to receive a higher monthly income from their annuities because they have a shorter life expectancy than women. But just because gender is being taken out of the equation, it does not mean that all annuities will be the same. Far from it, in fact – using what is called the open market option, you should search to find the insurance company that will give you the most generous monthly income in return for your pension pot.

**Don't be put off**

Ray Black, an IFA and founder of Money-minder.com, said it was important not to let the publicity generated by the court's decision put you off the idea of a pension.

"Saving into a pension is still extremely tax-efficient, and with new rules regarding the flexibility of

what you can do with your pension pot, it is an essential element of retirement planning," he said.

**Annuity options**

Pension providers will issue you with retirement quotes that have various options, such as a spouse's pension, an annual escalation or a guaranteed period. Shaun Braybrook, an independent financial adviser with NW Brown Financial Services, said: "You are not usually obliged to take the benefits in a particular format, so consideration should be given to which of these options are the most appropriate for you."

**Guarantees**

"Check whether your pension plan has any guaranteed rates or minimum income levels associated with it," said Mr Braybrook.

"Older policies in particular often include these, and they usually compare very favourably with today's annuity rates. More modern plans will not normally have these guarantees, but it is always worth checking."

**Enhanced annuities**

Having been encouraged to stay healthy throughout your life, you can benefit from a better pension if you suffer from ill health.

Mr Braybrook said: "A number of insurance companies will turn your pension into a retirement income based on your state of health.

"Any medical or lifestyle conditions, both past and present, could be considered, and many people could now qualify for enhancements even if they suffer from relatively mild problems such as high blood pressure."

**Other options**

Buying a traditional annuity is not the only way to provide you with a retirement income.

"Other options are available should you wish to take some level of investment risk," said Mr Braybrook. "These can be more complex but could ultimately provide you with a way to boost your retirement income or perhaps leave a greater amount to be passed on to your loved ones."

Mr Black suggested the court ruling could play a part in encouraging income drawdown – taking a cash lump sum – rather than annuities.

"For many years now, annuities haven't offered particularly good value," he said.

"For people with pension pots of more than £100,000, the European Court of Justice ruling could make income drawdown even more attractive."

**Start early**

"Young people don't think much about what will happen to them when they retire but the simple fact is that the sooner you start putting money into a pension, the better off you'll be when you do give up work," said Mr Black.

"For a basic-rate taxpayer, for every £80 you put into a pension plan, the government will top this up to £100. For a higher-rate taxpayer, the benefits are even greater."

Even if you don't work and don't pay tax, you can still contribute up to £2,880 a year and the government will top it up to £3,600.

**PICK OF THE WEEK**

In association with the experts at Moneyfacts.co.uk, we highlight some of the best new products launched this week.

**Savings: Melton Mowbray Building Society**

The Online 100-Day Notice has been launched by the Melton Mowbray. This online-only account pays a monthly rate of 2.75pc. Investors can make deposits of between £1,000 and £250,000. Savers must give 100 days' notice to access funds and early access is not allowed.

A maximum withdrawal limit of £10,000 a day also applies. All transactions must be made via a nominated account. Savers must be aged 16 and over.

**Why is it good?**

This rate features as one of the market leaders for monthly interest, although investors must plan ahead if they need to access funds as no early access is permitted.

**Savings: Halifax**

Halifax has launched its Isa Direct Reward paying an annual rate of 3pc, including a variable bonus of 2.5pc for 12 months. The rate reverts to that of the Isa Saver Direct (currently paying 0.5pc) after 12 months. The minimum investment is £1 and the initial deposit must be made within 28 days of opening the account. Transfers in are accepted. The account is available to savers aged 16 and over and can be operated online or by telephone.

**Why is it good?**

The rate on this new product is 0.2pc higher than its predecessor, and the deal sits just below the current market-leading no-notice Isa.

**Mortgages: Principality Building Society**

The society has reduced its buy-to-let variable tracker rate mortgages by up to 0.3pc. The new two-year tracker deal offers a rate of 3.19pc, has a maximum loan-to-value of 60pc and has a fee of 2.5pc of the mortgage advance. Incentives of a free valuation and free legal fees for remortgage customers are offered.

**Why is it good?**

The previously-reduced 3.29pc two-year tracker rate has been dropped again, making it the lowest-priced product over this term.

**Personal loans: M&S Money**

M&S Money has reduced its unsecured personal loan rate for its £7,500 to £15,000 tier by 0.6pc, to 6.9pc. Customers need to be aged 30 and over or be existing homeowners to apply for this product and be aware that the rates quoted will be dependent on their credit ratings.

**Why is it good?**

By reducing its rate, M&S Money now offers the lowest rates available for amounts between £7,500 and £15,000. Applicants have the option to defer payments for three months if necessary and the loan term can be as long as seven years.

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## INSIDE THIS WEEK

THE results of this year's Taste of Kent Awards are in.

Winners were chosen across 12 categories including best restaurant, brewery and food product. The Produced in Kent competition drew more than 10,000 votes from food and drink fans and saw 542 businesses and products nominated for an award – see our report inside.

**SIMON ROBINSON**BUSINESS EDITOR  
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## SUPPORTED BY



# Lazenby leaves KRBS weeks after takeover

KENT Reliance boss Mike Lazenby has left the company three weeks after the completion of a £50 million takeover, *writes Business Editor Simon Robinson*.

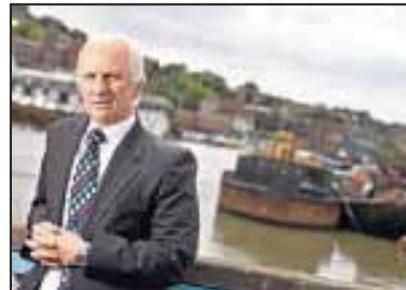
Mr Lazenby stood down from the newly-retitled OneSavings Bank on Monday, ending his 11-year tenure as CEO.

His departure comes just three weeks after US private equity firm JC Flowers' takeover of the Chatham-based mutual went through.

Mr Lazenby said: "It has been a pleasure to serve members' interests as CEO of Kent Reliance and latterly as CEO of OneSavings Bank. I am proud of the strong reputation we have built in retail financial services, and it has been a privilege to work with such a talented team.

"I have no doubt OneSavings Bank will go from strength-to-strength while retaining its mutual ethos at the heart of the business."

OneSavings Bank chairman Malcolm McCaig said: "Mike is a passionate supporter of mutuality and had the foresight to recognise the need for Kent Reliance to seek a partner to preserve its mutual ethos and develop its franchise.



**DEPARTURE:** Mike Lazenby was at the helm of Kent Reliance for 11 years

"He played a key part in the creation of OneSavings Bank, and, in doing so, has helped protect the interests of members as part of a bigger, better capitalised and competitive player in the financial services sector.

"Having achieved this, Mike and the board have agreed that the time is right for him to step down from his position as CEO.

"The board would like to thank him for all he has done for KRBS and OneSavings Bank and for his role in creating such a strong foundation

for future growth. We wish him well in his future endeavours."

KRBS officially became OneSavings Bank on February 1 after 75.8 per cent of members voted in favour of the JC Flowers deal – 75 per cent approval was needed for the deal to go through. Speaking at the time, Mr Lazenby said the takeover would not immediately affect the way KRBS operates.

He said: "We will continue to run as a mutual until JC Flowers owns 90 per cent of the business, which is a long way off.

"They have also agreed not to pay any dividends to their investors for the next five years, which is an incredibly long time in business. For example, five years ago we couldn't possibly have imagined the economy would be the way it is today.

"If they decide after five years that they want their money back – and it's not been agreed that they will – then that would give us the option to buy them out. It's not a given that everything will be over and we'll become a proper bank.

"Five years is a long way off and a lot of things will happen before then. In the meantime we'll be going back to lending people money, which we haven't been able to do for some time, and we'll be offering some pretty good rates."

## Professor's stimulating tax theory



**LONG VIEW:** The University of Kent at Canterbury provides a backdrop for the cathedral across the Stour valley

AN ECONOMIST based at the University of Kent at Canterbury has claimed a slight tax switch could help the country drag its way out of recession.

A study co-authored by Professor Christopher Heady found that switching some of the tax burden from personal and corporate income towards housing and consumption could boost recovery.

Working with a team of researchers from the Organisation for Economic Co-operation and Development (OECD), Prof Heady found that taxes on consumption, such as VAT, and taxes on the ownership or occupation of houses, such as council tax, are the best way to stimulate longer-term

growth. Coupled with income tax cuts, a shift of just one per cent of tax revenues in this direction could increase economic output by between 0.25 to one per cent, the research team found.

Their findings are published in this month's issue of *The Economic Journal*.

"When the economy is in recession, the best taxes to cut early are on income taxes for people on low incomes," said Prof Heady.

"When, as now, the economy is in recovery and the budget deficit needs to be reduced, the best taxes to increase are taxes on consumption and on the ownership or occupation of houses. Although

taxes on housing are unpopular and could produce only modest increases in revenue, they should be considered because the current arrangements can encourage people to buy houses that are larger than they really need, diverting investment from more productive uses."

"However, taxes on the sale of housing, such as Stamp Duty, should not be increased because they discourage the reallocation of housing to its most productive use and make it expensive for people to move to better jobs. These taxes could even be reduced if sufficient additional revenues were raised from other taxes on housing."



# Comment

**H**Igh-achieving women continue to hit their heads on the impermeable glass ceiling, according to Lord Davies' latest report. Mervyn Davies, who now goes by the grand title of Lord Davies of Abersoch, found that big businesses' boardrooms remain something of a boys' club.

The most recent research by Cranfield School of Management shows women hold just 12.5 per cent of board seats on FTSE 100 firms and only 5.5 per cent of the executive posts available.

Lord Davies' Women on Boards report calls on these firms to increase the number of women in these positions to 25 per cent by 2015.

If this voluntary target is not met, Lord Davies suggested that Government should look to introduce quotas to force the FTSE firms' hands into opening the door to women at the top level.

His precise wording is delightful. In summation of his findings and advice to Government, he writes: "On balance the decision has been made not to recommend quotas. Government must reserve the right to introduce more prescriptive alternatives if the recommended business-led approach does not achieve significant change."

I'm less inclined to proceed with a by-the-numbers quota system. The number of women in boardrooms should be increased but it should be based on meritocracy alone.

Promoting women to the top positions purely as part of a Government target-hitting exercise is no less sexist and demeaning as overlooking them in the first place.

If a female employee has the right credentials and is the most suitable and capable candidate, then it is only right that she should be given the job – any job – over a male counterpart.

These quotas would see the prejudicial balance shift from one extreme to the other.

Vacancies should be filled on the tried-and-tested basis of merit. A stricter and more severe industrial tribunal system would soon see the number of women who successfully and deservedly smash the glass ceiling soar.

SIMON ROBINSON, Business Editor  
Twitter: @KOSbusiness



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# Firm finds the right chemistry

A HI-TECH chemical analysis firm has been brought back from the brink through the expertise of a business advisor.

Laserchrom founder Dr Stuart Jones was considering pulling the plug on the established Medway-based company when the recession took hold in 2009.

But a meeting with a Business Link advisor which identified the firm's unique attributes helped Dr Jones turn the corner.

He said: "We looked at areas of the business such as our chemical expertise and equipment. These are not unique, whereas our hands-on training courses are specific to this niche sector and relatively rare even



**EXPERTISE:** Dr Stuart Jones in the world market.

"Our advisor suggested this was better than anything anyone else was offering, so this was where we

needed to focus our efforts."

The company's training services, rebranded as the Stuart Jones HPLC Academy, saw a 300 per cent increase in bookings within a month.

Dr Jones said: "We continue to provide our core services, but the sudden growth of this one aspect is making all the difference. We now regularly work with food companies, oil refineries, power stations and others, as well as ongoing contracts with two UK universities and others abroad to run the HPLC part of their undergraduate and postgraduate courses."

Business Link's Kent advisor manager Tony Logan said: "It's great to see skilled and committed people getting the rewards they deserve."

# Channel share boost



**FERRY** operator DFDS Seaways increased its Dover market share for the sixth consecutive year, new figures show.

The company, formerly Norfolkline, has seen its hold of the port's car ferry market increase year-on-year since 2003, rising from three per cent to 30 per cent last year.

Figures from IRN Ferrystats reveal that DFDS Seaways' Dover-Dunkirk car numbers also went up tenfold during the same period, from 85,000 to 850,000.

The company's Chris Newey said: "We are proud to have built such an excellent team, both ashore and on-

board, who have provided a superb service.

"Customers have voted with their business. The growth is primarily a result of hard work, but we have also benefited from having a new fleet of purpose-built vessels."

P&O remains the dominant force in Dover, with a 42 per cent share in 2010. SeaFrance, which has consistently handled about 25 per cent of ferry crossings, was pushed into third place by DFDS in 2009.

The operator improved year-on-year, taking its share from 22 per cent in 2009 to 24 per cent last year,

but remains in third place, ahead of Hoverspeed, which took four per cent of the car crossings in 2010.

A spokesman said: "SeaFrance is pleased to have maintained market share in an increasingly competitive cross-Channel market."

"This has been achieved without resorting to price-cutting, by which means other operators have increased their share, and is a testament to our continued good value."

"Last year, SeaFrance took 13 per cent more cars than in 2009 and this year has started well, with January car carryings for the short-sea sector up 4.5 per cent against January 2010."

A P&O spokesman declined to comment on the figures.

# Eagle's organic growth

FAIR-trading firm Eagle Vending is on track to double its turnover after securing £50,000 funding from Lloyds TSB.

The Rochester-based company, which supplies, distributes and stocks vending machines was awarded the cashflow boost by the bank's commercial finance division.

The firm – the UK's sole distributor of fair-trade vending machines – will use the money to bring a low-calorie hot chocolate machine to market.

Managing director Mike Steele said: "Moving into providing fair-trade, healthy food and beverages was an important step for the company and we have seen increased popularity

and acceptance of the products over the past few years, helped along by high-profile campaigners such as Jamie Oliver.

"As the economy improved, we found we needed a cashflow boost to support our organic growth and ensure we had sufficient headroom to capitalise on opportunities such as launching our new beverage dispenser."

"The factoring facility has given us increased liquidity and flexibility by growing in line with sales."

"It has also freed up a considerable amount of admin time as it has a built-in debt management function to chase outstanding invoices."



**BANK ON IT:** Eagle Vending's Mike Steele and Paul Rice of Lloyds TSB



**TOURISM** bosses will jet off to Florida this month to promote Kent's cruise connections.

Representatives of the Visit Kent Cruise Partnership will set up stall at the Cruise Shipping Miami exhibition from Monday to Thursday, March 14-17, in the hope of enticing Americans into setting sail for the Garden of England.

The British delegates will use events such as the marriage of Prince William and Kate Middleton in April, the Open Golf 2011 – being held at Royal St George's, Sandwich – and the 2012 London Olympics as part of their transatlantic pitch.

Visit Kent's Cheryl Parker said: "The exhibition is the perfect place for the Visit Kent Cruise Partnership to reach cruise and tour operators and travel writers from around the world and talk to them about what a great destination Kent is."

**PRINTING** services company Response Envelopes has created three new posts after relocating to Kent. The firm has moved six employees from their Croydon base to new offices at Springhead Enterprise Park in Northfleet.

A full-time printer has been recruited to help run the firm's new press and two more positions are likely to be created soon. The firm's Zak Park said: "Since working from the new office we've experienced growth in sales and purchased a new printing press."

**KENT**-based business brothers Simon and Jon Miles have acquired a recycling and waste management company.

The Sevenoaks siblings have taken control of Cambridgeshire firm Singh UK, their third firm in the industry.

The pair have previously owned medical waste business Polkacrest and Verdant, a national waste management company.

Singh UK employs 50 staff and has a turnover of £5 million.

It has three operational centres in March, Peterborough and Whittlesey.

The company can process up to 100,000 tonnes of waste a year.

**ACCOUNTANCY** recruiting consultancy Goldhawk Associates has reported a 30 per cent increase in vacancies year-on-year.

The Maidstone firm said the first-quarter boom included an unexpected surge in activity from the construction and house building sectors.

Founder Corita Goldhawk said: "Despite all the doom and gloom stories in the media, the market is particularly buoyant at the moment."

Goldhawk said the rise in vacancies was linked to companies looking to expand and increased confidence in the economy.

**ONLINE** job firm Recruitment Genius has given its website a £50,000 upgrade.

Bosses at the Sevenoaks-based company said the new site would serve as a platform for future growth and help deliver long-term profits.

Chief executive Geoff Newman said: "Online recruitment is not just the future but the 'now'. Businesses are looking for a more cost-effective, reliable method of recruiting staff."

"However, in order to be able to truly support businesses of varying sizes and varying recruitment needs, we need to ensure we are robust enough to do this effectively."

"Our business model might seem simple and to some degree it is. However, we are also a finely-tuned machine which combines significant IT investment with highly-trained staff to ensure our service is seamless."

# Davies' verbal hammer taps the 'glass ceiling'

By SIMON ROBINSON

simon.robinson@kosmedia.co.uk

**BIG** businesses must smash the glass ceiling for women or face strict quotas, Lord Davies has warned.

In his Women on Boards report, the former Labour trade minister recommends UK-listed FTSE 100 firms should aim to increase female board representation to 25 per cent by 2015.

Women currently occupy just 12.5 per cent of these boardroom positions.

For Lord Davies' target to be reached a third of all new board appointments – 135 in total – will need to go to women in the next four years.

Should business fail to hit the one-in-four female board members figure, the former Standard Chartered chairman has hinted that they face the introduction of "more prescriptive changes" in the form of enforced quotas.

Lord Davies' report also recommends that companies should set targets for 2013 and 2015 to ensure that more talented and gifted women can get into the top jobs in companies across the UK.

Firms should also fully disclose the number of women on their boards and working in their organisations as a whole in order to drive up the numbers with top jobs in business.

Lord Davies said: "During the past 25 years the number of women in full-time employment has increased by more than a third and there have been many steps towards gender equality in the workplace, with flexible working and the Equal Pay Act. However, there is still a long way to go."

'I HAVE experienced gender imbalance in business and politics.'

"I have managed to enjoy a career and have a family, but there is much to be done and some of Lord Davies' proposals may find wider application. I am encouraged by his attitude towards quotas. Positive discrimination can demean a woman's real value and alienate men. Our aspiration must be the creation of fair, real and equal opportunities where meritocracy wins. This is an exciting time for the promotion of women in business, the professions and politics. Government has a role but legislation will not fix the problem. There needs to be a shift in attitudes and behaviour."

HELEN GRANT MP,  
Maidstone and the Weald



"WOMEN have so much talent to bring to businesses. But, all too often, by taking career breaks to have children, are unfortunately still seen by some as being less committed than men."

"On returning to work, they can find it difficult to rise above a certain level in their careers. However, many women are incredibly ambitious and hard-working and although may not be able to work the traditional nine to five, are more resourceful, creative and productive with their time."

"I welcome every move that allows talented women to move up to board level and bring all their skills to the fore."

SAMANTHA BLANCHARD MBA,  
head of marketing, Kent Business School

ing financial performance and growth.

"I have been pleased to see the huge amount of interest this review has sparked both from individual businesses and industry groups. I hope the recommendations I have announced will mark the beginning of a step-change so that more of our talented women get seats on our top boards."

• **Have your say:** leave a comment on [www.businessforkent.co.uk](http://www.businessforkent.co.uk) or email [simon.robinson@kosmedia.co.uk](mailto:simon.robinson@kosmedia.co.uk)

## 'R&D base closure will affect housing market'



PFIZER'S planned departure from Sandwich could have a detrimental effect on the property market in east Kent, according to a law firm.

Senior partner at Fosters Law, Edward Foster, said although the lower end of the market would most likely remain stable, those in homes worth £250,000 and upwards could be forced to drop prices in order to sell.

His warning follows the announcement that the pharmaceutical giant was leaving east Kent, putting at least 2,400 jobs at risk and raising concerns about an exodus from the area.

Mr Foster said: "If the market is suddenly filled with properties prices will fall. Properties in places such as Ash and Wingham, where it is usually more expensive to buy, will become accessible. As soon as a large supply of properties enters the market it becomes a buyers' market."

"Pfizer employees may have to accept less than what they paid for their properties."

Mr Foster said the impact would also affect rental homes, where landlords would have to drop their charges.

"If you can get an executive four-bedroom house for £200 less, no one is going to pay more," he said.

Mr Foster said another effect of Pfizer leaving would be employees downsizing as a result of skilled workers having to take lower-paid jobs.

"This would increase demand at the lower end of the market and this area, up to £250,000, would therefore remain stable – supply and demand would balance out," he said.

Steve Evans, associate director of estate agents Oakwood Homes, which has offices across east Kent, said Pfizer's decision could have an impact on the number of people moving to the area.

"I'm not expecting a large impact in terms of property prices. A lot depends on the time frame of the Pfizer situation," he said. "If we're looking at people leaving the area over two or three years, it's probably not going to have a large impact."

"However, people who may have been looking to make an aspirational move to the area for work may reconsider," he said.

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## Finalists Igloo keep cool



**PROUD:** Igloo staff and the prize-winning renovation work, below

SPECIALIST period property renovators Igloo have reached the finals of a national building contest.

The building firm, based at Godmersham, near Canterbury, has won a place at the 10th annual Master Builder of the Year Awards after picking up the London region's best large renovation prize for a Bromley residential project (right).

Like all entrants, they were nominated for the Federation of Master Builders (FMB) awards by a satisfied customer, something which made Igloo's Duncan Worboyes particularly proud.

He said: "We approach every job with the same attention to detail. That said, it is gratifying to be nominated by one of our many satisfied customers and even more so to be recognised for the quality of our work by our peers at the FMB."

FMB London regional director John Watson said: "The standard of entries in London this year is among



the highest we have seen in the 10-year history of the awards and reflects the expertise, attention to detail and dedication of the nation's builders.

"Igloo has done a fantastic job to win the London region award and we wish them well in the national competition."

If Igloo wins the Master Builder of the Year 2011 title, staff will drive away a new light Nissan commercial vehicle of their choice. The customer who nominated them is also rewarded with a £3,000 holiday of their choice.



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**THE BIG** **INTERVIEW**



Sandra Matthews-Marsh, chief executive of Visit Kent, has been dedicated to promoting tourism in the county for 13 years. She has more than 20 years' experience in the industry, in both the public and private sectors. She has led Visit Kent for six years, following on from her role as director at Leeds Castle. Her CV includes director of marketing at the South East England Tourist Board in the late 1990s and she is a Fellow of the Tourism Society. She played a key role in securing seven million euros in EU funding for the development of tourism in the run up to the 2012 London Olympic Games.

KOS Media business editor SIMON ROBINSON spoke to her



**CONFIDENT:** Sandra Matthews-Marsh

**V**ISIT Kent chief executive Sandra Matthews-Marsh has 63,000 colleagues. The tourism boss is responsible for bringing these industry professionals working in a wide range of businesses across the county together for the common good.

After all, if visitor numbers rise, so do profits for all. Mrs Matthews-Marsh says the all-in-it-together ethos is key to her organisation's mission statement.

Speaking at Visit Kent's Canterbury city centre headquarters, she outlines the group's two-fold purpose.

"The first goal is to support Kent's 63,000 tourism jobs in an environment where the industry can flourish," she said.

"The second goal is to create a partnership platform on which all businesses can stand together as a unified destination.

"When people visit a destination, it's not straightforward. When you go on holiday you stay in a hotel, go out to eat, visit attractions and so on. So the idea of Kent businesses working together makes sense."

Creating this Kent tourism company cooperative has taken time, but Mrs Matthews-Marsh said the organisation had now reached "maturity".

"I was invited to come on board to help the business when it was quite embryonic. We only had a few investors and were coming to the end of a big funding commitment from Eurotunnel.

"It was a question of can we make this a sustainable business and grow it into something that will genuinely represent the 3,000 tourism businesses in Kent.

"Seven years later, we've built up nearly 300 investors, secured a number of European funding grants and we believe we're now a commercial and viable business that is able to do the job properly.

"We have a critical mass of businesses who believe in us and don't just throw money into the pot but participate at exhibitions and support programmes we do.

"We have reached maturity. We were toddling three years ago, we're now standing up and walking."

proactive on the golfing front, working behind the scenes long before Sandwich was picked as host of this year's Open.

And they are also heavily involved in the development of Kent's wide range of existing and soon-to-be open tourist attractions, who receive particular praise from Mrs Matthews-Marsh.

She said: "A large part of our success is down to our partners' product improvements.

"For example, the Folkestone Triennial has proved a huge success; the Turner Contemporary is set to open in April; and the Marlowe Theatre is also set to reopen. All of these are great cultural assets that are coming to the fore.

"We couldn't achieve anything without our partners as we're only as good as they are. They are making their products better and have created a big momentum and energy that we are trying to capture and lift."

The tourism group has spent heavily in a bid to keep the ball rolling, with £400,000 being allocated to the Kent Contemporary campaign. Billboards promoting the Garden of England have been placed across the capital in a bid to entice Londoners and residents from neighbouring counties to come to Kent.

The first phase of posters saw a 47:1 return on investment.

**M**RS Matthews-Marsh said: "We sent the figures back a number of times for stress testing because we were so impressed by the result. They are phenomenal. We are delighted – well above the industry standard. The campaign was set up to make people look again at Kent, show it again in a new, fresh way.

"The campaign was very clever but very simple. We already attract 45 million visitors a year to Kent but a lot of people on our doorstep overlook it. We were trying to reach these people and our research shows that we have done.

"The key message is that Kent is contemporary. We've got all the great heritage such as the White Cliffs and Leeds Castle, but we've also got great food, wonderful events, fabulous cultural assets, a great coastline – these are things that people are surprised to learn Kent has."

The first phase of the billboard campaign used photographs of Kent landmarks such as Hever Castle, Botany Bay and the Goods Shed in Canterbury, but Mrs Matthews-Marsh is hopeful that one of the county's newest tourist attractions, the Turner Contemporary gallery in Margate, will have similar pulling-power to its established rivals.

"With Turner Contemporary, maintaining





# a tourism tour de force

visitors will be very important," she said. "Visit Kent has been working closely with Thanet District Council to make sure that what we call the wraparound effect is there, with neighbouring businesses supporting the gallery.

"The thing we have to remember, though, is the reason Turner is in Margate is because it's a tourist town that's been in decline. Turner is in there because of that fact.

"We don't make destinations overnight. We will have a world-class gallery. Turner is the beginning of the turn for Margate.

"There was a degree of frustration around what might be perceived as a lack of other infrastructure, but it's coming. When it opens there will be a lot of private sector entrepreneurs who emerge very quickly, having seen what Margate has to offer.

"There has been cynicism and we understand that, but it's been disappearing day by day. There's building excitement now about the gallery and its role in the regeneration of the town."

Mrs Matthews-Marsh's enthusiasm for her role is apparent from the outset.

**S**HE speaks confidently and quickly throughout, leaning forward in her chair keen to stress the positive and far-reaching effects tourism can have across the county.

It seems this passion was ignited at an early age, with the geography and library student heading to Hastings to work in a tourist information centre rather than return to her south London roots.

She spent the next 13 years in the East Sussex seaside town, after moving into local government.

"It was the heyday of tourism beginning to be seen as a regeneration tool within local authorities' framework," Mrs Matthews-Marsh said.

"I had a very happy time there, helping the resort rebuild itself. Hastings had seen a period of decline and decay. To a degree it's still going through that, as are most of our coastal towns.

"It's a bit of a long haul and there are a lot of parallels between places like Hastings and Margate and Folkestone."

The South East England Tourist Board and later Leeds Castle came calling, with Mrs Matthews-Marsh taking up the roles of marketing director and then marketing and operations manager.

Her time at Leeds Castle prepared her for her current role at Visit Kent and threw in a few A-list celebrities along the way.

"In my time at Leeds Castle I gained good experience at how to run a business, learning about heritage and how to manage a big budget. It was a wonderful experience. I worked all kinds of crazy hours but I also got to meet the Prime Minister, who came for a conference, the Duke of York and Elton John. I even got to see Pavarotti perform live."

While Mrs Matthews-Marsh speaks fondly of her 20-year tourism career, she is more enthused about what the future holds.

"We'll be spending a lot of time promoting rural Kent, which is very exciting," she said. "We also have a new programme about showing how the county is a great place for art and culture. Looking further ahead, the anniversary of the Magna Carta is in 2015 and that has a lot of associations to Kent.

"The sports team also has a number of events in the pipeline that we hope will come to fruition. There's lots going on."



**NEW DAWN:** The Turner Contemporary gallery in Margate will play a key role in the resort's regeneration, says Sandra Matthews-Marsh

## SANDRA'S TOP TIPS

- Stay flexible and scan the horizon for opportunities'
- Our people are the heartbeat of our business we need to listen to them and value them highly'
- Make mistakes and learn from them'
- Our investors and Kent's tourism business is what we are here for and our greatest strength'
- My parents taught me to work hard and believe that you can do anything'



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# Food and drink heroes rewarded for their efforts

THE county's top food and drink producers were honoured at the annual Taste of Kent Awards, writes Simon Robinson.

The finalists gathered at Leeds Castle on February 25 hoping to take home a title in one of 12 categories. Winners included The Secret Garden restaurant, near Ashford; Whitstable Brewery; and Kent Fine Foods' lavender jelly, for food product of the year.

The Produced in Kent-backed competition drew 10,000 votes for the second consecutive year, and saw 542 businesses and products nominated by the public.

The top three publicly-chosen finalists in each category were then subject to an expert judging panel, mystery shoppers or mystery diners, who selected the final 12 winners.

"Each of these Taste of Kent Award winners, together with the finalists, is doing something amazing in this corner of England," said Julie Monkman of Produced in Kent.

"The Taste of Kent Award winners are our food and drink heroes and have put the Garden of England on the British food and drink map."



**TASTY:** Winners share the limelight at the Taste of Kent Awards night

"Not only are these entrepreneurs growing, producing or working with local ingredients, but they are helping to revive and maintain traditional Kentish food and drink and centuries old production methods, but with 21st century technology."

"They should all feel proud of what they have achieved and Produced in Kent is deeply honoured to present 2010's dining dynasty to the county."

The awards were presented by BBC Radio Kent broadcaster John Warnett.



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## THE WINNERS ARE ...

Meat Retailer of the Year – Godmersham Game

"We have been shortlisted for Kent Meat Retailer of the Year four years in a row – so it is a total surprise that this year we have won. We were up against the big boys and so pleased that this year we have walked away with the award." – Phil Miles

Best Vineyard – Chapel Down Winery

"We were very proud and honoured to be nominated by the people of Kent to receive this award and delighted to win the Best Kent Vineyard category."

Produced in Kent do an amazing job for local producers and as ever the Taste of Kent Awards highlighted all that is great about food and drink from our fantastic county." – Rebecca Hirst, pictured above, with Josh Donaghay-Spire and Sarah Sturt of Kent Life



Local Food Retailer of the Year – Macknade Fine Foods

"I am absolutely thrilled to have won Kent Local Food Retailer of the Year. It means the world to me and to the staff at Macknade. Thank you to all our customers who voted for us, and thank you to all our suppliers who have made us the success we are today." – Stephano Cuomo, owner

Farmers' Market of the Year – Shipbourne

"Winning again gives recognition to our stallholders and our volunteers who together create the unique Shipbourne shopping experience. We want to be able to share this experience with many more shoppers who are looking for both value for money and the best in local produce." – Bob Taylor, market manager, pictured with Katie Smith-Palomeque of Hadlow College



Juice Producer of the Year – Owlet Fruit Juice

"This is fantastic and we'd like to thank all our customers for voting." – Suzie and Colin Corfield, owners

Artisan Food Producer of the Year – Corinne's Creative Kitchen

"I am so proud to have won. Being a small business this award means so much to us working on our own." – Corinne Goodman, pictured flanked by BBC Radio Kent presenter John Warnett and Jan Loraine of Barclays Bank



Food Product of the Year – Lavender Jelly by Kent Fine Foods

"For someone who works on their own, and doesn't have huge marketing or financial support, it is fantastic to receive countywide recognition for our Lavender Jelly. I'd like to say a big thank you to Produced in Kent and to everyone who voted for our product." – Matthew Kearsey-Lawson, owner

Restaurant of the Year – The Secret Garden

"The Secret Garden has been established for five years and we are dedicated to using local seasonal produce. We are very pleased to be awarded Kent Restaurant of the Year and will make sure all our customers get to hear that we have won this award." – Stephanie Wanstell, owner



Dining Pub of the Year – The Plough at Stalisfield Green

"It is once again a fantastic feeling to win. We work very hard to source local produce and drink to serve in the pub, preferring to go straight to the farmers for beef, lamb and pork. We work with some fabulous producers and enjoy being able to explain to our customers exactly where the food they are eating is from." – Amy Lloyd, landlady, pictured with Stephen Clarke



Best Cider Maker – Biddenden Vineyards

"Having been nominated in three categories, we were delighted to be Best Cider Maker once again. The awards are very important to us as they bring together the best food and drink producers across our county, and to be shortlisted to the top three in three categories reflects our support from our customers, both trade and retail." – Julian Barnes, managing director, pictured with Hugh Summerfield

Best Brewery – Whitstable Brewery

"We know we produce great products but to win this award through a democratic vote is great. We work hard and so this is a nice reward." – Julian Herrington, brewer



Seafood Retailer of the Year – Sankey's

"Co-owner Graeme Anderson and I were quite surprised to win. We've only been trading for 18 months but have put a huge amount of effort in."

"To be recognised by the public is fantastic. There's no greater accolade than your customers saying you're the best at what you do." – Matthew Sankey, co-owner

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# Grain gas deal will keep the home fires burning



**ENERGY DEAL:**  
The first shipment of LNG is expected to dock at the Isle of Grain in June

By **SIMON ROBINSON**

simon.robinson@kosmedia.co.uk

A LANDMARK liquid gas deal will see £2 billion of fuel pass through the National Grid's Isle of Grain terminal in the next three years.

Energy suppliers Centrica signed a contract with Qatargas to buy 2.4 million tonnes of liquefied natural gas (LNG) – a tenth of Britain's annual consumption.

The long-term agreement is the first signed by a UK firm, with previous LNG

deliveries bought per tanker on a fluctuating "spot market".

But with LNG use in the UK set to rise from 15 per cent last year to 50 per cent by 2025, more of the country's energy giants are likely to follow suit.

Centrica chief executive Sam Laidlaw said: "The UK is the largest gas consumer in Europe and one of the fastest growing markets for gas imports. LNG provides the UK with a bridge to major global gas reserves. This deal is of particular importance and we hope that this will be the start of a longer-term working relationship."

"The relationship between Qatar, the world's leading LNG exporter, and the UK

connects supplier and consumer nations. Securing gas supplies benefits our customers, underpins our business and provides an important component of the UK's long term energy security."

Prime Minister David Cameron, who saw the contract confirmed during a business tour of the Middle East, said: "I welcome the announcement by Centrica and Qatargas. This important agreement is good for Britain, good for our energy security, good for jobs and good for economic growth."

The last phase of expansion work at the Isle of Grain LNG terminal was completed last year at a cost of £310 million.

The site now has a daily capacity of 59 million cubic metres of gas – enough to supply up to 12 million homes.

Grain already has the largest tank capacity of any terminal in the UK and looks set to be further developed.

National Grid confirmed that a fourth phase of expansion was being discussed and that additional capacity, should there be sufficient market interest, could be available from winter 2015/16.

BP, E.ON Ruhrgas and Sonatrach are among the other customers to use the Isle of Grain terminal. Centrica's first Qatar-to-Kent shipment under the new deal is expected to arrive in June.

## Rapid developments in the Gulf

SOUTH East companies are being encouraged to look to the Gulf states for new business partners.

Government trade bosses say firms across the region can capitalise on the Middle East's rapid business development and diversification.

The Gulf states have branched out from the traditional gas and oil sectors, creating new opportunities across a range of industries including infrastructure, low-carbon technologies, education, healthcare and finance.

### Delegation

Trade and investment minister Lord Green, who visited the Gulf with Prime Minister David Cameron and a business delegation, said British firms were playing a major part in the ongoing development of the region.

"I was delighted to be visiting the Gulf with an impressive delegation representing the UK's top businesses and universities," he said.

The delegates showcased the wide range of business opportunities on offer for UK firms in the region.

These and other British firms are supporting the creation of some of the world's most modern infrastructure in the Gulf.

They are helping develop knowledge-driven and greener economies as well as providing education, healthcare and new technologies to the region's young and fast-growing populations.

"Thousands of firms are already doing business across the Gulf. UK Trade & Investment has identified key opportunities in infrastructure, particularly ports, airports and railways as well as social infrastructure, including healthcare and education, and the energy sector."

Samir Brikho, CEO and British business ambassador for AMEC, which has a site in Ashford, said: "The Middle East is an important region to AMEC and sits on the strategic path to the delivery of

AMEC's Vision 2015 strategy. We see real opportunity for AMEC's capabilities throughout the region."

Sir Frank Williams, team principal for the Williams Formula One team, said: "Two years ago, we established the Williams Technology Centre in Qatar to develop technology originally derived from our F1 racing team.

### Progress

"We have been delighted with the progress made to date and in a very short space of time have managed to secure new customers for the simulator and energy storage devices we are developing in Qatar."

"The business infrastructure in Qatar, along with access to the qualified students graduating from the universities in Education City in Doha, make Qatar an ideal venue for us to fulfil our research and development projects."

"We have already made many friends in Qatar and hope to make many more."

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